RON ARNOLD TESTIMONIALS

2021

Pradeep B.

It has been great to work with Ron Arnold and his team at Keller Williams in Brea. We found them motivated professionals and highly knowledgeable of North Orange county real estate market. Ron's outstanding service was particularly important for us because we presently reside more than 2000 miles in Georgia. We have nothing but positive experience throughout this journey of selling our long time rental home. Thanks particularly to Sue and Halle for beautifully staging for Open House and remain always on call to answer questions from long distance. We strongly recommend Ron Arnold Team to undertake any Real Estate challenge in. North OC. They will deliver successfully with full satisfaction.

Jamie H.

Ron and Sue are truly wonderful people. We believe they are God sent- we have been blessed by their character, competence, knowledge and integrity. They set the standard for the industry in our opinion and these days...that's saying a lot. Thank you

Kathy M.

My Husband and I just had the honor of having Ron and Sue as our Realtor's for a Second Time...

If you want to know 100% FOR CERTAIN, that you are in GREAT HANDS, with either buying or selling a house, go with Ron and Sue Arnold...!!!!!!!!!!

They make the nervousness of the whole process go SO Smoothly.

They are there guiding you with their AMAZING EXPERTISE to get The BEST Sale,... and, Calming your nerves,...

and, They don't keep you waiting if you leave them a message...

You will take a Big Sigh of Relief after buying or selling with them saying, "Ahhhhhhh, - That went better than what we would have expected."

AND, ... THAT is what you get with Ron and Sue, BECAUSE, - Ron and Sue TRULY CARE ABOUT YOU...!!! We would HIGHLY RECOMMEND Ron and Sue Arnold...!!! - We Absolutely Love Them...!!!

Gene J.

Barbara Jackson and I recently had the opportunity to have the Ron Arnold team assist us with selling her parents home. From the very start Ron and his entire team jumped in assisting us with each step needed to make everything come together smoothly. Ron helped us price the home just right, maximizing the number of buyers who were drawn to the home, which resulted in multiple offers to the family. We would highly recommend Ron, his wife Sue, and their entire team to anyone considering selling a home in Orange County. We absolutely loved working with them.

Julie T.

Ron and his team did a great job getting us through a process that was sometimes traumatic. They treated us and everyone involved with respect and kindness. They also know their business and the OC area very well -- we always had confidence in their advice. Ron, Sue and his team were great to work with! We had to sell our family home after 19 years, they gave us great input from the beginning to the end of the process. They helped us make our house look perfect for pictures and showings. While their expertise was very valuable, the biggest advantage is that I felt we were working with people who treated not just us, but everyone involved, with fairness and respect

Bari K.

The Ron Arnold Team rendered the sale of our home practically painless. They were wonderful with communication and we always felt like they had our backs through the process. We got an incredibly high price for our modest home and the team ensured our buyers were well vetted and eminently qualified. The whole process was glitch free and handled with professional smoothness. I would strongly recommend Ron Arnold and associates to both family and dearest friends without reservation. My wife and I are eternally grateful that the stressful process of a long distance relocation on the property sales side was made so easy. Thank you Ron, Sue and associates. We feel blessed to have worked with you.

Bill G.

We had a great experience having Ron and Sue lead us through both a sale and purchase of properties. We felt fully informed at every step and they were up front about all the details (positive and negative) so that we were able to make the best decision for us. We would certainly recommend Ron, Sue and their team to our friends!

Susan E.

Ron Arnold and his team at Keller Williams Realty took excellent care of my mother and me when we sold her home of more than 40 years. They provided us with outstanding care and support which resulted in timely successful sale at much higher price than we could have imagined. Beyond utilizing their accurate technical knowledge of current sales trends and years of experience to stage, advertise and sell the house, they personally advised and guided us through each step. Selling the house was a new experience for us and we had a lot of questions along the way. Each member of their team was gracious, patient, and willing to go the extra mile to meet with us and answer our questions that came to mind at all hours of the day. We needed help to get the house cleared, cleaned and some repairs done - and they were there to connect us with the people to get it done in a timely, efficient manner. All their contacts were professional and kind. When I felt unclear or unsure on how to proceed on my own, they assured me that I was not - they were there. They provided guidance and resources to take the next steps. This team has the connections to get the home cleaned and fixed up. Their staging team modernized the house so that it was shown in the best light. We received multiple offers which provided a higher price which will help my mother in the years to come. Our deep thanks to you all - Ron, Sue, Hallie, Nicole, and everyone - for caring about my mom and me, for making this whole transition and move so much easier, and for reminding me/us that God was in control the whole time.

Debbie M.

Our experience with Ron and Sue was outstanding. We relied heavily on their expertise on the entire process including when to sell, staging, and sifting through offers, etc. They were fantastic. The pictures they took of our house for posting attracted 100 showings in 4 days! We had 39 offers and they provided a great analysis of all offers and sifted through everything for us. They made the process very easy and enjoyable. Thank you Ron and Sue! Debbie & Larry Mason

Tina K.

Best team of people! So knowledgeable of the current market and what was needed to sell the house fast. We also scored an amazing forever home due to Ron's skills and how he worked with the sellers realtor. Didn't waste anytime found out what was needed for the sellers and win the deal!! Thank you all for a smooth transaction of selling and buying.

Gregory K.

I would highly recommend Ron and his team! We worked with Ron and Sue to buy a house in Irvine. We didn't know the Orange County area very well, and they helped educate us about the different towns in Orange County that would match our needs well. (We're a young family with two kids and schools, safety, and access to parks were a priority...) It took us quite some time before we actually completed a purchase. We saw a fair number of different houses in different towns, and we had a false start with a purchase in Yorba Linda we backed out of due to significant issues that arose during the inspection. Ron and Sue remained patient and supportive of us throughout the process. When we had an offer accepted on our now home in Irvine, Ron and Sue were great during the purchase process. Ron worked with the sellers agent to make sure that all the significant issues that came up during the inspection were addressed. It was really a wonderful experience to work with them. They gave us honest advice and were knowledgeable about the area and market conditions. It's been a few months since our move, and they still check in with us to see how we are doing, which is very nice. I would happily work with them again



Muz B.

We connected with Sue and through a referral. Later in the process, Halle also become a member of the service team. Throughout 2020, because of covid fears, we were in the market on and off. Ron was patient with us the whole time. He would take us for showings for all those months. He helped us think through the areas we wanted to live in. Their system of rating properties from A, B and C made the showings a very efficient process (make sure you ask him about that). We bought our home and sold our previous home using their services. Not only his team, but the people he uses for escrow, inspection, and the lender, they all are at the top of their game. I would highly recommend Sue and Ron for your real estate needs.

RON ARNOLD TESTIMONIALS 2020

TOM KERSCHER

Ron, Sue, and Halle and the rest of the Ron Arnold Team were the right choice to sell our home. From the start, when Ron got to work on the market analysis and gave us his recommended list price, he told us, we're going to sell this place for at least 98% of list. Bingo, he did better than that. The support and competence of the team was just what we needed.

MIGUEL PEREZ

Ron and his team did a great job, right from the start. Very hands on and guiding us every step of the way and answering all our questions. Ron and team ensured that the process flowed smoothly, I can't them them enough for the great job and professionalism. Our house was sold very quick, others in the neighborhood had the sign for months. Thank you Ron.

DAVE FRIEDRICHS

If you want results, give Ron and his Team a call. He will speak straight and be honest with you. They'll get the sale done and will guide you through the whole process with no lies or deceptions. The thing I really like about Ron and his team is the hours of research that they do to get the right price set for the house and the tons of effort that they take in marketing the home. They definitely earn their commission and you will be more then happy with the results, when escrow is finished. They even worked to get escrow closed early when we suggested it!!!!!! Thanks Ron, Sue and Team for selling our home and 2 rentals within one year for top dollar. God bless you all.

IVAN R

Super easy to work and talk with. We started working with Ron about 5 years ago when we first got married. We weren't ready to buy at that point, and Ron and Sue helped us see that after talking to them. We started getting ourselves ready to purchase a home after that, and once we were ready we knew who to call. It was a great purchasing experience (even with the whole COVID situation), and we found the home that is perfect for our family right now. We weren't initially looking for a townhome, but after Ron helped us see that a single family residence at the price range we were shooting for would result in a potentially unsafe environment or unsafe living conditions we decided to purchase a townhome. It ended being a really great choice for us, and I think that is why we loved working with Ron and Sue. They have so much experience in the home buying (selling too) market and just a wealth of wisdom that they really do help you find the right home for your family. We never felt pressured, never felt pushed around and always felt the decision making was left to me and my wife. Ron REALLY helped with the negotiating, I'm not much a negotiator. We got a great deal, and closed in about 20 days! Thank you again Ron and Sue for all that you helped us with. God bless!

NANCY PEACOCK

The Ron Arnold Team sold my home in Placentia, California for me. They staged the property and as I needed to take items out of the home they added items to keep it looking great. It made the home look very nice. They also kept me updated each week with a recap of showings of the property and comparisons to other properties in the area which I found very helpful. Quick responses to concerns or questions I had were also very much appreciate

DENNIS COLE

I found the Ron Arnold team via Dave Ramsey's real estate ELP program. Actually, there were three agents that were recommended in our specific area - they were all top agents and I spoke to each agent. I really liked Ron's philosophy and the way he explained the process up-front. He essentially told me that he and his team would do everything they promised they would do throughout the process. After talking to Ron, my wife and I felt really comfortable with him and chose him to sell our rental house in Orange. Ron and Sue came to the house for our initial meeting and made several recommendations for staging and prepping the house for listing. They were very thorough, professional, and conscientious. I really appreciated the input Ron provided pertaining to decisions on how to get the most return on our spending prior to listing. We discussed how the house would be staged and photographed. They also provided a comprehensive list of items we needed to do, which was very helpful. Sue and her team did an outstanding job of staging the house - it was just the right amount of furniture, artwork, and other arrangements. Very tasteful! The house listed right before July 4th and we had multiple offers within a few days. By August 10th escrow had closed and we sold the house for \$20k over the listed price. Looking back at the entire process, it's remarkable that it went exactly as Ron had said it would; and he and his team did everything they said they would do! We are so pleased with Ron and Sue Arnold, and we have already recommended them to family and neighbors. Thank you so much, Ron, Sue and Team!

RON DUFF

Our experience with the Ron Arnold Team was outstanding! Everyone was professional, knowledgeable, detailed, available, genuine and thorough. Ron's experience and expertise brought the right buyers at the right price. We are very happy and highly recommend this Team!

WAYNE WILLIAMS

I listed my mom's house which she lived in 30 years it was an emotional experience. However, Ron Arnold and his team Sue Arnold and Halle Zacher could not be more kind and patient with me and the selling process it went as smoothly as possible. They guided me on what would be a good upgrades for the house and what may not be profitable. They provided lovely plants and furniture for the viewing of the home. They sold it in no time and even though the buyers had a 3 week escrow they extended it to 4 per my request so I would have time to relocate without a rush. They answered all my escrow questions and were patient with my questions. Thank you Ron Arnold and team.

LORENA MORENO

My experience with the entire Ron Arnold team was excellent. Ron and Sue are both a pleasure to work with. I felt they were very honest, trustworthy, very professional and collaborated well. They were both very personable and I would highly recommend them to anyone.

KENNETH HERRSCHER

We are so glad that we choose the Ron Arnold Team to sell our Yorba Linda home. Ron and his team exceeded our expectations as they helped us set an asking price, prepare our home for viewings, negotiate multiple offers above asking price. They are the dream team. We highly recommend them.

JANICE BALSLEY

Our experience with the Ron Arnold Team was a very pleasant experience. Ron and Sue Arnold are very personable and professional, and their team was a pleasure to work with. They know the real estate business extremely well. They inspired confidence from the beginning of our relationship, providing many resources to help us understand the local market, with clear guidance along the way. Their suggestions for preparing our house for sale were very helpful, but they made it clear they were only suggestions. They responded quickly to our questions and needs along the way. They provided broad advertising for our property and we had many viewings in just a few days after listing - in spite of Corona Virus fears. Among the nine offers we received in only five days, most were above the listing price. The house sold very quickly at a surprisingly high price, and the process was completed smoothly. We would definitely recommend their services to anyone

ASHLEY DENNEY

We had such a great experience working with Ron and Sue! They didn't pressure us to buy at all and were helpful in evaluating properties and showing us the flaws (even when we didn't "want" to see them! haha). They were very easy going and helpful and always available when I texted/called. We love our new house and look forward to potentially using them in future purchases!

OSCAR HERNANDEZ



After trying previously with two other agencies and not being able to sell our home a couple years back we decided to pull it off the market and lay low. So out of the blue we were referred by a close group of friends and Ron Arnold's agency and how they get the job done. The very first time we sat down with Ron he had brought a 3 ring binder with data and analytics about the current, past and where the market is headed and how confident he can sell our home in 3 months. My wife and I were blown away and signed with his team. His wife Sue came next and staged our home and arranged the camera crew to come in and got it ready to open on the market. Within the first few days we had an offer and a back up offer and opened escrow. We were ecstatic because this did not happen the first time we went through this and we shocked it happened so fast. Then the covid-19 hit and we fell out of escrow on both offers. The way things were happening around the state we figured it's going to be awhile for this to blow over and selling our home was going to probably be nonexistent. Then we had another offer during the crisis and opened escrow again. It was a 30 day escrow but ended up

being a 3 week escrow so we had to move fast. Ron and Sue jumped on it and had a list of homes to see amid this crisis and we found our forever home that day. Ron did his magic and we opened escrow the next day. He and Sue got the lender and escrow company to close on our purchase in 15 days! We basically closed concurrently on both homes. They were with us every step of the way, kept us informed and were diligent to get the job done and with integrity. If you go with Ron Arnold's agency, you will be an extremely satisfied like my wife and I were. We would definitely go with them and extremely recommend them to help and sell and purchase your home.

From Google, 5/15/2020

MIKE RYAN

I was impressed with Ron Arnold over a year before I was ready to sell. A house on the corner of my street was holding an open house and being a typical neighbor, I went down to check it out. The house showed so beautiful that I told myself when I'm ready, he's the guy I'm calling. Little did I know what a privilege it would be to have him and the team of brilliance that surrounds him that I didn't know about work with and for me over a year later.

All the services you would need to sell your house are professionally done from amazing staging by Sue Arnold and Haley, pictures that truly will make a difference when selling your house, timely open houses with representation by professionals and constant communication by Ron or someone on his team made the selling process that much easier. Ron knows the market very well and will be honest and up front with you about his strategy moving forward. I listened to all his recommendations and they all did what he said they would do. Also available are connections for any improvements that may be done that will increase the value of your home prior to going on the market which I utilized and was vey pleased with the results and the increase in value it added. To sum it up Ron Arnold and his team would be my recommendation to any body wanting to buy or sell.

From Google, 5/13/20

MARILYN PLEW

If you are looking for a realtor who has got your back weather buyer or seller Ron Arnold Team is for you. Very professional team. Ron and Sue were great in getting everything staged for selling. All members of the team are honest and reliable.

Marilyn Plew April 2020

DAVID CHAPMAN

We used the Ron Arnold team when we purchased our home 3 years ago and were very impressed. When it came time to sell our home their was no question that we would use them again. They are professional, responsive, trustworthy and honest. But what really sets them apart is their knowledge of the market and how they educate you on both the market conditions and the process. The sale of our home went exactly as they suggested that it would - it was remarkable. We are thrilled with the Ron Arnold Team and would recommend them to anyone looking to purchase or sell a home. You will be thrilled.

Google, 5/6/2020

ROBERT BOYLES

Ron, Sue and his team delivered on every aspect of the listing/sale. We've know Ron and Sue for years and our family has counted on his honestly and straight-shooting for previous sales. The listing, and especially the pictures, presented our house in an outstanding way. That, and the way the house was staged, led to multiple offers in short time. Even with an extended escrow period, primarily due to the pandemic, Ron and his team stayed engaged and got us to the end. He has our highest recommendation. He says what he can do and he gets it done.

Google, 4/10/2020

KATHERINE LOCKRIDGE

Ron & Sue were AMAZING in the Sale of my condo. They were HONEST and had MY TOTAL TRUST AND CONFIDENCE AT EVERY STEP!!

From the Pricing; Preparation Resources; Staging; Video; Showing the Unit; Keeping Me Updated; Answering My Questions; To Getting A GREAT PRICE - THEY WERE EXCEPTIONAL!! I HIGHLY RECOMMEND THEM!! From Google, 2/21/2020

LINDA ROBINS

Ron and Sue were very supportive and encouraging in the process of selling my condo in Fullerton. They were never too busy to answer my questions and help me manage my expectations. I could relax because I knew they and their team knew what they were doing and had everything under control. What a blessing!

From Google, 2/18/2020

PAT B

We recently sold my Dad's house in Orange, CA using the Ron Arnold Team. Start to finish it was a smooth and seamless process. From developing our original strategy to the marketing and staging of the home all the way through close the various members of the team kept us well informed on what we needed to do, market developments etc. I would engage with them again in the future without hesitation. Thanks Ron, Sue, Halle and the whole team. PB

From Google, 2/17/2020

DEBI ROONEY

It can be a heart wrenching and difficult time selling your house! Especially one that you built yourself and have years and years of memories in! But Ron and Sue Arnold, along with their team, made the experience pain free and actually enjoyable at times and I appreciate them so much for that! They made the process easy because of their wealth of knowledge and experience. They walk along beside you every step of the way and keep you up to date all the way through the sale from beginning to end. They make themselves accessible at all times day or night with the answers to your questions. I highly recommend them for your home selling or buying needs! (They helped me buy my new home too!) One additional comment, because of their experience in the field, the connections that they have (cleaning people, moving companies, contractors or other services) are impeccable! Thanks Ron and Sue! From Google, 1/6/2020

SHARON PEACOCK

I am very pleased with my experience with Ron and his team. My sale was a rental in Victorville, a small sale compared to Orange County homes. Yet, I never felt as though this sale was not a priority. Ron provided good direction on how to prepare the house and great communication and updates throughout the process. If I had any questions, there was always a quick response. My house sold in a few days. I believe it sold fast because of the staging and suggestions Ron gave me on a few minor things and landscaping. We encountered a surprise with the termite inspection right before closing. Ron contacted me right away and discussed it with me. He handled it well and negotiated a compromise with the buyer. Ron did not hold back on this potential problem, but was upfront with me. I certainly would recommend The Ron Arnold Team if you want someone who not only cares about a sale, but also cares about the seller. I was not just a sale but a client with a need. I had a very good, personal experience with this caring and efficient team. No gimmicks, just friendly, straight forward, trustworthy and got the job done!

From Google, 1/20/2020

DAVID & AMANDA DALLENBACH



We cannot thank you two enough for helping us find our perfect home. From our first meeting, to many home tours and finally to closing you have been by our side every step of the way. You both have explained things multiple times, in different ways to help us understand. You have been honest with us with your opinions. You have spoken up when needed and celebrated with us upon closing. We are so lucky to have found you two through this process.

Thank you so much for the lovely presents! As if our new home wasn't enough, You also spoiled us! Thank you for being such a big part of this journey. Look forward to seeing you again soon. 1/28/2020

JOE SCHMIDT

Ron Arnold and his entire team did a fantastic job and were a real pleasure to work with! Ron, Sue and the team far exceeded our lofty expectations and we highly recommend them to anyone needing Real Estate services, thank you...you guys are the best!!

From Google, 1/6/2020

2019 TESTIMONIALS

GLEN ANDREWS

I have used Ron and Sue Arnold repeatedly - to sell 2 homes and buy 2 homes. Each occasion has been a wonderful experience as Ron and Sue truly make your needs their priority. Ron provides ALL of the research data you will ever need. Sue provided a wonderful touch with her classy staging of my last home sale. They both are honest hard-working agents who have your best interest at the center of everything they provide, even if it is to discourage you from making an unwise purchase decision and thus forfeiting their own financial gain. There are not many representatives in ANY field of work who will do that, but Ron/Sue are above all others in my opinion. I gladly would recommend (and have to several of my friends) Ron/Sue to anyone who needs real estate assistance. I am grateful to them for their dedication and servant's heart and I am proud to call them my friends.

From Google, 12/16/2019

July 2019

To whom it may concern,

In the spring of 2019, Ron Arnold and his team listed and sold our home in Fullerton. My husband and I heartily recommend his services to anyone needing help in selling or buying a home. Ron, Sue and their entire team were absolutely outstanding!

Initially, we were impressed by Ron's advertising which asserted that homes priced according to his advice sold at 101% of the listing price—an amazingly accurate record! When it came time to price our home, he explained the complex formulas he used in arriving at his suggested listing price. Though the amount was lower than we had hoped, we accepted his advice, trusting his research and many years experience. Ron was right on!

Ron strongly recommended "staging" the home, explaining that a good real estate agent basically sold space and light. This meant we had to move about 35% of our furniture into the garage and declutter everywhere. That was really hard, even grueling, but it got done. Ron then brought his team in to rearrange our remaining furniture and artwork and put houseplants and flowers in key spots. Yet again, Ron was right on! Our home looked so open, light-filled and inviting.

Improving curb appeal was another of Ron's proposals. We hired his recommended gardener to plant new ground cover, flowers and ornamental trees. Then Ron followed up and made sure that the job was finished according to his standards. He and Sue came over themselves for the finishing touches, bringing flower pots, rearranging the back yard furniture and adding color there as well. Outside and inside our home looked first rate. We're certain these are some of the reasons our house sold so quickly.

Once we had an offer, Ron represented our interests in a thoroughly professional way. All of his communication with the buyers and their agent was done cheerfully, quickly and efficiently. He also helped us negotiate the immense amount of paperwork involved in selling a home. We are particularly grateful that Ron had timely, appropriate comps to give the lender's appraiser, who was unfamiliar with our area. That meant that the final appraisal showed that the value of the home was comparable to the selling price.

We are very happy with the service Ron and his team provided and are enthusiastic about recommending them to anyone interested in selling their home.

Sincerely,

LeAnn and JAC Redford

JACK WOODMAN

First contacted Ron Arnold for a market valuation for our residence. We met and he shared his process with us. We were not going to sell for another 2 years but Ron gave us lots of information for when we decide to sell. A opportunity arose to sell my father-in-laws property which was in a Trust. My wife is the trustee of the Trust so we set up a meeting with Ron.

We were always kept in the loop at every phase of selling the property. When we had questions they were answered in a timely matter usually within a hour. We appreciated Ron and Sue's input on what we had to repair or do to get the house ready for sale. I didn't want to do somethings to the house but Ron and Sue explained why it would be best to do things to make the house more sellable but we never felt pressured to do the changes it was always our decision to do them. We were always told the truth when we had questions. We felt that our interest were always put ahead of Ron and his teams best interest. If you are thinking of selling your home I would highly recommend contacting Ron Arnold.

From Zillow, 11/8/19

ROBYN LECHUGA

The Ron Arnold Team is absolutely amazing. Selling/buying a home can be a very stressful task and event in a person's life. The Ron Arnold Team took all the stress away. Their dedication to selling my home went above and beyond. Ron and Sue Arnold along with other members of their team were there with me through every step of this journey. None of my questions through the process were left unanswered. They were thorough in making sure I knew what my options were and that I had a full understanding in everything that was happening. The Ron Arnold Team is truly the best in the business

From Google, 11/7/19

P. FORTIER

Very good work all the way through the process. The Arnolds provided excellent staging and suggestions and were knowledgeable about what needed cleaning and fixing and what we could ignore. The vendors who did painting, cleaning and repairs were reasonably priced and very competent. All in all, it was an easy experience for me. I live about 2,000 miles away, so I doubly appreciate their help

From Zillow, 11/6/19

JEFF SCHMIDT

Ron and his team are the best. Did a FANTASTIC job listing and selling our home. Multiple offers and sold above asking price! We highly recommend Ron and his team at KW *From Zillow, 11/3/19*

BENJAMIN & WILMA LEE

When it came to sell our home of 40+ years we were very selective about who could represent us. We had an older home in a nice neighborhood and we wanted an agent that could help us obtain the best price for our home and would utilize a process that would better ensure as rapid a sale as possible. After considering several agents, Ron, his wife Sue and the Ron Arnold Team fit the bill perfectly. Our home was old and in fair condition, but had some deferred maintenance. We really didn't know what was important to refurbish and what was not. During our interview with Ron, he explained the importance of return on investment, ROI, and that repairing or upgrading items in the home all have varying degrees of value in making a home more attractive to a buyer. Ron

pointed out that many things we thought were important to the buyer would not be. Ron's approach to selling a home is very compelling and was a major reason for us selecting his team to represent us. Ron's comparative analysis of the house value was extensive and accurate. Ron has so much experience in the real estate business and has sold so many homes that we totally trusted his recommendations. An option we had was to sell the house "as is", but we wanted to better ensure a quicker sale of the house plus it was important to us that the house be left in good condition. Here is where Ron's working connections with a good contractor became a valuable asset. We had agreed with all of the improvement ROI items and had the contractor proceed with all of Ron and Sue's recommended improvements. Then the magic began. Since we were living part time in Las Vegas, Ron provided guidance to the contractor and helped with the logistics of getting things done. It was relatively painless to get all the improvements completed in a short time. Then very quickly Ron and Sue's stager transformed the house into an appealing must have property. Beautiful professional pictures and video were taken and a listing was placed with the MLS. The house showed very well and within a week of the being placed on the MSL, several offers were received. Ron helped us secure the best offer and had the second best offer as a backup. The escrow process went smoothly. During this whole period Ron's team communicated well with us and kept us informed of the progress. We did most of the paper work via the computer which really made it easy to fill out forms and e-sign the documents. The house sold for a great price and most everything went according to how Ron and his team said it would. It was quite amazing. We wholeheartedly recommend Ron and his team. His expertise is second to none, his process for selling a home is spot on, and he represents only your best interest. Ron, Sue, and "The Ron Arnold Team" get the job done. Ben and Wilma Lee From Google, 9/13/2019

DAMON F

I met Ron and Sue Arnold through Dave Ramsey' radio show. They both are great people to work with when buying a house. The reason why I said this because they are knowledgeable about the real estate industry. They can answer many questions regarding from the process of owning a property to the tiny details of what to look for of a good house; for example, they will directly tell me to avoid buying a house in certain zones in the city because of high crime rates, the pros and cons of this particular unit, the cost of putting down a tree, the additional cost for adding one extra bedroom, the comparative house price of the nearby area, the regulations of the city, the potential cost of buying a major fix up property, and etc. In addition, they are the excellent sources to help the new owner to connect with people to do the job in case of home improvements needed. They have a vast networks of people doing everything of a house, from the electricians running the wires to the person painting the house. Furthermore, they have an excellent supporting team to do the paper works; they are highly efficient and effective. They are always available when Ron and Sue are on to something. They won't let the client, like me, to wait without getting in touch with any of them. I am glad I chose them as my Realtor. They can give me piece of mind buying a safe nest for my family because of their expertise; client first and money second mental attitudes, professionalism, knowledge, and patience. As a person with experiences working with them, therefore, I am here to highly recommend to use them when buying or selling real properties.

From Yelp, 9/6/2019

SUMMER KRUID

We LOVE THE ARNOLDS!! They are like family to us! This is the 2nd home Ron & Sue have helped us find! In 2010 right before we got married they found us the perfect starter home which we instantly fell in love with! After 9 amazing years in that home our family was majorly outgrowing it and we were in a desperate search for our forever home! The market is very different now then it was 9 years ago and despite our nervousness and discouragement Ron & Sue lived up to everything they promised and more! Whenever we had doubts or were weary of the process they were always there with a listening ear & heart giving us so much encouragement & hope! We love The Arnold's deeply & cannot wait to grow old in our forever home!!! We cannot thank you guys enough for EVERYTHING you have done for us & our growing family! ~ The Kruid Family



From Google, 9/6/2019

JEGO SANTOS

Sue and Ron were the best real estate agents I could have asked for. They made my family feel at ease throughout the entire process, and were very honest and transparent during house hunting. They were always willing to answer our questions and played a key role in helping us get our family home! I would definitely recommend them!

From Google, 8/28/2019

DENISE KELSOE

This deal could've been the most stressful (selling my family home and buying another home in a new area), but Ron and Sue took such good care of me. I wouldn't use any other agents and I always refer potential buyers and sellers to them. They're not just agents, they're my friends.

From Google, 8/20/2019

Anonymous Zillow User

My wife and I are very pleased with The Ron Arnold Team and their exceptional work selling our house. This is the second time The Ron Arnold Team represented us in a sale transaction. We knew from beginning to end that The Ron Arnold Team had our best interest in mind and put that above all other considerations. Ron and Sue gave us such helpful advice about what was and was not needed in getting the house ready for our best presentation to market. Ron stayed on top of market developments up to and during the listing of our house. This insight helped us price our home ahead of the sales trends and played a large part in our obtaining such a good outcome. Sue did a fantastic job overseeing the staging and making it so inviting walking through the door. Jeff and Halle hosted very successful Open Houses resulting in multiple offers in just days of listing. The transaction was expertly handled resulting in a smooth and unbelievably fast escrow. If you are not talking with The Ron Arnold Team as part of your plans to buy or sell your residence, you are missing out on one of the most positive real estate experiences imaginable. We could not recommend them more.

From Zillow, 7/3/2019

JOSHUA CARLSON

So I've both bought a house and, seven years later, sold it - both times with Ron and his team. He's got a feel for the market and a caring demeanor that makes for a powerful dynamo, he's been in the business for a long time and has also accumulated during that time. In both buying, when he fought for the lowest price possible...to

selling, where his skill got us back up to asking...I trust Ron and his team.

From Google, 6/20/2019

RODNEY

We were first time homebuyers and Ron and his team were very helpful to us throughout the process. We appreciated his patience with all of our many questions. We could tell right away Ron had a lot of experience in all phases of the home buying process and easily guided through a very foreign process. Ron and his team had the perfect combination of experience and patience. I would recommend Ron and his team to anyone looking to buy a home. *From Zillow, 5/28/2019*



DAVE

I highly recommend Ron Arnold and his fantastic team of agents. He met with us at the beginning of the process and was super thorough and organized. He did his homework on the homes, the areas and he was spot on with his prediction about the way that the sales would go. Ron kept us in the loop and continue to work with us on our two sales. We couldn't have been more pleased. Thank you Ron, Sue and all the others to make these sales pleasant and complete in a reasonable time frame. You were all a pleasure to work with and I feel honored to give you my highest recommendation. In fact we recommended Ron and his team to our dear friend

From Zillow, 5/16/2019

2018 TESTIMONIALS

AARON AND MICHELLE STYS



My wife and I sold our condo and purchased a house recently and were very lucky to have worked with Ron & Sue Arnold and they're whole team. We were referred to them by an acquaintance, and from the initial meeting to taking possession of our new house, they guided us through the process. Ron really impressed us by showing up to the first meeting with a very detailed report of what our condo was worth and what we could probably sell it for. His strategy helped us get MUCH more for our condo as well. Sue & Ron met us at multiple open houses and set up private showings too. Very professional and very easy to work with. We plan on staying in this house for a long time, but when we sell, I'm sure we'll list with them again.

Ron, his wife Sue and the whole team were very helpful, enthusiastic and caring during the process of finding a house for my wife and I. I would highly recommend calling Ron and having him put the same effort into finding a house for you.

JOEL AND BRITTANY MARTINEZ



"I'll get straight to the point... Ron Arnold re-defined what a realtor should be. Character, integrity, honesty and caring for your needs first is his absolute foundation. Because his approach is so right, I am amazed more realtors don't take the same stance of customer truly first. Granted, they (other realtors) will all tell you that, but most all will ultimately lead you down a transnational and process driven journey that may benefit you and your family. The difference with Ron and his team is that you will be benefited as they all

believe in putting the clients needs ahead of anything else! For your next real estate need, look no further than Ron Arnold and his team of professionals "

TYLER AND SERENITY



"Ron, Sue, and Jeff worked with me and my husband to buy our first home. They impressed us from the very beginning when Ron brought out an entire binder filled to the brim with information and statistics! He was totally willing to step us through the process and work with the time and money constraints that we had. We had spoken with a few other realtors before that and Ron and Team were the only ones to offer up so much information and be so willing to work with our schedule. We both work long hours and they worked with our schedule, making sure that even if they

weren't available, they would send someone on their team who was (in our case that's where Jeff came in, and he was awesome too!) We actually found the house we decided to buy while out with Jeff! He helped put together several offers and comparisons for us, which was amazing."

GREG BELLEVILLE – VIA GOOGLE 11/20/18

We chose Ron and Sue as our buyers agents first and foremost because we knew they would put our needs first, even if that meant that now wasn't the right time to buy for us. They truly embody their mission statement, "when home isn't first."

I'm confident that without Ron and Sue on our side there's a good chance our offer would not have been accepted. They were always quick to respond to our questions and bottom line, when we found the home we wanted, they made it happen!

MAY FEITEIRA – VIA FACEBOOK 9/25/18

After living in California for 57 years, 30 years in Placentia where we raised our daughters, we just wanted to give a shout out, a HUGE thumbs up and many grateful thanks to our real estate team of Susan Arnold and husband Ron Arnold of Keller Williams on Placentia Avenue in Brea for selling our house so quickly and coordinating everything with our new home escrow in Vegas, you made a difficult

process run so smoothly and closed early

On both ends, a huge thank you also to

Donna Wilke, our escrow officer, God bless you all, and thanks again, we will miss you!

MICK BOOMSA

We recently sold our home of 40 years with the help of Ron Arnold and his team of professionals. We felt supported and well cared for throughout the process. Ron took the time to introduce himself and explain his mission statement. He advised us on



preparing our home for showing and walked us through the process of selling. We received multiple offers and he showed us a comparison of pros and cons of all offers. We had many questions along the way and Ron was always available to answer them. We could not have asked for a better experience than working with Ron Arnold and his team to sell our home. In addition to his experience and expertise, he shows compassion and integrity with humor added in. Ron is no longer just our realtor, he has become a friend through this process. We would highly recommend him.

COLIN ROONEY

Not only was Ron an exceptionally knowledgeable realtor but he also served me very well and sold my condo for 25k above the asking price! He also helped me buy my house in Yorba Linda and got me an incredible deal on it. Out of almost 30 offers we got accepted! Thank you Ron!!

DAVID MACCINIS

Ron has great knowledge about the real estate market here in Orange County. But more than that, his ability to help his clients execute their strategy makes him one of the top agents around. I know a lot of agents in the area and Ron Arnold is at the top of the list for me.

ZILLOW USER - 06/04/2018

After my mother's death I was faced with the responsibility of handling her estate--the sale of a 4-unit apartment complex. I needed a realtor who would help us as a family make the wisest decisions regarding the sale of the property.

To be introduced to Ron Arnold was a blessing. After meeting Ron, my brothers and sister saw him as genuinely concerned about us as a family rather than the sale of a piece of property. Ron was honest in explaining our options—the positives and the negatives. He equipped us with materials to guide us in making the decision as to whether or not to choose him. After examining the materials, the decision was unanimous to select Ron as our realtor.

Ron's explanation of all transactions was clear. Ron's manner of keeping us informed of the status of the property sale was appreciated. We knew Ron would deal with our potential buyers honestly--of utmost importance to us.

Without hesitation we recommend Ron Arnold as a realtor who cares about people first.

ZILLOW USER - 05/30/2018

Ron and Susan Arnold are honorable, helpful, knowledgeable, and just plain good people. We trusted them and they've stood the test of time. We had a ton of questions that they were always ready to help with. We are glad that we put our trust in them and will do so in the future also.

MARIBEL SORIANO

If you are searching for an honest realtor & someone who can give you sound advice, no strings attached, this is the man & the team. Highly knowledgeable, empathetic & aware of clients needs & wants, with a reality check. HIGHLY recommend him & his team.

ZILLOW USER - 05/25/2018

My wife and I first consulted with Ron more than 2 years before he helped us sell our old house and buy a new one. Throughout the process he gave us excellent advice and insight into the housing market, even when it was against his own interest (e.g., advising us to hold off on listing our house when we first met). In the years since, he has continued to be a valuable resource any time we have a real estate related question. I would recommend him to anyone looking to buy or sell a home in Orange County.

LUIS SUAREZ

Amazing detail, cares for the buyer not just the sale. Helped us understands the process from begging to end. There are many questions during the buying and qualifying process and we didn't once worry that. Ron would not be able to answer all of them. We recommend Him highly. Ron is knowledgeable about many markets not just Orange County.

ALEX LYONS-SMITH – VIA YELP 3/8/2018

We would absolutely recommend Ron and Sue to any potential home buyers - you will be in good hands!

As first-time homebuyers, we didn't know what to expect from the process or from our agents. We were referred to Ron and Sue by a friend. From the very beginning, they made us feel like their #1 priority. Before our initial meeting they gathered information about us and the neighborhoods we were considering so they could be prepared with statistics and information during our first in-person meeting.

Ron and Sue were very patient with us and helped us narrow down exactly what we were looking for in our home. They took us to over 30 houses over a few months and there was never a time or day they could not accommodate. They were happy to move at our pace and we never felt pressured to make a decision. Frankly, they made the process fun!

Once we found the picture-perfect home, Ron and Sue helped us craft a persuasive offer. They were patient with our numerous questions and walked us through the many steps of buying a home. Their many years of experience were integral in negotiation of repairs request and we leaned on them for guidance in working with the escrow company and mortgage broker.

If you're looking for a professional real estate agent team with a personal touch, look no further!

KIM NGUYEN

It has been almost a month since I purchased my condo in Irvine and I am very excited to be a first-time homeowner. I was very nervous when I began the home-buying process but the entire experience has been very positive because I had Ron Arnold as my Realtor. Ron's knowledge of the current real estate market and tailored advice helped me identify what my needs were and find properties that would best suit me. I was also highly impressed with Ron's ability to negotiate down the sales price as well as get credits for closing and repairs from the sellers. As a first-time home buyer, there were lots of details that seemed very complex. I appreciate the face that Ron took the time to explain things to me and guide me throughout the entire process from our first meeting to after escrow closed. Ron and I communicated almost daily via face-to-face meetings, emails and phone calls. Ron's efforts went far beyond what is expected from a Realtor. I would definitely use Ron again when I make my next real estate transaction and would not hesitate to recommend him to my friends and family. His professionalism, honesty and integrity are true differentiators from other Realtors and I feel selecting him as my real estate agent was the best decision I made.

ZILLOW USER - 01/15/18

The thought of selling our family home was overwhelming to me and I believed impossible. There were so many complications that I was sure we would have to walk away. Ron and his team came out and assured me with great confidence that with a bit of work we could sale it and not only that make a profit. I was skeptical BUT it was sold for well above the asking price! It was a process and we had a couple of back outs BUT the entire journey was almost stress free. Ron handled everything with such honesty and integrity and was consistently keeping me informed of the progress. He and his team were such cheerleaders and on close day were as happy for us as we were.

LETTERS OF AKNOWLEDGEMENT

TIM LAWERENCE

We wanted the best realtor representing us and he came highly recommended from our good friends at church. Ron helped us in two real estate transactions a few apart. We were interested in a short sale property and we had heard he was super patient and encouraging through our friends short sale process. We had Ron put in an offer on a property we really wanted. He didn't just let us sit around and wait for the particular property to close escrow, but he had us continue looking at other properties during the wait. This really helped the long waiting process. Ron was very persistent with the bank and kept on them about accepting our offer. This is what you want in a realtor. Patience, persistence and knowledge about the short sales process. If you don't have that then the process will be very painful. There are few realtors out there that want to work with short sales because its a long arduous process. Ron will do the hard work it takes to get a short sale through the process! The second time we had Ron represent us was to sell the short sale property that he had helped us purchase some some 4 years before. Once again his professionalism and knowledge about the market gave us the confidence we needed to sell at that time. The process was really easy and his staff made it very smooth for us. No doubt we will use him again. If I could emphasize the things that are invaluable to Ron's success they would be his willingness to do the "hard work" and the "market knowledge" he obtains to do his job. Thanks again Ron!!

EDUARDO ANAYA

It is impossible to write how wonderful experience we had on this journey on a letter. But I would tell you. Thanks to Mr. Ron and his team we asked him to get us a house, instead he got us a home. When people tell You The Lord works in mysterious way and you don't believe it, until You live it, On Feb, 2010 I met Mr. Ron in his office in the city of Placentia and since then he took the time to ask what we need and where we needed the house. Mr. Ron took his time looking in different cities for home for us. Finally on Jan.30 2011 he said you have a home. If you see only one set of footprints, it is because Mr. carried us throughout the whole time. It was not easy but he never gave up. Also it was a short sale but him and His team make seem like a regular sale. Mr. Ron's integrity, professionalism and his caring is like no other. If you ask us for recommendation? I will tell you, you will find a great realtor and a great friend. Finally I would like to tell You that I lost my Father 25 years ago and I have not felt so much caring and love all these years, until We met Mr. Ron and His wife Sue. All these years The Lord keep on telling me that he loves me and my family and this experience is a great example, All the love that this man give to us. Thank You Mr. Ron for making our first time experience that we never forget. God Bless You. Sincerely. Eduardo Anaya and Family.

Hi Ron,

My wife and I would like to thank you for all your help in helping us find our first home. If I may I would like to just take a bit of time to re-cap on the whole process because it was sort of interesting how it all un-folded. There are two parts.

Part I

We first met you at one of your homes for sale near our apartment complex in Placentia, we where walking home from church that morning and seen this home that you where listing. We decided to call on the number that was shown. We where not looking to buy but just to see the house, my wife and I like to do that sometimes. We where a bit nervous of calling because we did not want to get pressured into buying a home just yet. We just wanted to look inside to get a better idea of what we want later in the future. Well we called you and we scheduled a time to meet. It was to our surprise that you went to the same church, but never crossed paths. You showed us the house and explain to us in detail about the land the house and even the back yard, you made us feel really welcome and you did not pressure us in buying, because we have explained that we just where not ready to buy a home but just curious to see this one. Some agents would not have taken the time to show us the home. What my wife and I loved was the fact that you incorporated religion into your hand out on how you sale homes to people and how you let the LORD guide you that was very impressive not to many agents do that most of them are pushy or want to make a quick buck, but with you it was all about the best interest of your clients. My wife and I left that meeting with you feeling really comfortable and not pressured.

Part II

My wife and I started to consult some of our friends about the possibility of buying a home. One of the things we learned in Crown Financial is when making a big decision in your life you want to consult with people you trust and the friends we trusted are all those involved in church with us. So we sat down and we wanted to choose the right agent for us it was a hard decision because we had two people in mind and they both went to our church. We did not want to hurt either one. We loved both equally but because this was going to be the first home we buy we needed someone who had lots of experience and we decided to go with you. Not only because of your experience but how you made us feel the first time we met. (Not pressured.)

Through out the whole process we walked into homes after homes and you have this system that actually really works. You have asked us to grade the homes from A through D, A being the best right after we seen the homes. This system helps because after seeing about 7-9 homes a day you forget what you thought about the first one. You stayed within our budget; you did not pressure us to buying something outside of that. After looking for a bout two weeks for homes and seeing about 20 of them we finally found one it was a bit pricy but it was still within our limits, I still remember knocking at the home and the lady was shock to see us there, I guess there agent did not for warn them we where coming, you explain to them who we where and what we where doing there. The way you spoke to her was very impressive you made her feel really comfortable I think when you spoke to her in Spanish is when she felt comfortable. Then she let us in and was really nice showing us around her home. I think that is a very important factor in

an agent to not only make the buyer feel comfortable but to make sure all parties are comfortable because as a buyer you are only as good as your agent he is the person who is representing you so he needs to make sure he is courteous and respectful at all times no matter the circumstances and that is what you did made all of us feel comfortable. We left grading that home a B+ because of the front and back yard, not quite an A because it needed some work around the interior of the home. We placed an offer right away and you explain to us what happens when you place an offer and how there is a possibility that they will counter so I felt you prepared us in every aspect of what to expect in buying a home so when counters came we felt prepared. My wife and I felt this home was o.k. not great but o.k. that we could live in it and make the changes inside to fit our needs. If this home was to be meant for us then I know the LORD would make this happen, but let me tell you the LORD felt other wise because after about the third counter we decided to not pursue the home anymore because it had went up above our limit of what we wanted to spend. I think the LORD knew that also. I think he wanted to test our fate to see if we would continue to fallow him, and as he seen where our fate lies. He decided to lead us on another journey. You also agreed with our decision and not pressured us to re-counter again. The LORD works in many mysterious ways because the home we seen next could not have been any more perfect. It had a green belt that wrapped the home in two sides. it's across the street from the pool, surrounded by tall trees, and the best thing is that it was a single story home with W/D inside the home. This home was actually selling at a higher price at the time we put an offer at the first home so it did not sell and right after we pulled off of that home this one went down in price and was in our budget we made an offer right away and you explain to us how when a home goes down in price it tends to fall in budget of many and that there might be chance we would compete for this home, but the LORD made sure that it would not be that because the home owner chose to deal with us and sell us the home. We where so excited this home was perfect it was ready to move in without any interior or exterior modifications. It was really funny how this home being in a prime location was not sold earlier. One of our concerns was that we wanted to stay in Orange County but we where willing to move to another city or district if that is what the LORD wanted. This new home of ours is in Yorba Linda which is a great district and has great academics for the kids. I could not have asked for a better location or home.

You where patient with us as we where patient with the LORD. My wife and I explained to you all of the major concerns and what we where seeking in a home we told ourselves from the beginning when we first decided to look that we would let the LORD lead us and we would not question anything he say's or shows us. We knew that we where in good hands from above and down here on earth. We felt GOD had appointed you to make sure that all of our needs and concerns where met and that you would make sure that everything went as he planed. We would recommend you to all of our family members and friends as a matter of fact we have already told our family what a great agent we had and how you helped us buy our first home.

We thank you so Much for all your help. The Avalos Family!

Hello Kim & Ron,

I first want to start by saying thank you for the tremendous amount of time, effort, and patience you both put in to get Katin and Lin to our first home. We could not have done it without you!

As we gradually settle in to our new home, every day we are reminded of how truly blessed we are to have got in to such a wonderful house, for the right price, in this volatile market.

From our initial meeting all the way through closing, you both were there for us in so many ways.

As this is my first home-buying experience I knew nothing when I first walked in the doors to your office. You took the time to listen to our needs, wants, and requirements (most of which changed repeatedly) and continued to tailor fit your strategy and approach to pair us with the perfect home.

You both took the time and had the patience to answer my many, MANY questions in great detail as well as break things down in layman's terms as needed. By the time it came to closing, the knowledge and confidence that you imparted on me put my mind at ease that I was making an educated and right decision.

Not only were you our Real Estate Agents, but you were truly partners in our home-buying experience. You worked hard to earn my faith and trust and you have certainly earned it.

It is difficult to put in to words and express the exact magnitude of the gratitude we both have for the effort you put in and the job well done. You both are a credit to your profession.

Should our small family (for now) ever decide to move away from this perfect house, we will consider using no other to once again guide us in attaining our dreams.

We would be more than happy for you to list us as a reference to any potential client.

Katie and I also want to thank you for the Home Warranty and Home Depot gift card. Both have already been very handy to have and put to good use.

Thank you,

Edward Nankervis

To Whom It May Concern:

My husband and I owned a four bedroom, two story house in Placentia, Ca that needed to be sold immediately due to unfortunate circumstances. We were fortunate enough to get Mr. Ron Arnold as our real estate agent and things went surprisingly smooth from finish to end. Our home was put on the market, a buyer was found and we closed escrow all in less than three months.

Throughout the whole process we were kept informed of what was happening either by letter or telephone no matter if the news was good or bad. Mr. Arnold in my opinion was always completely honest and straight forward with us about everything and always kept his word. He said that he would make me a CD containing the photos that he had taken of the house and he did. I love the fact that I can always look at the pictures and remember and share wonderful memories with friends and family for years to come.

I would strongly recommend Mr. Arnold to anyone that is in need of an excellent real estate agent. Trust in Ron Arnold to get the job done and satisfy all your real estate needs. I did and I couldn't be happier with the results of our sale. He truly is a Century 21 superstar.

Signed,
Mr. and Mrs.
Guillermo Macedo

To whom it may concern.

My family and I have a HUGE secret that we would like to share with you. However, there are some conditions that come with us – telling you this secret. You see, normally, when someone tells you a secret – it's usually followed by "don't tell anyone!" In this case – when we tell you our secret – Please tell everyone you know. Then tell the people you told to also tell everyone they know. We want everyone to know our secret!

For several months, my wife and I struggled with the idea of buying a home. "Should we do it?" "Will we even qualify?" "Can we afford a house payment?" "Would realtors laugh at us and kick us out of their offices?" Years went by and we were still...renting...giving our money away.

Several times we approached Ron – asking him quick (hit and run) questions. Getting a feel for what he thought and looked for any glimpse of hope. Seemed like the more we talked to him – the more encouraged we got about someday actually being home owners. The thought of owning a home was becoming a reality! Then, one day – we told Ron – "Let's do it – look for a house for us. God has put it in our heart to do this"

From the time this process started, to the day Ron handed the key's to our first home – I can't tell you how blessed we felt to have someone like Ron Arnold working with us. We knew that from start to finish - he had our best interest in mind.

So why did we choose Ron Arnold? Ron cared about what was best for us. He could have just made a deal for us on any property, but he didn't do that. Ron first got to know who we were, he understood what our needs were – and he made it personal – as if he was buying the house.

He wanted us to be happy with the choice we made. There were times when my wife and I were all excited about a home that "looked right to us". Ron then would sit us down and discuss the reasons why he thought – it was not the right house for us.

Now that Olga and I look back at the process – we are so thankful that Ron said "NO!" when all we wanted to do was say yes – to ALL the homes we saw.

Then – it happened - on a cold Thanksgiving week evening in 2004, while vacationing in Mammoth Mountain, my family and I received a call from Ron right before dinner. Ron told us he had spoken to the owner of a home – that by the way - we had no business even looking at because we could not possibly afford this home. The offer we made was way below what the owner was asking and what the house was worth in that area of California. A few short weeks later, guess what? The house was ours and soon after - we were moving into our first home! Ron Arnold wrote some <u>incredible</u> letters to the owners – which made all the difference in closing the deal.

Ladies and gentlemen – it was all because of the hard work, dedication, professionalism and honesty Ron Amold has been blessed with. We can honestly say that through God's grace – we became home owners and Ron was right in the middle of it making it al happen. This guy does not sleep. I don't think he even knows what a bed looks like – he is tireless, he is dedicated to his customers. He always makes the time to see you or talk to you. He follows up and is always on top of things.

What we liked most about Ron, besides his 'rock-solid' hand shakes – was that he cared for us, he took the time to explain things. He understood what our needs were. My family and I would recommend Ron Arnold to anyone and everyone! If you are lucky enough to get him – you have scored 'big-time' folks!

There - now you know our secret - go and tell everyone you know about it!

Ron, thank you for making our first home an experience we will never forget. God bless you brother!

Sincerely,

Luis, Olga, Louie and Andrew Suarez

To whom it may concern,

My wife and I first met with Ron Arnold more than two years before we decided to move. At that time, we told Ron what we were looking for in a new home, as well as the fact that we were not in a hurry to move and would rather wait than settle for a house we would not want to stay in a long term (i.e. 15+ years). He told us told us it was going to be difficult getting everything we wanted in our price range. He also advised that if we wanted to move in the near future, we should sell soon, because prices were going to continue going down, and we might not have enough equity left to buy a new home if we waited. In fact, he recommended we consider selling and then waiting for a while before buying, if possible. Since we did not want to go that route with three small kids, we ultimately decided to hold off.

Over the next couple of years, we watched housing prices continue to go down, as Ron had predicted, and I spoke to Ron several times. Each time he recommended holding off on putting our house on the market-despite the fact that I'm sure he could have used the business given the state of the real estate market. Finally, in Spring 2010, Ron told us he thought it was time to act. We were still a bit hesitant because of doubt about whether we would be able to net enough from our old house to afford the down payment on a new one with the features we wanted, but decided to give it a shot (with the understanding that we would not accept an offer below a particular price near the high end of what we thought we might get). Ron put his marketing plan into action and within approximately 3-4 weeks we were in escrow for a bit more than we had realistically thought our house was worth.

Buying our new home turned out to be more of a challenge. While we found the perfect house very quickly, it was a short sale involving a difficult bank, and it took about three months to get the seller's bank to sign off on the sale. Although there was not a lot that could be done to speed the process along, Ron did what he could and stayed in frequent communication with us, and the end result was that we got a new home we are ecstatic with.

I would recommend Ron to anyone looking for a realtor in Orange County. He clearly knows what he is talking about (and doing) when it comes to the real estate market and marketing homes. Even more important, I am confident based on several years of dealing with him that he is trustworthy and willing to put his clients' interests ahead of his own. I'm willing to speak to anyone who has any questions about working with him.

Petel Howell 714-612-8731 Dear Ron,

Hi and Good Afternoon.

I hope that everything is well with you and your family. We are very grateful for what you have done for Noel, Me and my family.

We commend you for a very outstanding job. KUDOS!!!

It was a thrilling ride doing this transaction since we both know that there were a couple of loopholes we encountered in the process, however, you still came up ready and on top of everything. You acted so fast that it resulted in a fast sell. I also would like to mention that we do appreciate you and your staff because of your continuous updates to us about what was going on, even though you almost did everything for us.

With all your good advice and attractive materials, not to mention very responsive team, we are very confident of your ability to deliver what you discussed with us on our first meeting. You even exceeded our expectations.

A big Thanks and wishing you more success in your field.

You have become a part of our family and we will not hesitate to call you and refer you to our relatives and friends for their real estate needs.

Best Regards,

Noel and Joy Ayson Happy Clients



TURKISH CONNECTIONS INTERNATIONAL

To Whom It May Concern,

I want to express my sincere thanks to Ron for helping with a very difficult situation. A friend of mine desperately needed to sell his home, but was very ill and could not help in coordinating the sale of his home. I contacted Ron and he worked exceptionally hard to help with every aspect of the sale, even things that would normally be overseen by the seller.

Ron helped in developing a list of everything needed to prepare the house for sale. The list was thorough, but reasonable. He helped find a reasonably priced handyman to prepare the house. At every step, Ron directed us to the right resources to keep the process going.

Ron kept us informed of every development and was honest about the upside and downside of issues we faced. When the house entered escrow, Ron worked tirelessly to overcome any problems. He again helped us find the needed resources to complete all buyer requested repairs to the home. But Ron worked with the buyer to ensure that the final list of repairs were legitimate and in the process saved my friend a lot of money.

I have only the highest praise for Ron Arnold and am sincerely grateful for his integrity and thoroughness!

Very sincerely,

hehard I Freeman Jr.

1613 Sherwood Village Circle Placentia, CA 92870 714 524-2224 thomasgault2@sbcglobal.net

Mr. Ron Arnold Century 21 Superstars 1129 E. Imperial Highway Placentia, CA 92870

Dear Ron,

Just a note to thank you for all you did regarding my condominium. We were so impressed with your honesty, frankness, availability, hard work, trustworthiness, and so much more.

Even though we were just selling a condo – at the lowest end of the market – you gave us your complete attention, the same as if we were high end, and bringing you a much larger commission. Your integrity made us feel comfortable with the daunting task of selling a home.

If you should need a reference for a client of yours, or anything else, please do not hesitate to ask. It would be a privilege to share our experience with others who are buying or selling a home.

Most sincerely,

Thomas and Deborah Gault

Thomas & Reblie Goult

Mr. Ron Arnold

Century 21 Award

Dear Ron:

Gary and I want to thank and commend you and your team on the incredible job you did selling our house so quickly and efficiently.

Having worked in the mortgage industry for nearly 20 years, I have worked closely with realtors with varying degrees of professionalism – from highly professional to flat out incompetent. You and your team SURPASS even the highest levels of professionalism I had ever witnessed in the real estate industry.

Taking on our house on Trotter Lane was no easy task. Many beautiful homes in our neighborhood had been on the market for months with little activity and here we were adding to inventory that wasn't moving. Once we spoke to you about listing our home, you wasted no time in assessing our home and quickly provided us with a comprehensive action plan to get our house sold quickly. In this action plan, you provided highly responsive and reputable third parties to help us accomplish our objectives. You and Sue were by our sides, working hand in hand with us during this entire process. You your team answered all our calls and questions promptly. Not once, were Gary and I handed off to some minion or trainee, which we really appreciated. You and his crackerjack team were actively involved with us the whole step of the way.

Because of your impressive expertise of the market and your invaluable guidance, we were able to sell our home in under 60 days! It was an extremely difficult decision to part with a beautiful home that provided Gary, me and our families with some many good times and wonderful memories. But your professionalism, honesty and integrity took the sting out of that decision. We never felt alone during this process and that type of unparalleled service in itself is priceless.

Thank you and your team so very much for all your hard, diligent work and the warmth and comfort you provided in what could have been a stressful time. We will most happily recommend you to friends and associates looking to sell or buy.

Very best regards,

Victoria & Gary Knight

Duane and Denise Weisner 6245 E. Twin Peak Circle Anaheim Hills, CA 92807

To Whom It May Concern:

We would like to recommend Ron Arnold with Century 21 Superstars. We cannot say enough about Ron! He is truly an integrity Superstar! He assisted us recently with the sale of one property, and the purchase of another. Ron made what was a very difficult process on both sides of our transactions, go extremely well. His constant concern for our well being is greatly appreciated. His forthright can-do attitude and professionalism just don't exist anymore. Ron's yes means yes, and his no means no.

Ron works tirelessly to insure that all aspects of your real estate transaction are done to safeguard your interest, while being fair and equitable to all parties involved in the transaction. The things we like most about Ron are his ability to be "Bull dog Tough" in the most gentle way while negotiating on your behalf, and never making empty promises, only giving you the truth (even if it hurts).

He has assisted other members of our family with their real estate needs, and we have no reservations recommending him to anyone who needs help with buying or selling their property. Ron Arnold is not only our Real Estate agent, we now consider him our friend!

Take it from us, if you need real estate assistance, you <u>cannot</u> do better than Ron Arnold!

Sincerely,

Duane & Denise Weisner

June Uking Davin Warm

DEAR PON, SUE CLUADIA LISA FALL THE PEAPLE I DIDNT MEET.

JUST A FEW WORDS TO SAY THANKS, FOR A CREAT JOB. AT 903 ARNOLD DR. YOU PEAPLE WERE FANTASTIC, IT WAS A GREAT PLEASURE WORKING WITH YOU. ALWAYS SMILING READY TO ANSWER ANY QUESTIONS WE HAD. WHAT A TEAM THANKS AGAIN, WILL MISS YOU.

> CARRY CASTILLO

Edward W. Klink III, Ph.D.
Pastor at Hope Evangelical Free Church in Roscoe, IL
Professor at Trinity Evangelical Divinity School in Deerfield, IL

Century 21 Award Ron Arnold 160 N. Riverview Drive #350 Anaheim Hills, CA 92808

Here is our real estate story, and a testimony to how God graciously used Ron and Sue Arnold at Century 21 Award to minister to our family.

Our family of five was living in a two-bedroom, 1150-square-feet townhouse in north Orange County (Brea), CA, which we purchased at the absolute worst time in what was likely the worst housing market in the last 50 years in the state of California. We knew we were going to take a loss – and we did, but we needed serious help getting our house ready to sell and with the lowest amount of financial loss in a housing climate that was more than a little complex. It was a buyers' market and we were sellers.

When we contacted Ron Arnold and his team we were immediately thankful for how they bore our burdens with us. In all of our meetings they were understanding and sympathetic, and clearly interested in working for our good. We felt such relief after our first couple meetings, for we saw how Ron and his team not only had the skill and experience needed to navigate our situation, but also the integrity to do so in manner that put our interests into the equation. I had never met a real estate agent who put integrity, even ministry, above success and profit. Ron never spoke in a manner that denied the difficulty of our situation, yet it was when he spoke honestly about it that I felt the most comfort. He was being real with me and our situation. In our first meeting he explained his personable approach regarding integrity and trust, and to the end he never wavered from it. We trusted Ron's advice every step of the way, and it worked out in a very realistic but successful manner, almost exactly as he had envisioned.

It is no exaggeration to claim that our situation was very difficult. Ron and Sue Arnold ministered to our family, not only by their expertise and professional advice, but through their persons. I am a pastor and a professor of theology, and yet I was given support by their faith in God – how God had worked in the situations of their clients in the past and how he could work in our situation as well. And he did! Yet he did so specifically, I believe, through Ron and Sue Arnold.

Thanks, Ron and Sue, for your love and concern for people, for letting God use your skills and experiences to help people with their lives, and for doing your job with integrity and love.

Sincerely,

Edward W. Klink III

W. Kinker

Dear Ron and Sue,

Hope you are both well.

Thank you for the gift card to Starbucks (love coffee!) and the Piper book. We are excited to read it-looks great!

Thank you also for all the info on the house. So cool what is happening with the market and the value increasing.

We are so grateful for your incredible service and help in getting us into this house. Now with our baby girl, Catherine, it is so great to have a room for her and A/C – not to mention a great neighborhood. Thank you for being so wonderful to us.

We are still doing ministry down town Fullerton and also David is now running a new internship program @ EV free Fullerton for young adults (and teaching 3 classes @ Biola). It's pretty nuts around here but were thankful for work and for our baby girl!

Blessings to you two,

Stephanie

Dear Ron & Sue,

Thank you so very much for all the attention and support you gave us during the sale of our home in Buena Park, CA. Your suggestions on "what to do" to stage our home for sale were so helpful. I felt relieved that I didn't have to do all the maintenance I thought needed to be done. Thank you for the album of pictures of our "staged" home. It brings back memories of all the fun we had in the house over the years every time we go thru it.

You always kept us informed of the progress of the sale. You explained clearly and honestly what was going on, whether good or bad. We never felt "pressured" or "taken advantage of". You treated us like we were one of your closest friends. You even took care to handle some maintenance and cleaning issues while we were on vacation during the sale.

God really blessed us with you as our realtor. Thank you for all your hard word. (We know it was not easy)

We would heartily recommend you to anyone who needed to sell or buy a home.

Thanks again

Dennis and Karin Cook

June 27, 2005

Ron Arnold (Century 21 Superstars) 1129 E. Imperial Hwy Placentia, CA 92870

Dear Ron,

Kellie and I want to thank you for your excellent service throughout the entire process of selling our home in Chino Hills. When we first met you were selected after we interviewed other realtors. Your marketing packet was a factor in our selection as was your thoroughness in your stated approach to selling homes. To be honest we were not sure you would really do all the things you claimed. We were overly impressed when you did.

You marketed our home just as you claimed you would. You responded to every request we had with integrity and diligence. We would recommend you to anyone as a realtor who is exceptionally honest, hardworking and one who does all that your marketing material claims and then some.

During the middle of this whole process after encountering multiple offers (through which you guided us skillfully) we threw a huge challenge to you when I decided to accept an offer from another firm. This meant I had to change relocation companies in the middle of a very short escrow period. It also meant large amounts of extra paperwork and strategic issues that you hadn't bargained for. Not only did you not voice a single complaint you reassured us that it would all work out. Well it did all work out. God in his providence sent us the right realtor and the new position I accepted is working out very well.

In closing Ron we want to thank you again. We believe Century 21 Superstars definitely has a Superstar in Ron Arnold.

God bless you.

Sincerelly

Paul and Kellie Johnson

August 24, 2005

Dear Sir or Madam:

Ron Arnold was referred to us by our previous realtor from Minnesota. When we moved here, a lot was going on. My husband, Naveed, started a new job, and I was six months pregnant with our first child. We had a lot on our plate and Ron was extremely helpful. He understood our situation ad worked around the difficulties. Ron was well aware of our needs and desires, and he worked hard to find exactly what we were looking for.

The search was challenging. We had lots of variables and location was one of them. Ron shared with us his professional knowledge about traffic, neighborhood, market value, etc. It was helpful in making our decision. We really appreciated his honesty about the properties and finally his advice helped us narrow down the choices. Another factor was all the rain we had at the time. Ron stayed optimistic and carried his umbrella and offered Starbucks.

Regardless of all the obstacles, he found a way to be productive. He has a fun grading system for the properties and that helps at the end of the day. His main concern was finding the "right" place for us, and he was always willing to go the extra mile...or miles.

Finally, all his hard work paid off and he helped us find our new home, and we are absolutely grateful. Simple words cannot express our appreciation for everything Ron has done for us.

We would refer Ron to our family and friends. Even after the closing, Ron has tried to follow up with us from time to time, and that says a lot about his character.

We wish nothing but the best for him and his family.

Sincerely,

Somani Alam-Ahmed 27283 Echo Canyon Ct.

Some Alm-Ahm

Corona, CA 92883

Dear Sir or Madam:

We wanted to take this opportunity to share our house hunting experience working with Ron Arnold and provide a hearty recommendation should you be considering using him to buy or sell your next home.

When we were first considering a home relocation to southern California I researched a number of realtors via the internet. After talking to a half dozen realtors, including Ron, it was easy to for us to decide on Ron as our agent. Our initial reason for selecting Ron was not just because of his in-depth knowledge of the area, but rather it was because of the questions he asked us. From the onset Ron wanted to assure that we understood the local market. He sent us detailed information on the recent history of home prices, forecasts for property values, local school ratings, taxes, HOAs, and commuting times. The detailed information he provided greatly helped us focus on the price and area we were interested in prior to our house hunting trip.

During the week we had scheduled for our house hunting trip, Ron was completely at our disposal. The extra effort and dedication he put in preparing for each day's search enabled us to look a large number of properties in a short period of time. Despite our monopoly on his time Ron never pressured us to "settle" on a property. Ron used our comments on each of the properties we looked at to narrow the candidate list of properties each and every day. Many times during the course of our inspection of properties Ron would point out key factors, mostly hidden problems, we needed to consider before making an offer. In essence Ron wasn't just trying to make a sale, he was trying to find a home for our family.

When we did find a home Ron was instrumental on helping us put together an offer that was the best value for us and one that the homeowner would accept even though it was significantly under the market value for the area. Ron's efforts enabled us to find and purchase a home well in advance of our actual relocation.

Even after we had secured an offer on the home, Ron continued to help us in our relocation efforts. Although we had a company provided financing company, Ron's knowledge of the area and the local mortgage companies actually enabled us to obtain a lower rate loan than the one our company offered.

In closing we hope this testimonial serves as a witness for the highest integrity, professionalism, and dedication Ron Arnold exhibited during our entire experience working with him. We have had many dealings with realtors in the course of buying and selling four homes over the last decade and Ron Arnold is by far the best. If you are considering enlisting Ron Arnold as your agent you are in the best of hands.

Sincerely,

David and Kim Clemen

6445 East Shady Valley Lane

Anaheim Hills, Ca. 92807

December 07, 2004

Ron Arnold, the Realtor, did an outstanding job as our Real Estate agent. Not only did he sell our old house for its top dollar, he also found us the perfect home within our price range. He always showed us respect and was very trustworthy. Not once did he try to "Sugar Coat" or lead us on about anything. He told my wife and I like it was, and he made the process easy because he did most everything for us. The only thing my wife and I had to do was sign paperwork, fax it, and move from our old house into our new house. Ron did everything else. I Would Definitely Recommend Ron Arnold to anyone planning to move or relocate.

My wife, Claudia, especially liked the fact that when Ron was with us, either showing us houses or going over paperwork, he would always disregard his cell phone, if it rang. He gave us the utmost attention we deserved. This, to me, translates to Respect! He was also connected with the "Homes for Heroes" program. I am a veteran Police Officer, and Ron kept in contact with the people who started the Homes for Heroes program, which by the way cut me a "Hefty" rebate check. Thanks, again, Ron. You did an Outstanding Job!

If anyone is thinking to buy a house, give me a call. I'll confirm Ron Arnold's character.

Sincerely, Claudia and Daniel Andersen Cell# (562) 761-6127

ANN MALANE (714) 655-2435

April 1, 2004

Ron Arnold C-21 Superstars 1129 E. Imperial Highway Placentia, CA 92870

Dear Ron.

You might have asked yourself - How does a client go from calling 20 times a day to not even taking the time to send a note of thanks once the deal is closed? It's pathetic! Please accept my heartfelt thanks for your many hours of hard work. I know I tried your patience like a red-headed step-child but you are a man of integrity and persevered to the end.

We absolutely love Chino Hills. It's a wonderful community with great schools and lots of active families and kids. Thank you so much for working so hard to find the home that was best for my family.

Sincerely,

Clas Malane

Elliott & Jackie Schwartz 1404 Forestview Dr. Brea CA 92821

February 11, 2004

Ron Arnold Century 21 Real Estate 1129 E. Imperial Highway Placentia CA 92870

Dear Ron:

Happy New Year!

I have been remiss in telling you how much Jackie and I enjoyed working with you in our new home search. We both not only found you to be a very capable and hard working real estate agent, but also a very enjoyable person to deal with. I am sure at times you thought we did not know what we were looking for and yet you hung in there with no sign of frustration and an ever increasing desire to help us find just the right place.

Well that paid off and we found a home that we are very comfortable in and that we will enjoy for many years to come. If you ever need a reference do not hesitate to call either Jackie or I and we will be more then enthusiastic about telling your prospective client they have found the right guy!

Thanks again for all your efforts.

Regards,

Elliott & Jackie Schwartz

To Whom It May Concern:

My husband and I bought a house that was for sale by owner last June. We originally thought we would try to by the house on our own without representation. In retrospect we are extremely glad we didn't. Ron Arnold negotiated for our best interests and found many loop holes in the contract we were offered. Without his expertise we would have had a number of rough encounters and a very stressful time. I doubt our offer would have been accepted without having a realtor handle the manner the way Ron did.

It is obvious that Ron cares about the people he works with. He was always available to speak with and patiently answered all our questions. Ron always said it was his pleasure to serve us and we could tell he just truly enjoyed helping us buy our house. Overall Ron saved us a lot of money, energy and stress. Buying a house was everything it should be; an exciting time!

Sincerely,

Connie Peacock

Dear Sirs,

It is my pleasure to write this reference letter for Ron Arnold. In 2001, I was looking for a home, and Ron was recommended to me by a mutual friend. Ron was hardworking, diligent, thorough, and compassionate. Ron is an excellent communicator -- he sent prospective properties over the internet, and followed up with e-mails or by phone. I was impressed by his genuine concern for my situation.

Although I was unable to purchase a home, Ron kept in contact and "checked in" on me over the past six months or so. When I am again able to search for a home, I will call Ron. I have also recommended him to many people over the past two years. He is an absolute pleasure to work with and I am certain, an asset to Century 21 Superstars.

Sincerely,

Debbie Egland December 3, 2003 November 1, 2003

Jerome & Michele Wilson 11489 Deerfield Dr. Yucaipa, Ca

Dear Ron,

On behalf of Michele and myself, we would like to thank you for your services and all of your help. I can remember the first day we met you, even though, we walk into a house that we could not afford, you still treated us with dignity and respect (and kindly told us that we were out of our price range ③). You were always there when we needed you and you were very honest with us in every way.

Usually when you meet Real Estate agents, sometimes with them, it's all about making a quick sale, but with you, you were not only our real estate agent but you became one of our close friends that we had the pleasure of working with.

So, on behalf of the Wilson family, we would like to thank you for everything that you done for us and for making our life, in the ruff times, so easy. We love you with all of our hearts and may God continue to bless you.

Sincerely,

Jerome & Michele Wilson.

Jan & Miles Wille

To perspective buyers/sellers of Real Estate property:

Quality, Service, Integrity are words which are so overused in sales and marketing pieces today that the words themselves become almost completely devalued, and as a result, we become numb to their use.

So, when someone truly provides you with exceptional service, it is a true pleasure to recommended and extol that person's benefit to others. That is exactly what happened to my wife and I as we employed Ron Arnold as our agent in both selling our old house and in buying our new home.

After being in our home for 21 years, I was in need of a professional to help guide me through the perils of a market which I knew very little about. Ron provided this service with honesty and genuine interest in doing what was best for my family, even if it meant nothing in return to himself except the knowledge he was doing his job right.

From our initial meeting, when Ron took the time to explain his business philosophy and obligations as an agent working for me, to the final closing statement on the buying of our new home, I never once doubted that I was working with a professional who had my best interest always at the forefront. Plus while selling my old house I received unsolicited compliments from other agents about Ron on what a great job he did in marketing my home for the sale.

In summary, Ron Arnold provides you with accurate and timely communication, sets a clear game plan, so you always know what is the next step is, and does all of this with truly a servant's heart. That is why he is and will continue to be successful and I can wholeheartedly recommend him to anyone thinking of buying or selling their home. Ron Arnold is a Real Estate agent who Delivers Quality; Provides Service; and has Solid Integrity. No hype, just fact.

Glen and Lisa Andrews

This is the story of John and Liz Bender looking for a Realtor we could trust and about our relationship and dealings with Ron Arnold.

We decided it was time to sell and down size in preparation for retirement. Ron's name came to us via a friend at church. We met with Ron and informed him of our desire to sell. Where do we start ... he told us that he would do research and get back with us soon. Ron was very knowledgeable about real estate in our area. He took unhurried time going through all the steps that we would need to take in this process. When he left he asked no commitment from us to use him. We felt all the information given was all about us and our desire to sell and not about Ron wanting to sign us up. How refreshing! Soon Ron returned with loads of information about houses that had sold in our area. Ron was very professional and left no stone unturned. He even explained to us how a buyer thinks and what he looks for. This was very helpful. We asked for a list of things we needed to do in preparation to list our house. Ron gave us a priority list as a guideline. He never called to ask if we were ready to list. He waited for us to contact him. We indeed felt throughout this process Ron was always looking out for our best interest. At a time that many friends and neighbors said this is not a good time to sell, Ron assured us that we could meet our objectives. It turns out he was always on the mark; we could depend on him, always keeping us informed. We did not have a lot of lookers but those that came were buyers just like what Ron told us would happen in a down market. If you want action with integrity you must use Ron; it truly was a joyous experience for us. The thing I like best about Ron, he always made us feel that we were his priority. He even guided us through steps to buy our new home directly from the homeowner.

Thank you Ron, you are the best!

John & Diane Kiger 6187 Via Nietos Yorba Linda, CA 92887 714-779-5595

August 23, 2005

Mr. Ron Arnold Century 21 Superstars 1129 E. Imperial Highway Placentia, CA 92870

Dear Ron:

We just wanted to let you know how much we appreciate all your hard work in assisting us with the sale of our property and the purchase of our new home!

Even though our property had some unique characteristics which made it difficult to sell, we always felt confident that we had chosen the best person for the job. You did not disappoint. We were very pleased with the amount of advertising and open houses that you did. We always felt that you were looking out for our best interest rather than looking for a quick sale to collect your commission and be done with it. We know that your expertise resulted in our getting the best price for our home. Not only that, but when our home went into escrow, we have no doubt that it was your expertise that caused the deal to be closed.

Additionally, when it came to looking for a new home, if you got tired of showing us houses, you never showed it! Again, the house we ended up purchasing only happened because of your prompt response and experience. As you will remember, the seller's agent told us that they accepted our offer on the property because of the awesome cover letter you wrote.

Ron, please know that if you ever need a reference, we would be happy to provide it and you certainly have our permission to pass this letter on to anyone you choose. And please know that we will have no hesitation whatsoever referring you to our friends and family. (We think our friends and family are already tired of us raving about how great our agent was!)

Again, escrow is not fun, but working with you was really a pleasure!

John & Diane Kiger

846 S. Cornwall Dr. Anaheim, CA 92804

Oct. 28, 2005

To Whom it May Concern:

We highly recommend Ron Arnold as a super realtor. We found him to be a very helpful, honest person who goes out of his way to find the best residence for his customers. He is willing to go the "second mile" and both find and get to the property when it first becomes available. Speaking from personal experience, he advised us to put an offer on our townhouse the same day that we saw it, which we did, and we are happy with our choice. Therefore, we advise prospective house buyers to engage Mr. Amold's expertise if they want to find the most suitable abode.

Sincerely,

GANN & Dan Martin

Karen and Dan Martin

October 30, 2005

Ron.

You know how much I appreciate you. You are a man of integrity. I've known that for all the years that I've worked with you...12 years and four years since then. As soon as you made up your mind to go into real estate work and we were going to sell my dad's house I knew you would be the right person. Even if you'd never sold a house before I knew you would do everything you could to sell it...to get the best price for us. And. you're a man of integrity. I knew you would do what the Lord wanted you to do, not what you wanted to do or what the job required, but a man of integrity does what the Lord wants him to do. And I so appreciate that, Ron. That's why I would always recommend you to people. Well you know I did...with Britta. And now Britta just thinks you're wonderful. I talked to her last night and she was, "Oooh...Ron, I just was not happy with how he's doing it." And mainly she didn't like that you wouldn't work on Sunday...that you would be with your family, and that's the most important thing...that's why people lose their families cause they don't put them first. They put the money first or their job first...always trying to make a go. And here, you have a heart for people and for what's needed for them. And, so this is the kicker with Britta. She just thought this was just so awesome that you would do this...is bringing some ice cream and cake to celebrate Roy's birthday. I didn't even know it was his birthday. And I don't know if Britta even forgot or what, but she just thought that was the best thing that ever happened. She was just in awe. So just little things like that, Ron, that you do for us. Watching out that people shouldn't sell their house right then or their going to buy something too big for them, you stop them because you know they're going to be in trouble. Things that they don't need, where they'll be working forever and ever and never be with their families... I just really appreciate that. I appreciate all the laughter you have with us. And you know I'm already recommending you to friends and people in the store and people coming in. I tell them if they want a man who is a Christian and who has got integrity to please call Ron Arnold.

I would always, always call you. Anytime there's a house to be sold or anything...there will be, never anybody else.

You always called us up...even when it was moving slow to always let us know what was going on...step by step...telling us how to sign the papers...how to do this, how to do that. You know when you're doing that you have no clue what to do, so I just really appreciate you going that extra mile to always call. I know how busy you are, but you always were, in the book store, a real deep feeling person. So that you would take care of all that kind of stuff, so I really appreciate that...and another thing I appreciated was the chocolate you brought us...that was awesome.

Don and Lynda Wigren

John W. Costanzo 1942 W. Lotus Place Brea Cal 92821

November 1, 2005

Mr. Ron Amold 1129 E. Imperial Hwy Placentia, CA 92870

Dear Ron::

I hope all is well with you and your family. I am very happy to write this letter after the fine care you took of my family during the sale of my Mother's house. You made the entire process a very positive experience. We continue to be most appreciative.

We were using the proceeds from the sale of her house to provide funds for her on going care. Naturally we were concerned to get the best price possible to provide for this care. You made several suggestions to improve the interior and exterior appearance of the house that required little money, and some work to implement. The results made a noticeable over-all improvement to the appearance of the house. Even the neighbors commented on the improvement.

My family knows from talking with other individuals also selling their homes at the same time how little advice they received, and the difficulties they encountered that we didn't experience. We passed your tips onto one woman in Downey, who increased interest in the sale of her home. Your suggestions were simple. Remove personal items from the walls and book shelves. Touch some areas in need of painting. Add to that the simple cleaning of window, inside and out, and opening the drapes. As a result of these suggestions the house made a great impression.

We also appreciated your help with the resolution of the maintenance issues. Our concern was about several items that would detract from the sales price. We didn't have a lot of money to address these items. You led us to individuals who would await payment from the proceeds of the sale. Everything was taken care of successfully for far a very reasonable sum of money.

In closing I'd like to state that my sister, brothers, and myself would most certainly recommend you without reservation. We wish you great success. I hope this letter helps you in some way. If in the future you need a personal recommendation do not hesitate to use me as a reference.

LAW OFFICES OF JOHN A. SULLIVAN

13610 Redbud Lane Pine Grove, CA 95665-4027 (209)296-2111, Facsimile (209)296-3178

November 2, 2005

Ron Arnold Century 21 Superstars 1129 E. Imperial Highway Placentia, CA 92870

Re: Sale of Our Placentia Home

Dear Ron:

Sandy and I would like to thank you for your efforts which resulted in the successful sale of our Placentia home for what we consider to be a fair price.

When we first met I was most impressed by the detailed analysis of comparables that you had prepared. It is one thing simply to just say a property sold for x and therefore your property is worth y. What you did, detailing what made a particular property worth more or less than our home and then accumulating that data was quite impressive.

Once we signed up you promptly started the promotional process and you tried a variety of techniques that eventually resulted in obtaining a suitable offer.

Throughout the process I feel you kept us informed and were trustworthy. It would have been easy to bury our heads in the sand and ignore negative items on the property. You identified the problems and helped us resolve them leading to the sale.

Once the offer came in you guided us through to the end.

Again, thanks for all your help. Hopefully we will run into you when we come down for the Miss Placentia Pageant.

Sincerely,

John A. Sullivan

JAS:dll

Well it is the anniversary of my first year in my first Home! as am so very Happy to be a home owner + your guidence was crucial in the process. I always hear about what an ordeal it is to buy a new home but that was not the case with me! I believe that was secouse of you. I really trusted with me thru out the process. I was so excited about the house that Sometimes al did not want to hear all about the rules ect. thanks for taking the time to explain everything so shoroughy to me + you made it fun! I hope you know that you are the Best & w have & well tell anyone who needs a great Sales agent to call you! Manks again & stop Cottagle
By to see my Darling Cottagle
Limberty-Kostko

November 2, 2005

Ron Arnold is a phenomenal Real Estate agent. His pursuit of the best deal for us, both buying and selling, was relentless. He treated us like we were the only clients he had and like everything hung on whether we were getting the best deal we could. He was so knowledgeable and prepared that we felt completely safe; unlike having felt very vulnerable in past real estate dealings. He was an advocate for us; he protected us; and led the charge for us. As far as we are concerned, we will only go into future real estate transactions with Ron on our side.

Tom and Jaanne Kael

Thanks again Ron,

Tom and Joanne Koel

To: Ron Amold

From: Bob and Grace Woodward

November 8, 2005

recap of the process:

From the start Ron was on our side. Our first visit with Ron was at our house. He spent about 3 to 4 hours going over our house and the processes that he and we would be in. His diligence on the beginning helped use to properly set our house for sale.

His explanation on the process of what to expect from prospective buyers and their agent allowed use to feel comfortable and unthreatened.

Through the sale of our house Ron was always at our call. He was always available to come out to our house at a call if there was a problem. He made several trips to our house after a call placed to him requesting he be their for the buyers. My wife and I would not meet with the other people or their agent without Ron's presence. If there was a time the buyers wanted into the house we asked Ron to represent us. Some times this was on the spur of the moment. Ron never let us down.

Through the final days of the sale Ron was a BULL DOG making sure that escrow went smoothly. There were many problems on the side of buyers and Ron was always on top of all of the problems. He helped keep my wife and my self reassured that the process was going the best it could because of buyers problems.

Ron carried us through the final days with precision so our house closed before years end, allowing us to easily move into our new house.

Ron's honesty was clearly represented from the onset. He never misrepresented us with prospective buyers or their agents. If Ron told us he would be at an appointment he never missed it. This meant sometimes spending 2 hours on the road to make it to our house.

His explanations of what would happen and the processes we were involved in were always well discussed and there were never any surprises.

One of the most favorite things that impressed us with Ron was his enthusiasm in helping us stage our house. He had fun working with us putting together a house that showed well and would sell quickly.

His knowledge of the sales process was so well defined that we never had to worry about any of the legal aspects of the sale.

My wife and I never had to feel that Ron was ever trying to hide or disguise anything in the process. Everything he told and explained to use was always truthful and correct.

My wife and I both agree that we could recommend Ron to anyone who would want an excellent, energetic, honest, real estate agent. We will again use Ron when we go to purchase our next house.

Robert S. Woodway

11-16-05

To Whom It May Concern:

I want to congratulate Ron Arnold on the excellent job he did in handling our real estate transaction. It was a pleasure working with him. He is very dedicated to his clients and displayed honesty and trust in all areas of our purchase. In our case, Ron was representing both the buyer (myself) and the seller. We were able to strike a deal that was reasonable for both parties. I have recommended Ron Arnold to both friends and family.

Sincerely

Sam and Mona Sca

Yorba, Linda C

Ron Arnold

From: Blecha, Karen L [Karen.Blecha@bankofthewest.com]

Sent: Friday, March 17, 2006 7:40 AM

To: ronarnold@earthlink.net

Subject: Thank You

Hi Ron,

Dave and I want to say thank you for all you have done to get our home sold. We received the gift cards for the Cheesecake Factory and Claim Jumper and thank you for them and the words of encouragement. Since choosing you to list our home we have had nothing but excellence from you, and those in your office that we have had contact with. After our first very bad experience, you were literally a God sent breath of fresh air. We thank you for your integrity and feel honored and blessed to have met you. I know that all things work together for good to those who love Him, and believe our bad experience with the previous person happened so that He could bring you into our lives. We thank God for His hand in this and give Him all the glory.

Thank you again and may God richly bless you and yours.

KB

Karen Blecha AVP Sr. Investigator Bank of the West Corporate Security 323-727-6419 SC-MPK-04-U

IMPORTANT NOTICE: This message is intended only for the addressee and may contain confidential, privileged information. If you are not the intended recipient, you may not use, copy or disclose any information contained in the message. If you have received this message in error, please notify the sender by reply e-mail and delete the message.

To: Ron Arnold, Century 21 Superstars 1129 E. Imperial Highway Placentia, CA 92870

Dear Ron:

We want to send this letter to sincerely thank you for all your great help in selling our CA house. We are so glad you were referred to us by Century 21 after we bought a house in FL last December. We really needed to sell our CA fast, and we were amazed at how God directed you to help us. From start to finish your integrity, graciousness, and wisdom gave us confidence to proceed. You were careful to be honest with us and not exaggerate the market, your skills, or the house value. We wanted to work with a Christian realtor whom we could trust, and who would understand us. You understood our needs, and you understood the market, and you understood the whole process! Through your wise advice, we were able to successfully prepare the house for viewing & quick sale. Your careful & professional photography, online & paper advertising, & networking were tremendous! We knew the market was slowing, but were amazed at the number of viewing & offers in just 4 weeks. We had over 100 viewings the first week alone, and at least one offer each week until it sold. (4 total) We got enough out of the sale to pay off all our debts and give us a nest egg to "semi-retire" to FL. We needed to move even before the closing, and we trusted you to finish the process well, and you did. Even after the sale, we were surprised by your caring, and the nice letter & box of gifts you sent us in FL. You really went "above the call of duty" with the letter, gift cards, house pictures / CD, and note pad! No other realtor ever showed us so much skill, wisdom, and kindness before, during & after the sale! Even your staff showed your professionalism, skills, and graciously helped us all along the process. We will definitely highly recommend you and your fine staff to everyone we know in the area.

We are enjoying FL, and visiting our relatives, and finding that we have more time to help others. We enjoyed "staging" the CA house so much, that now we are doing the same thing to the FL house. It is looking great, painting the inside & outside, fixing up, rearranging, doing the yard work, etc. I don't think we will ever forget all the great things you taught us, and your friendship toward us! Thanks again, and we are sure God will bless you as you continue to help others buy & sell homes.

Sincerely,

Armand & Karen Ternak 11011 Brandywine Court Brooksville, FL 34601

armond + Karen Ternal

aternak@tampabay.rr.com

352-428-0766

Re: Ron Arnold Century 2I Super Star 1129 E. Imperial Highway Placentia, CA 92870 September 15, 2006

Suddenly faced with the death of my husband November 9, I knew I had to down scale by selling my large house in Corona. Although the house was well kept up and situated in an upscale neighborhood just below the Cleveland National Forest, I was clueless about how to market it. Subsequently, I turned to my son who is an attorney for recommendations. He suggested Ron Arnold of Century 21 Super Star, whom he had successfully worked with in the past.

Ron proved to be the best thing to happen to me. He took me under his wing and outlined a step-by-step plan on how to ready my home to realize the most revenue. All through this ordeal he remained enthusiastic and upbeat. He never became exasperated at my numerous phone calls realizing that breaking up a home is an emotional experience. Then when there was a slight decline in the market, he soothed my jitters. Every time a prospective buyer appeared Ron was right there on time to meet them, despite the distance from his home base in Placentia to my home in Corona. Almost daily he phoned me to keep me apprised of sale prices in my neighborhood.

Finally a serious buyer came along. Ron's handling was smooth and quick, free of stress on me. I had come to trust and depend upon his advice. The house went into escrow March 31, 2006, just a month after putting it on the market.

In addition to selling my house, I had to find a place to live. Again Ron was there to help. By now I held him to be not just a real estate agent out for the quick buck, but a friend. Again he researched available houses that might suit my needs. On March 15, 2006, we found a satisfactory dwelling and closed escrow by April 13. But this was not the end of Ron's involvement. He kept in touch by phone to ensure all was okay with the new house even after we had taken possession. As with most large monetary transactions like the sale of real estate, there were a few glitches, but Ron rose to the challenge straightening everything out.

Due to Ron's help through all the transactions, I would not hesitate to recommend him. He is competent, knowledgeable and honest. Furthermore, he has a personal touch and made me feel I was not just another neurotic customer. Buying and selling a house is very traumatic and Ron made it easier, thus, I gratefully give him my full endorsement.

Many Vaterman

Sincerely,

Nancy Waterman

Ron Arnold 1129 E. Imperial Hwy. Placentia, CA 92870

January 3, 2007

Dear Ron,

We would like to start out by thanking you for making our home buying experience a pleasant one. You took the time and energy to make sure that we were able to buy our home and in a timely manner, as time was a factor for us. We had a few short weeks to find a home and you made sure that all the pieces fell into place.

Your honesty and integrity was evident and you made our purchase important to you. We understand that this is your job, but you make your clients feel very important through the whole process. You make yourself available as much as possible and that is important during a process where time is of the essence. Even after we purchased our home we had a few issues and you did not hesitate to help us out when we called you. That showed us true loyalty.

If we ever sell our house or know of anyone who needs a realtor, your name will be the one that we refer all our friends to. You are trustworthy and honest and we value those traits as that is hard to find these days. We appreciate all you did for our family.

Sincerely,

Derek and Natalie Morkis

Maurice and Stephanie Mejan 2009 Orchard Dr. #B Placentia, CA 92870 January 29, 2007

RE: Ronald Arnold Real Estate Specialist Century 21 Superstars 1129 E. Imperial Hwy Placentia, CA 92870

To whom it may concern:

Our home-buying experience with Mr. Arnold was wonderful and professional from our first phone call to the reception of the keys. Being first-time buyers made us especially nervous and full of questions throughout the process and Ron was always more than happy to disclose every detail we needed to know along each critical step.

Ron carefully listened to our desires and needs in a home and clearly made seeking the perfect home that met our criteria his top priority. After viewing dozens of properties with us over several months Ron never once showed any impatience or frustration with our seemingly improbable desire to find the right place. His forthrightness and honesty in disclosing positive and negative aspects of each property made us secure in our final decision knowing we weren't missing or overlooking anything. In fact, Ron's relentless passion and dedication made the experience quite enjoyable and comfortable knowing we wouldn't have to settle for anything less than what we truly wanted.

We were extremely pleased with Ron's recommendations of inspection and lending services services Ron repeatedly uses for his personal needs. Ron also assured us throughout the escrow process that he would go to bat for us where needed to ensure requests and demands between parties were met seriously. This commitment was backed by the depth of Century 21 Superstars and the experience and professionalism they represent. As first-time buyers we could not have been more pleased with the experience that Ron and his associates at Century 21 Superstars provided and would highly recommend him to our friends and family.

Sincerely,

Maurice and Stephanie Mejan

lan & Stephen you

January 4, 2007

Ron Arnold Century 21 Superstars 1129 E. Imperial Hwy. Placentia, Ca. 92870

Dear Ron:

I'm writing this letter to thank you for the GREAT work you did for me and my family in connection with the sale of my parents' home at 1400 Evergreen, Fullerton.

The detailed process you went through to analyze our home, the neighborhood, and other comparable sales was way beyond my expectations. I truly believe that the recommendations you gave us were perfectly in line with our goals of getting the best price and a fairly quick sale, both of which were the final result. In addition, the marketing you did for our home, the pictures you took, the brochure you put together, the advertisements, etc. were all great in getting our house exposure toward the eventual sale.

I also wanted to mention how much I appreciated how you worked not only with me, but also my siblings who were also involved in the sales process. You were great at communicating what was happening at all times, and were very up front with us at all stages of the process. You were timely at answering all of our questions and concerns. In addition, your support staff at your office provided the same outstanding level of service.

I think what a realtor does in selling a home for a client is really about service, and yours was outstanding. I would recommend you to my friends and business associates without hesitation, and with confidence that they would have the same experience as we did.

Thanks again for all you did for me and my family!

Sincerely,

Michael T. Peters

ROD APPLETONS "APPRECIATION" LETTER

March 28, 2006

Dear California friend,

il : had i

Greetings to you from just outside the Nation's Capitall Since spring officially arrived a few days ago, I can proudly announce that the Appletons lived through our first winter! Actually, if our new friends here heard that statement they'd chuckle..... this was hardly a winter at all as far as real snow and cold. We did have quite a storm the day our moving truck arrived on Dec. 10th (it got stuck in front of our house and a second truck had to be called in to shuttle all our goods down the driveway!), but other than that it has been pretty mild. The daffodils and cherry trees are now in bloom, and truly, a beautiful season is upon us

Some of you receiving this letter are former clients of mine with Century 21 Superstars. The rest of you are family members, friends from church, Little League, the neighborhood we lived in, or various other spheres of contact. I want to make sure you know how much your support over the past years has meant to me! Many of you were clients of mine when I was new in the Real Estate business back in the late 90's. I am so thankful for your trust in those early years when I was starting a whole new career. Your support and confidence in me enabled me to have success in Real Estate, and contributed to several years as a top producer there in the Placentia office. I sincercly want to offer a huge "thank you" to you all (or "y'atl", as some of our Virginia friends say).

Our move to the East Coast has affected the business relationship we once had, but has not at all left you high and dry as far as Real Estate is concerned. When I interviewed other agents to take over my business, there were certain qualities I was looking for. I wanted for my clients, first and foremost, an agent who shared what is the most important thing to me, my faith in Christ. And I wanted an agent whose faith was not in word only, but was truly lived out by his life goals. Secondly, I wanted an experienced agent who could handle all types of transactions, was an excellent negotiator, and had systems in place to handle a large load of responsibility. Lastly, I wanted an agent who would handle my clients as I would, with honesty and fairness, always looking out for their best interests

Ron Arnold is the one who met each of those requirements and, actually, exceeded them! I worked in the same office with Ron for 4 years, and know firsthand that he is the best replacement I could have chosen He will handle any Real Estate needs you may have, or those you know about with other family members or friends. Ron is able to refer business to very qualified agents if you have needs out of his geographical Southern California area as well. He has the skills and the knowledge to be a great detail manager, and knows the market from mobile homes to mansions! (He has handled both of these types of properties for me already, as well as everything in between!)

Even if you don't have a need in Real Estate right now, please hold onto his card. And if you do have a need yourself or know of someone who does, give Ron a call today! You are greatly helping me out by using Ron. and you are getting the best in the business at the same time. If you prefer not to be on our combined mailing list, that's ok, too. Just send him or me an email and we'll take care of that

Finally, I want to say a quick thank you for all the prayers that were offered to our family in the huge transition of these last few months. Some of you know that I ruptured a disk in my back 2 days before our move, which made it so much more difficult for my family. (I didn't expect to be whisked to ER by ambulance when I was needed at home to pack boxes!) But the Lord was so faithful to us and the transition has actually been easier on all than expected. I am enjoying immensely my new company here, and the corporate relocation clients that I am servicing. Just got my first listing last right, a beautiful brand new 4200 square foot colonial on 4 acres for \$785,000. That would be a steal in Southern California, don't you think?

Blessings to you,

Rod

ROD APPLISTON CENTURY 21 NEW MILLENNIUM ROD.APPLISTON@C21NM.COM 540.554.2800 RON ARNOLD CENTURY 21 SUPERSTARS RONARNOLD@EARTHLINK.NET 714.457.4009

January 16, 2007

Dear Sir or Madam:

My company transferred me to Southern California during the real estate boom in the summer of 2002. I was overwhelmed by the prices and the fast pace of the market, but after a little searching I was fortunately introduced to Ron Arnold at Century 21 Superstars. Ron was quite a contrast to other realtors, and I found him to be:

- Energetic, but not pushy
- Quick to understand what I'm looking for, but patient in letting me arrive at the decision
- Knows the real estate market, but was not a know it all
- Busy, but generous with his time and conscientious of my time

When I flew into Orange County, Ron was well organized with a full itinerary planned for looking at condominiums and townhouses. I was amazed at how quickly we found a nice condominium in a great community in Anaheim Hills at a fair price. Ron was on top of things with all of the normal paperwork associated with buying a home plus all of the additional paperwork that comes with a corporate relocation. Throughout the process, Ron was always very responsive in investigating my questions and getting back to me.

In the summer of 2005, Ron was the first and only realtor I contacted when my company informed me that I was being transferred away from Southern California. I was impressed with Ron when buying the condominium, but I was blown away by his attention to detail and marketing plan for selling the condominium. My biggest concern was whether to list the condominium prior to my 3 week international trip or to wait to list the condominium when I returned. Ron had his finger on the pulse of the market, and was confident that we would be in escrow prior to my departure. Ron's marketing plan generated a lot of traffic through the condominium, and soon I was in escrow with a fantastic offer. I departed for my international trip at ease because I knew Ron was trustworthy and would handle anything that arose in my absence.

Since the summer of 2002, I have recommended Ron to coworkers, friends, and neighbors who were either buying or selling a home in North Orange County. In fact, my friends used Ron as a realtor for purchasing a townhouse in Placentia and they found him to be as honest and trustworthy as I did.

Respectfully,

Todd Bunnell

Todd Bunnell

We would like to whole heartedly recommend Ron Arnold to you both as a realtor and as a person. We were exceptionally pleased to have him as our realtor during the sale of our house. He was very clear and easy to understand when explaining things to us and always took the time to answer our questions. He felt he struck the perfect balance between giving us the benefit of his advice earned through long years of experience and allowing us to make the final decisions. We never felt pushed into anything, but felt informed of the consequences. Ron's advice on staging our house and doing some repairs was invaluable. There were quite a few things we had planned to replace, but he convinced us that would be unnecessary. He was right! He and his staff worked quickly to get our house listed and then continued to work on our behalf getting us showings. In the end, even though we were in the midst of a downturn in the market he helped us get the price we wanted on the sale of our house.

Ron was honest and upfront with us and through his entire approach to selling and buying houses. Unlike other realtors we have heard about and worked with, he was honest whether the news was good or bad. He took responsibility for us rather than took advantage of us. We recommend him.

Chris and Joylyn Davis

House sold spring 07

752 N. Wagon Wheel Circle Brea, CA 92821-3472 August 3, 2007

A Letter of Recommendation for RON ARNOLD

After my mother's death in December, I was faced with the responsibility of handling her estate—the sale of a 4-unit apartment complex. In agreement with my brothers and sister's desire, I was asked to sell the apartment complex and divided the assets among us.

I needed a realtor who would help us as a family make the wisest decisions regarding the sale of the property.

To be introduced to Ron Arnold was, indeed, a blessing! After meeting Ron, my brothers and sister saw him as genuinely concerned about us as a family rather than a sale of a piece of property. Ron was honest in explaining our options—the positives and the negatives. He equipped us with materials to guide us in making the decision as to whether or not to choose him. After examining the materials, the decision was unanimous to select Ron as our realtor. We all saw integrity in his manner of dealing with our concerns. When we asked what his commission would be, he left that decision to us!

Ron's explanation of all transactions was clear. Ron's manner of keeping us informed of the status of the property sale was appreciated. We knew Ron would deal with our potential buyers honestly—of utmost important to us.

Without hesitation, we recommend Ron Arnold as a realtor and as a friend who cares about people first!

With joyful hearts,

Sandy and Maria Cox

CLEEK REALTY 17316 EDWARDS RD. 2260 CERRITOS, CA. 90701

CENTURY 21 SUPERSTARS' ATTN; MR, RON ARANOLD 1129 E. IMPERIAL HW; Y. PLACENTIA, CA. 92870

DEAR RON,

Thank you for allowing me to show and sell your listing at 1643 Roberta Ave. It was indeed a pleasure meet; ing and working with you, although ;: I realize you did most of the work.

I don.t know what the fees or splits are with your company or Real Estate Boaard Office. We used to have a fee for listing and selling when I belonged to Rancho Los Cerrtios Board. I am enclosing a check in the amount of \$375. to help with what ever. I hope you will divide with Judy. She carried me so many times in the transaction. I really appreciated all her help and want her to know it.

If nothing else, take your wife and Judy and husband / friend out to dinner.

It is rare to find a Christian Broker in Real Estate and :you were the best one I have worked with in the Forty Six years I have been doing this.

Thank you again for everything. I hope you can get with Britan Wright in Indio. He has a good house.

6-07-07

Blessing to you and your office

Rosemary Hundsdoerfer GRI

February 25, 2008

Ron Arnold Century 21 Superstars 1129 E. Imperial Hwy. Placentia, CA 98270

RE: One Year Anniversary

Hi Ron,

It was a year ago today when we finally got the keys to our home and we are still amazed as to how the whole process turned out. We thank God each day for this home and for all the memories that we will have here. We have already celebrated birthdays (including our grandson's second birthday which was a pool party), our anniversary, thanksgiving and Christmas parties, and other get-together with friends that we could not do in our previous home because we did not have any room. Now we can easily handle a group of 30 guests and not feel cramped at all.

The challenges of remodeling and fixing the home will be never ending. Each item we remove (and replace) makes the house more 'ours' and less of the previous owners. We continue to find evidences of how poorly this house was treated and maintained but with God's provision we hope to transform it to a higher quality house.

Needless to say we cannot thank you enough for your part in the process of our buying this home. From the first day we talked, you showed a genuine concern to help us find the right home and not just go for a quick sale. Many times in our search you cautioned us when we wanted to even look at a home that was not within our price range. You clearly watched over our best interests and for that we are grateful. You also were patient as we kept sending you listings we found on the internet and you researched the properties before you took us to see them. And when we found this home, you graciously worked with an unpleasant seller and the other agent who did not seem interested in selling the property. We also greatly appreciated how devoted you were to us during the times when we were looking at homes and you would not answer your cell phone; that was a huge indicator to us that you valued us and we were treated with the utmost respect.

Would we get you again or recommend you to others? ABSOLUTELY and without any hesitation! It is interesting to note that our feelings about the whole home buying process have not changed after a year. If you can find time in your busy schedule to come by, we would love to show you what we have done to our home.

May God continue to bless you!

Gerry Encarnacion (also for Bambi, Michelle and Joel)

June 4, 2008

Ron Arnold Century 21 Superstars 1129 E. Imperial Hwy Placentia, CA 92870

To Whom It May Concern,

It has been almost a month since I purchased my condo in Irvine and I am very excited to be a first-time homeowner. I was very nervous when I began the home-buying process but the entire experience has been very positive because I had Ron Arnold as my Realtor. Ron's knowledge of the current real estate market and tailored advice helped me identify what my needs where and find properties that would best suit me. I was also highly impressed with Ron's ability to negotiate down the sales price as well as get credits for closing and repairs from the sellers.

As a first-time home buyer, there were lots of details that seemed very complex. I appreciated the fact that Ron took the time to explain things to me and guide me throughout the entire process from our first meeting to after escrow closed. Ron and I communicated almost daily via face-to-face meetings, emails and phone calls. Ron's efforts went far beyond what is expected from a Realtor.

I would definitely use Ron again when I make my next real estate transaction and would not hesitate to recommend him to my friends and family. His professionalism, honesty and integrity are true differentiators from other Realtors and I feel that selecting him as my real estate agent was the best decision I made.

Sincerely,

Kim-Yen Nguyen

Robert M Giasolli 8232 Skyview Dr Orange, CA 92869

June 9, 2008

Ron Arnold Real Estate Agent Century 21 Superstars 1129 E Imperial Hwy Placentia, CA 92670

Dear buyer/seller:

It is with great pleasure that I recommend Ron Arnold.

In one word Ron was a GREAT.

He was a respectful and hardworking agent that I honestly appreciated having working for me. Ron was a good listener and an honest agent, respectful of both our needs and those of the home owners. In addition to his excellent ethical behavior, Ron proved his ability to provide the extra effort to compete in a downturn market and get us into a house with little effort on my part.

If my personal experience is anything to go on, Ron will serve you well in any of your real estate needs, and I am happy to give him my highest recommendation.

Sincerely,

Robert M Giasolli

VP Americas and International Education Chair

Theren Sumi

www.MANCEF.com 808-398-5024 direct Ron Arnold Century 21

Dear Ron,

I just want to let you know how pleased Carol and I have been with the help and services you provided us in finding a condo for our daughter and grandson. The location and neighborhood is ideal for their needs. Carol and I feel it's the perfect starter home and are comforted to know they'll be living in a safe area.

When we looked for a realtor we were very impressed with the portfolio of information and testimonials you showed us. Please add our names to that list as we are most happy to recommend you to others. At all times you demonstrated that you are truly a fine Christian by your actions not merely your words.

We wish you the best and hope to work with you again some day.

Sincerely,

Dan Lewis

June 24, 2008

Ron Arnold Century 21 Superstars 1129 E. Imperial Hwy Placentia, Ca 92870

Dear Ron;

Thank you for your help in finding my new home in Orange County, California!

When I was told by my company I was being relocated from Atlanta to Orange County I thought I would have a difficult time finding a home quickly as I was so far away for much of the search. I appreciated the approach you took by spending time evaluating my needs and requirements, reviewing a map of the LA / Orange County area, and putting a strategy in place to maximize the time we spent together. I also was impressed that you were honest in your assessment of each area I inquired about; telling me both the positives and the negatives so I would have a realistic perspective.

Each time we went out looking at properties you were well prepared, had a course mapped out, and communicated information about the property prior to me viewing it. I appreciated that because in the past I have worked with realtors that were not prepared and did not appreciate how valuable my time was.

Another aspect of your approach that I found helpful was the listings you sent to me, via email, while I was still in Georgia. This allowed me to do research on my time schedule without a lot of paperwork!

If I ever decide to upgrade from my townhouse to a single family home, I hope you can assist me. I will also be referring my friends to you because I know they will have the same positive experience!

Sincerely,

Lindsay E. Rappold

Dear Ron,

We have been in our new house for about 2 weeks now. We are finally finished with everything and we wanted to take a minute to tell you how much we appreciate all that you did for us during this whole lengthy, confusing, and at some times frustrating process. It has been nothing less than a pleasure having you as our agent. Should we ever decide to sell and move on to another house, you are the ONLY person we would consider working with. We greatly appreciate your service and loyalty to us. We especially appreciate your dignity and integrity you have displayed over the past year. When we were looking in December of 2007, you told us about "When home isn't first", and your recommendation to us was not to buy at that time. We were disappointed, but we listened to you. We were patient over the next 10 months and now finally we got the house that we wanted. You made us feel like people rather than just another transaction. We are so grateful that you told us to hold out because we really got a great deal on our home. We will always refer any friends or family that needs a realtor to you, Ron. You truly are a blessing and we appreciate the relationship we have built with you over the past year. God bless you.

Love,

David, Stephanie, and Peyton Murray

Dear Ron and Team,

Wow! What an amazing experience it was having you sell our home! I cannot even begin to describe how smooth it all was!

From the moment we met you, not to sound dramatic, we felt like we had nothing to worry about. And that proved to be true!

We were at the point of feeling a bit hopeless, thinking we would not be able to find a place to move in to, let alone sell our condo, and within less than a month you got us in to a condo FAR better than we ever imagined, and had our old condo SOLD without us even thinking about it!

Not only was the process faster than I imagined, it was painless. You and your team did all the work. What you said, you did! No matter what! You fought for us, you were on our side, and you encouraged and counseled us. You never told us what to do, you always told us what you would do, and this made us feel valued. Our wants and needs came first!

Ron, THANK YOU, THANK YOU, THANK YOU for all of the hard work you put in to everything you did for us!

Anny Donner, Mcall Doman

Jimmy and Nicole Gorman

Ronald Arnold c/o Century 21 Superstars 1129 E. Imperial Highway Placentia, CA 92870

May 20, 2009

Dear Ron.

Tasneem and I wanted to take some time to write this letter since you always took the time to go the extra step. We really appreciated the fact that you were available for us, proactive to exceed our needs, and patient,

We especially thank you for giving us good advice in tumultuous times. When we sold our home and were searching for a new one, you gave us advice that had our best interest in mind. On several occasions, when we asked for your advice, you gave us your honest opinion based on the parameters that we had mentioned early on, even thought it was not going to result in a sale that day.

Your experience helped us feel confident and you always provided us with your thoughts on the housing market at any given point in time. The extensive research that you do in the Orange County and surrounding markets made feel very comfortable that the advice that I was being given was from an informed professional.

This was our second opportunity to work with you and it really was a pleasure. I believe we not only gained a life long real estate agent but also a friend. Thank you to both you and Lyndsay for your courtesy, professionalism, and follow through.

- Tasman Khdathay

Best Regards,

Owaiz and Tasneem Dadabhoy

17299 Bramble Court Yorba Linda, CA 92886

714.222.3317

Dear Row

Just wanted to drop you a Note
to Say thank you for every thing
You did to help me to get
My wonder fail home. I really
love it and I lost tell you
how much I appreciate all you
did to help. You were truly
a blessing from God. We are settled
and we are very happy there.
Again Thank you

God Bless
Brenda Learn

Mark and Marla Kuka 5160 Via Brumosa Yorba Linda, CA, 92886

11-17-2010

Dear Ron,

We wanted to get this note of appreciation out to you as soon as possible. Transitions are always hard. We had invested a lot of time, money, and "elbow grease" into bringing an acquired rental up to snuff and then renting it. However, as the economic climate changed in Southern California, we struggled with the idea of keeping it as we were losing money and weren't sure what to expect in the housing/rental market. A friend of ours who had been following our concerns recommended you as someone who might be able to give perspective. I'll always remember, after taking the time to listen to our complicated situation, you offered to provide your view of the market both near and long term. You were very careful to say that the future wasn't yours to know, but your continued research on market conditions might help. Of course I wanted to know how much it would cost for this service and was surprised to hear that there was no cost, just something you did. Long story short, we got the information, digested it and knew you were the right guy for us.

The process moved very fast. You explained your strategy and followed through on all, and I mean all, accounts. You instituted a very aggressive approach covering all the bases. You were always available, reliable, and honest. And what was also very important to us was your faith in the same God we hold so dear. We believe you are blessed with a special gift.

One quick situation makes me laugh. You had called to give me what turned out to be great news, but you shared that there were some tense moments. What was funny was that I had thought the deal was done, as the buyer wanted some extra considerations. You ended the suspense by telling me you'd taken care if it. Great day. I would recommend you, and have, in a heart beat.

Sincerely,

Mark and Marla Kuka

October 6, 2010

Hi Ron,

I want to let you know what happened in regards to our interest in selling our house.

One of our neighbors that have been interested in purchasing our house made us an offer on our house and we accepted it. It all happened very fast. They got an offer on their house and then talked to us. We didn't even have time to purchase another house yet. But how often does someone come to you and make you an offer you can't refuse?

We have enjoyed working with you and appreciate your time and efforts. I don't think Garland would mind me saying that he has never seen any real estate professional work as hard and is so prepared as you. That is a huge compliment; especially since he has been an agent himself.

Thanks again.

Debra and Garland Galatas

July 27, 2011

Skyler McLain and Leiane Westman 3060 Huckleberry Corona, CA 92882 714.334.00390

Re: Testimonial Letter

Oear Ron,

Being a first time home buyer, our first major hurdle was finding an Agent that would take the time to hold our hand during this adventure. After several failed attempts, we finally found someone we were willing to put our trust in and did he ever pull through.

Although I have heard worse, our short sale had its curveballs that caused many setbacks. Through each setback, you informed us of the reason and our options with potential outcomes to each option. This was my favorite strength you displayed. Knowing all of our options, with potential outcomes, helped us feel more comfortable about each decision we made. Your knowledge of the industry is second to none.

The honesty, knowledge of the industry and response time were all huge plus points for us. They are the reason why I have already, and will continue, send referrals your way. I know you will take care of my loved one like you did with us. We cannot thank you enough.

Regards,

Skyler McLain and Leiane Westman

Sandy Lou 5670 Knollside Way Chino Hills, CA 91709 626-202-2510

Dear Ron,

Hope all is well! It's been three weeks since I moved to my new house and things have been settling down quite a bit. I finally get some time to sit down and enjoy this beautiful house. I want to thank you deeply from the bottom of my heart for all great thoughts and effort that you put in to make this happen.

This is a very first house that I purchased on my own, which means a big decision, a huge commitment and a lot nerves and concerns involved. But I am so fortunate to have a trustworthy agent to walk me through the whole process. Before I met you, I was out in the market actively searching for the right house for over 3 months and got declined for two other offers. I almost dropped the plan to buy a house until I found this house online and decided to give a try again. It was genuinely a pleasure to chat with you about the current housing market condition and heard your perspectives on owning a property at our first appointment. Your philosophy of "When Home isn't 1st!" was such a refresh to me and triggered my decision to choose you as my real estate agent because I knew I can trust someone who really looks for people's best interest.

The overall whole process was smooth, no surprise and no gimmick, just like you disclosed to me at the very beginning. Not only you convinced the seller to take on my offer over 3 other attractive offers but also got me the price lower than I expected. Kudos to your strong negotiation power! Of course, your honesty and integrity was the key to seal the deal to the best interest of all parties.

Because of the stiff lending market, we had a hiccup in the loan process. But again, if it wasn't for your great referral of a reliable loan officer, we probably wouldn't be able to close the escrow on time. Thanks again for being there and walking me out of my frustration when dealing with the bank requiring all kinds of proof and documentation. The knowledge and experience that you gave me would definitely benefit me in a long run.

There are many other things that I would like to thank you here but I know how valuable your time is. I'd rather to save your time so you can help more people in need. You have gained me as a client for life as well as my family and friends.

(P.S. Please extend my thanks to Judy Casterline, who was great pleasure to work with and kept me organized over the whole transaction.)

The but path cross again,

Sandy Lou

To Whom It May Concern:

After interviewing several Realtors, I was most impressed with Ron Arnold. He was humble and not presumptuous. He offered me a stack of material that was applicable and made me feel secure. He also educated me on the process ahead and backed up his information with articles and experience. Lastly, he was easy to talk to and just a pleasant and good person. So, I chose Ron to tackle my short sale in this buyers market, and it was the right decision.

During the process Ron marketed and priced my property so well that I received over seven thousand views as well as 14 offers from interested buyers. I was blown away by the interest Ron generated in such a competitive market. He was sensitive to my situation in that selling my property was something I had to do and not exactly something I wanted to do. He also walked me through the paperwork and all the little details that came along with it. Ron's enthusiasm and hard work made the process fun and made me actually excited to be part of it.

Before I knew it, we received an offer the bank liked and my property was sold. Everyone was happy, the bank, the new owner and myself. Ron was consistent; he honored my wishes and held his ground. Ron accomplished, in my eyes, the impossible. And from Orange County! My property was in Los Angeles County. I have no doubts about which Realtor I am going to turn to for my next real estate adventure. Ron Arnold is it!

Best regards,

Rachel Navlor

April 11, 2011

Ron Arnold Century 21 1129 E. Imperial Hwy Placentia, California 92870

Dear Ron:

Just wanted to send a quick letter to let know how we felt about working with you in a paragraph that hopefully you can use in some way:

Selling our home was not something we were looking forward to. We were preparing to move out of state for graduate school when the timing to put our house on the market was accelerated by declining prices. We talked with a couple of agents before choosing to work with Ron Arnold and his team. We were blessed to find someone who understood our hearts and special requirements like not having open houses or showings on Sundays. We really appreciated the amount of research and effort Ron put into helping us set a price for our home. The advertising pieces he and his team created for our home were beautiful and professionally prepared. Through out the 6 months it took to sell our home Ron was very honest with us and took time to make sure we understood the constantly changing market and each step of the negotiations. Ron is very knowledgeable and we would trust him to represent us in either a buying or selling situation. We have already recommended him to our neighbors and will continue to tell others.

Jim & JoAnn Eiman, Alta Vista South, Placentia, CA

We are also sending this electronically so you can cut and paste it up in the manner that best suites your needs. We know and trust that you will keep the spirit of our recommendation in tact... in other words – edit as you see fit and know that we thought you were great to work with.

Sincerely.

im and JoAnn Eimar

3/19/11

Dear friend Ron,

I want to thank you for the gift cards, books and cd. But most importantly I give you my heartfelt thanks for all you did to sell our house and to good people.

If I were there I would give you a big bear hug. If people asked about you in buying or selling a house I would say....

" I honestly thought selling my house would be a long and tedious process. But Ron took care of everything and saw it went smoothly. He assured me I could leave all in his hands. I felt I could trust him. Of course there were some glitches as in all selling of a house but he took care of these as well.

He kept us informed along the way at all times. I liked that. Also I really liked that he informed me in his opinion what the potential buyer was like as I wanted my neighbors to have good new neighbors. Also on the emotional side, that the buyer truly wanted my house and would take good care of it. I was so delighted.

Thank You Ron for giving your all. God Bless You! "Rose Allen (Ron, you may edit this as you see fit)

I received your package today (2/3/11), first let me appreciate & say thank you for The great Books , CD & dinner gift card .

In response to your letter dated 2/2/11, I have to stated & mention that Mr Ron Arnold Is one of the most professional agent in real estate business & Century 21 should be Proud to have someone like Mr Arnold in orange county.

Deal package with Mr Arnold's knowledge's & efforts went through so smoothly.

During the deal, Trust & Honesty were there & on 12/30/10 when I signed the closing,

I told to my wife now I believe Ron 100 percent, cause during the deal whatever Ron

Mentioned & told us they were fact & true.

Ron buyer sooner or later will find out how much honesty & effort were involved During the deal.

My favorite part of deal was when you told to Shapell sales Rep that I did my survey

And study about this new development at Yorba linda, because knowledge is power.

I'LL recommend you to friends & others for purchasing any kind of real estate in orange

County.

Thanks again, Lord bless you Ron.

Pavlick/Benjamin & Atorina Azarakhsh.

This letter is to offer high recommendation and sincere gratitude regarding Ron Arnold and the job he did as our realtor during our recent home purchase.

Our story was a long one with many uncertain moments. Ron guided us through the purchase of short-sale, which took from time of offer, to time of closing, over seven months. This was the first home my wife and I have ever purchased, and to make things a little more interesting, my wife was pregnant when we made our offer. Our son was born five weeks before we finally closed and were able to move into our new house. Buying our first home was an emotional journey and having a pregnant wife during the entire process did not make that journey any easier.

Luckily for us, we had Ron as our realtor. Ron's years of experience and steady hand guided us through the process, and kept us informed everystep of the way. He always took our phone calls and answered our emails promptly. He was always upfront with us, even when the news wasn't what we wanted to hear. Most importantly, we always knew that Ron was on our side, and was always representing our best interests. My wife and I are convinced that without Ron as our realtor, there's no way we would have been able to persist for as long as we did. In the end, however, it was all worth it, as we got the house we always wanted, in the area we wanted to live in, for the price we wanted to pay.

Because our sale process took so long, we really had the opportunity to get to know Ron, personally. Ron is a great person, and is someone who truly "walks the talk." Beyond the fact that Ron will most definitely be someone we will work with again in the future, he became a part of our new family, and is someone we plan on staying in touch with for years to come.

We could not be more grateful for everything Ron did for us, nor could we offer him any higher recommendation. If you're reading this letter, and are about to embark on your own journey with Ron, then you are one of the lucky ones, as well. And, you will undoubtedly enjoy his presence in your real estate transaction and in your life.

Sincerely,

Ben, Amy, and Evan Gold

October 10, 2011

Ron Arnold Century 21 Award 1129 E. Imperial Hwy Placentia, CA. 92870

Ron,

Although it's been a couple of months since we completed the "short sale" transaction of our former home, I felt compelled to send you a formal letter of gratitude for the service you provided me and my family.

As you will recall, my wife and I approached you back in 2010 as we were struggling to make sense of the financial future and situation specific to our home. I was seeking advice and council that I have grown to trust knowing you all these years as a friend. Now we were sitting at our dining room table talking as client to agent. And, knowing your track record in life, I honestly expected nothing less than a perfect process from beginning to end (no pressure). I just assumed that you would be "all that" and more... whatever that was or needed to be.

In the end all I can say is wow! Your effort, attention to detail, regard for moral and ethical standards makes you not just a great agent, but truly a great person. To take the clear risk of helping a friend in a business need was a testament of your confidence in your own ability along with your full trust in God.

My take-a-way from this was much bigger than a real estate transaction; it was a personal challenge for me. How I conduct my business as it relates to effort, true concern for doing what's right first, putting my clients needs in proper perspective and challenging my own standard of true professionalism.

Ron, you and your team not only delivered everything you committed to with the sale of our home, you earned our family's business for years to come!

Best Regards,

Brian Schuler Temecula, CA August 6, 2011

Ron Arnold Century 21 Superstars 1129 E. Imperial Hwy Placentia, Ca 92870

Dear Ron,

Mary and I wanted to thank you for representing us in the sale of our home over the last six months. Although we did not sell our home, you kept your word in representing us in a very responsible and honorable way.

From the start, you mentioned that our home would be difficult to sell in this market. Despite this, you gave us some great ideas to prepare our home for the sales process that pulled quite a few buyers into our home. We were specifically impressed with the way that you gave special attention to certain aspects like our landscape that made the home's curbside appearance look much more appealing and rearranging of the home's interior which made the home look larger and more attractive.

The one trait that we were most impressed with was your integrity. This is the primary reason that we chose you as our agent. We believe that there will be a more appropriate time to sell our home. When that time arrives, you will be our first call.

Thanks again Ron!

Larry and Mary Petersen Yorba Linda, CA

Dear Ron,

Joyce and I feel so privileged to have had you as our realtor and more importantly, our friend, in selling our house at 2038 Tuffree Boulevard in Placentia. After having had our house on the market with another realtor for six months and not even receiving one offer and then placing our home in your hands and having an offer the first weekend it was on the market was more than a blessing for us!

You were 'amazing' and we are so grateful to you for your knowledge, loyalty and dedication to us. The best way we can describe our appreciation to you is through the following words:

Availability--you were always immediately available either by e-mail, telephone or in-person to answer our myriad of questions;

Informed--you always kept us informed regarding the progress of the sale of the house and consistently gave us sound advice with our interests kept in the forefront;

Detailed--you always had every detail thought through and used proven methods to achieve these detailed results. And, we might add, everything was done successfully and always on time;

Punctual-You were consistently on time to all appointments and many times you would even be ahead of schedule;

Personal and Engaging-You have been gifted with a God-given enthusiastic, engaging personality, as well as excellent listening skills. We are sure there were many, many times when our questions seemed redundant, but you never failed to listen closely and respond knowledgeably and gently;

Realistic Expectations – You honored our expectations, while, at the same time, gave us sound advice on what was realistically possible in the current market; and

Negotiator – You displayed a high level of strength and skill in negotiating for us, as well as being highly articulate and confident in negotiating with the other realtor and her client.

Ron, we truly value you and thank God for bringing you into our lives at this most perfect time. May God richly bless you as he has blessed us with your knowledge, encouragement, and friendship.

In Christian love and appreciation,

Love & Joyce

Lou and Joyce

P.S. A small token of appreciation for your expertise!

Carl Linzner 17941 Shoreham Ln., Huntington Beach, CA 92645 714 891-6086

May 11, 2012

Ron Arnold Century 21 Award 160 N. Riverview Dr. #350 Anaheim Hills, CA 92808

Ron.

I just wanted to thank you so much for all your help during this stressful time of selling my home and buying my new home. Last year when I spoke with you regarding selling my home, you stopped by and discussed with me, in depth, the process of selling my home, what to expect, how the market currently looks and what it will probably be like in the future. You also gave me all the information I needed to make sound decisions on looking for and purchasing a new home. It took me a year to get up the nerve to finally make an offer on a home that I thought I could never afford. I knew that the location of this home would not come up again for a long time, if ever. Once I was able to discuss the decision of making an offer on the home with you, I knew you would be there for me and you would watch out for my best interests. I now have, thanks to your help, a beautiful new home with a complete I 80 degree view of the Bolsa Chica Wetlands and the Pacific Ocean.

Once the purchase offer was accepted, you told me I needed to sell my home quickly to fund the offer. Now I was buying and selling. You told me what needed to happen to sell my home and be able to complete the process, so my sale and my purchase would close escrow at the same time. I don't need to tell you how stressful it was selling my home, but amazingly we were able to accept an offer within days of listing. I know that you were always watching out for my best interest in this selling process and you always answered my questions and concerns and provided insight with the utmost professionalism. All my simple requests to you were major requests to me and at the utmost priority and you handled them as major priorities. Because of the trust factor and your commitment, I truly feel that if I had another agent I was dealing with, I would not have committed to the sale nor purchase.

I know how much work you and your team provided during the escrow process to close both transactions concurrently. This has been a very stressful time for me and I know many things could have gone astray during this process. The one thing I appreciate the most is when I was beyond stressed out, frustrated and at my wits end, you always brought calm, sanity and professionalism back into the process and allowed cooler heads to prevail.

I will recommend your services always to all my friends and family. I already have.

Thanks again, God Bless.

Carl Linzner

Testimonial Lettter

To Whom it may concern,

I would just like to start out this letter - as I begin writing it at Starbucks - that I'd always heard the stereotypes about realtors (mainly that they were two steps below tax collectors because at least the tax collectors admit they're taking your money). But Ron is certainly a different kind of realtor, which I really appreciate. I've heard horror stories from many people but I have nothing but good things to say about Ron.

The process was exceptionally simple (looking back at it) but very confusing at the time. Attached is the breakdown:

- 1. Watch TV shows like "House Hunters" to get an idea of what we're looking for and do some research on realtor websites like Zillow to see what's in your area for what price. It seems to me that unrealistic expectations aren't helpful at all when you're buying a house.
- 2. Meet with Ron, he'll let you know what he'll be doing for you and discuss your expectations with you (see above the importance of those).
- 3. Discuss what you're looking for and Ron will create a custom search-engine to send you the houses in the area that meet the requirements you have. Don't be afraid to adjust them once you've started your expectations might change.
- 4. Once you have 5-9 possible houses picked out, be sure to let Ron know so that you can arrange a day of house-showings. Expect this to be stressful and long (recommend water and some snacks), especially if the people buying don't agree on what they're looking for.
- 5. Continue with step 4 until you find the house that you're looking for this can take days to months, depending on your criteria and your budget. Don't forget, you can change the details fairly easily in a house. Changing the overall design (room location, etc...) is highly difficult. Changing the location is impossible.
- 6. Once you find a (the) house(s) that you're interested in, it's time to put in a bid. Never put in a bid at what the buyer is asking for, they're going to probably come back with a higher counterbid. I only have experience with standard sales, so I'll stick to these from here on out.
- 7. You counter until the bid is accepted, at which case you start inspections to ensure you want to buy the house.
- 8. If the inspections are successful, the walk-thru occurs, which is where you get a detailed inspection of the house and request fixes to be made. During this time, you should be talking with your lender to make sure they know when the projected closing time is.
- 9. The next month is going to be paperwork and inspections make sure you're ready for it. Plan a weekend vacation, it'll do you a world of good.
- 10. As you get closer to the end, you'll be signing stuff with the Realtor, signing stuff from Escrow, making sure your Lender is tracking the right time and wondering if it's all worth it.
- 11. When you finally close, it's a great feeling but it'll seem like you're not done for about a week between moving in and getting stuff organized.
- 12. That's pretty much it it's difficult to get through this process, to be sure, but if you never forget that a house is bricks and mortar while your relationships around you should be eternal, you'll be fine.

Our agent:

One thing that I never had to worry about was Ron's trustworthiness. He was always looking out for my interests and genuinely trying to get me the best deal. That made this whole process so much easier since I had my wife on one side to support me and Ron on the other to give me advice on buying - it was certainly a winning combination.

Favorite Moment:

I think my favorite moment of the whole experience was at the inspection - a rarity from what I've heard. Ron, our agent, was there. My wife and myself (obviously). The inspector and the owner were there too (the owner is almost never there, by the way). And all of us are Christians and talking about how God has blessed us and how happy we are with the buying/selling of the house. If all house sales were that pleasant, I think there'd be many more of them.

Through the Process:

One thing I could always count on with Ron was that he would tell me the whole truth and let me make my own decision. If he didn't agree with it or saw a problem, he would raise it but he always told me the whole truth - a key factor when we're dealing with that much money.

Recommendation?

I would recommend Ron to all of my family and friends (as I have already been doing). I don't know of another agent I would trust this much or enjoy house-shopping with this much.

-Joshua Carlson and Sha'Quana Carlson Home Owners May, 2012 it was going to be pulled from the market. I am very glad, pleased and blessed that you got up at 4:00 AM to work for usl And as it turned out, during negotiating, strategizing, planning and finding the right combination of incentives, we were able to purchase "the home of our dreams" with your help and insight.

In the meantime, we were able to put together our other home for sale. And fortunately – or providentially the market turned for us and we were able to sell our old home quickly and for six thousand above asking price.

Some of the things Ron did that were of extreme help to us. He was able to put us in touch with an outstanding Loan Broker to help us get a jumbo loan for our new place.

Ron was able to get a great inspector to go through our new home and help us see exactly the things that needed to be addressed. He had a very professional report and was pleasant, thorough and professional.

Ron helped us stage our home for sale. He knew the right people to plant flowers in the front, fix walls, doors, move furniture etc. Ron made the list of what needed to be done, he let us know the people that could help us get it done – but it was up to us – how much did we really want to do. We did it all, and with great success.

Ron helped us negotiate getting the furniture we really wanted from the house we were buying. Ron also help us trade a few items we didn't need for the new house, instead of "fixing" a lot of the items the buyers were asking for on the home we were selling.

Ron helped us with the termite inspection and resolution.

Ron had an assistant in his office that helped us keep all the paperwork straight, and helped keep the process moving.

Ron was always available by phone. You might have to wait for a call back – if he was in a meeting – but you would get it. And he always took the time you needed – you never felt pushed to get off the phone.

Ron was able to put us in touch with people to do "a deep cleaning" for our staging.

All of the people Ron helped us contact were professional and priced reasonably.

I found Ron to be a man of integrity. He is honest, thoughtful, competent, knowledgeable, professional, experienced, intelligent and wise. Additionally, I found it fun to work with him. It is work to buy and sell a house — but Ron made the experience a very good one. I always felt that we were in good hands. I actually had fun!

I would recommend using Ron to anyone.

Best regards,

Bill and Leanne Colton

RE: THANK YOU and LETTER OF RECOMMENDATION

Dear Ron,

Plainly put — we plan on hiring you again for any future house we buy and will recommend your services to anyone looking for a real estate agent in Orange County. That is because you and your team provided outstanding services to my wife and me during the short-sale of our condo in several different ways...

- Determined: Our short-sale took almost 16 months to complete from start to finish. As with many short sales, this was a long and uncertain road, with many twists and turns. And even though we had 4 offers fall through or a buyer back out of escrow at the last moment (due to no reasons of your own), you and your team were committed to moving ahead and making sure our condo is sold no matter how long it might take.
- Strategic: Knowing ahead of time that short-sale buyers often get frustrated and walk away, you and your team had several back-up offers ready to rely on.
- Committed: Even though the commission from our condo did not compensate you fairly for the total hours your team spent on our condo, you were committed to providing quality services to the end, regardless of financial benefit not received.
- Patient: You and your team took the time to process the formal paperwork of 5 different offers
 from buyers, and 2 separate escrows. This is no doubt a very time consuming process, in which
 again, you did not receive a financial benefit.
- Communication: You took the time to explain the complexities of short-sales to us, communicate the reasons when several buyers walked away, communicate the "next steps", or to answer any questions and concerns we may have had.
- Friendly & honest: And most of all, we just enjoyed working with you as a person. We could trust your motives and advice. And we felt free to express our thoughts and feelings with you.

Thank you again for helping us sale our condo. Your knowledge and experience, along with a professional and likable demeanor, made our short-sale a successful experience in many regards.

Sincerely,

Marcus and Andria Guerrero



February 15, 2013

Ronald Amold CENTURY 21 Award 160 N. Riverview Drive, Suite 350 Angheim, CA 92808

Dear Ron:

Congratulationsi I am honored to notify you that your remarkable performance has earned you the prestigious CENTURY 21[®] DOUBLE CENTURION[®] Producer Award in 2012.

The DOUBLE CENTURION award is presented to individuals who achieve double the minimum production requirement for the CENTURION Award. I applaud your commitment and dedication to the brand and to the customers you serve every day. You are critical to the achievement of our collective goal as a brand – to be the global leader in real estate transactions. The success of our System is due largely to your efforts and accomplishments.

I would like to personally honor you on stage during the 2013 CENTURY 21 Global Conference in Las Vegas. Please join me as well as thousands of your fellow System members from March 12-15 to learn, network, and celebrate your success. Best wishes for another exceptional year!

Sincerely,

Rick Davidson President & CEO

Century 21 Real Estate LLC

March 2013

Dear Ron and Sue:

We ALL wanted to thank you again for the excellent work you both did in finding us the "Pink Palace", soon to be a new color (we're thinking of painting it gray)!

As I'm sure you both remember, this was the first home for Jimmy and me, so the entire process was not only brand new to us, but quite a shocking one. I remember our first meeting in your office, you guys were so welcoming and prepared with the statistics, DVD's, MLS printouts, graphs, pie charts, etc., to help educate us on exactly how this process was going to go down; at that moment we had no idea what it would entail, wow were we in for a surprise!

Sue I will genuinely miss all our communication. You just "got us" right away, you really understood what we were looking for, and immediately you knew what we would like and what we wouldn't even want to get out of the car to see; Drive Byl Ron, I have met very few people who are as good at their job as you, we are grateful for your surplus of knowledge, and the freedom you allowed us to make our own educated decisions with no pressure.

Thanks for your patience dealing with the WHOLE family! Buying a home has been one of the most tedious trips we've ever been on, but I know it wouldn't have been nearly as remarkable without your tenacity and your honesty. We thank you from the bottom of our hearts for helping us begin our next journey in our very first home!

Warmly,

Lauren, Jimmy, Steven and Lisa.

P.S. We can't wait for you guys to come by and see all the work we've done to the "Pink Palace!"

Rob and Boni Shull 23042 SW Lodgepole Ave Tualatin, OR 97062

Ron Arnold/ Century 21 Award 160 N Riverview Dr. #350 Anaheim Hills, CA 92808 February 15, 2013

Thank you, Ron, for your most capable handling of our home sale!!

From the very beginning we knew we had chosen the best realtor! Your positive attitude and sensitivity to our interests, needs, and values instilled confidence and hope throughout the process. Your clear communication and education at every step relieved all unnecessary worry or concern... to which we are most prone!

But that's all touchy feely stuffl It was your professionalism, and incredible capability that ultimately produced the result we had hoped for but didn't dare believe inl

To start, your market assessment and appraisal was surprisingly thorough... worthy of a professional appraiser. Your relevant and fully applicable comparables allowed us to confidently set a realistic price that we could trust. It provided us a peaceful assurance that it would not scare away potential buyers.

Your help in staging our home for sale was invaluable. My wife crams too much in and I arrange it poorly! But you coached us on what to remove, what to keep, how to display, how to clean, etc. The result made us regret having to sell such a beautiful home! We were stunned! You also saved us hundreds of dollars in unnecessary work on repairs and improvements we thought were needed. You knew exactly what was needed and what wasn't! We ultimately got the price we hoped for by effort only -no additional expense! ...and the prospective buyers agreed! We received so many nice compliments on the staging of our home. ...and we could sure see the difference proper staging makes in the homes we evaluated for our next purchase!

Your marketing of our home was most thorough! Your use of flyers brochures and the web was great, but I was most impressed by your subtle and effective listing in the MLS. You knew what information to include, where to place it and how to word it to create a need in the realtors and buyers to see and ask. It worked like a charm. I even found one of the beautiful brochures in a local restaurant left there by someone in the magazine rack where others could see it! It worked so very well!

You were most patient in your coaching at every phase! We learned so much about asking prices, counter offers, choosing one offer over another, how to counter offer, and how to close.

Thank you again for allowing us to sell our home at the price we had only dreamed of! We missed not having you as our realtor for our new home search here in Oregon!!

If you can use this letter to help other potential sellers or buyers choose a realtor, please do. Normally, my recommendation letters are limited to droll compliments such as "nice to animals" or "doesn't eat much", but you and your team earned every praise! list above... *Thank you so much!*

Job Boni

Hello Ron,

After a long delay I finally have a moment to sit down to thank you, your wife Susan, and the rest of your team that helped my family with the short sale at 12235 Alexandria PL, Chino, CA 91710.

I can honestly say it was a pleasure having you work with my family throughout this process, even if the circumstances were not ideal. Every step of the way you were quick to respond to all our questions and concerns whether they were emails or phone calls. And when you were out of town or had something else to do, you made sure someone would be available to deal with us. For that I thank you very much. As advertised, you are an honest realtor; I may even say you exceeded all our expectations and have definitely given us a new standard for realtors.

I think in real estate as well as in other industries, the business practice is to tell people what they would love to hear and "make it happen" in order to make the sale, but you have proved that honesty and professionalism do not have to be sacrificed in order to make things happen. From the first time I made contact with you in October-November 2010 through even after the transaction settled in October 2012 you were always available and willing to carefully explain and even re-explain what was going on throughout the entire process. I am certain that we were not the only transaction you handled during that long period, but it felt like we were. That's definitely something we all appreciated, especially since everyone in my family was busy running around away from home, with work and with school, thanks.

Alexis Herrera on behalf of Ruben, Angelica, Karen and Stephanie

P.S. Please feel free to share the coffee at your office with your staff and co-workers or take home and enjoy with your family.

July 25, 2013

Ron Arnold

Century 21 Award

160 N. Riverview Drive #350

Anaheim Hills, CA 92808

Ron-

Betty Lou and I would like to thank you for the FANTASTIC job you did handling the recent sale of our home in Cypress. From our first telephone conversation in February through the close of escrow last week, you have been the consummate professional. We were so blessed to have been put in contact with you. I cannot imagine a better outcome than what you provided.

Ł:

As we discussed early on, having trust in the people with whom you are working is critical to the success of a business relationship. There was never a time throughout this process that I didn't trust your judgment and advice *completely*. This was especially important to me since we had already relocated to Phoenix and all of our interactions had to be handled via phone, email or text messages. Being able to totally rely on you to take care of any of the issues that arose meant a great deal to me.

I am glad I was able to meet with you in May during one of my brief visits back to Southern California. Being able to spend time to talk with you and get to know you reassured me that we had made the right decision in listing our home with you. My wife and I are still amazed at the final price your were able to secure for the house. Your knowledge of the real estate industry in general and the Southern California market in particular certainly played a major role in the successful sale of the house.

I doubt that I will ever have the need for a real estate agent in California, but rest assured if the need ever arises I wouldn't think of having anyone but you for an agent. If I hear of anyone looking for an agent in the area I will certainly give them your name.

Thanks again for *everything* you did for us in handling the sale of our house. The entire process and the final outcome were beyond our greatest expectations once we decided to sell the property. I hope you and your family enjoy the rest of the summer and we wish you the best of luck in the future.

Warmest Regards-

Dale Trzeciak

August 27, 2013

Dear Ron & Sue Arnold:

This is a long time coming but I wanted to formally thank you for everything you did to get us into a home! When our family moved from Florida we didn't know what to expect from the housing market in California. After our first meeting with you, we quickly realized how competitive the housing market was and what we were up against. I was very nervous beginning the search for a home where my young children could grow up, especially with being unfamiliar with the Southern California area. The combined expertise the two of you have is indescribable! No matter what my questions or concerns were along the way (and there were certainly a lot of them) you always had an answer, and if you didn't – you always found one.

Over the course of S months we toured dozens of homes, wrote up countless offers and finally had an offer accepted. I still remember the phone call I got to tell us we were in escrow and how genuinely happy the two of you were for us. The process was not easy by any means and there were numerous times when Sean and I wanted to call it quits and get into a rental home to be done with the stressful process but you were always there to coach us and help us see the benefits for purchasing rather than renting. We were able to stick with it through your encouragement and we are so thankful we didl

Ron and Sue — the pair of you are unlike any other realtor I have dealt with in the past. You have a true interest In your clients and doing what is right for them. As you know, we were selling our home in Florida during the time we looking to purchase in California and there were countless times you provided assistance and guidance on the sale of our Florida home through no gain to yourself. You were simply providing your expertise because you wanted to! We can't thank you enough for that.

You clearly had my family as your top interest every step of the way from guiding us to family friendly neighborhoods and advising us of current market trends. It was clear that you were not interested in simply making a sale but you were interested in helping Sean and I find a home we could settle into.

Not only were you my realtor but you became a friend to me when I knew no one! Sue—you treated my children like they were your own and that to me was priceless. It is hectic enough for adults to ride around house hunting but I always had my two young children with me and you went out of your way to make them smile.

Sean and I are so thankful for the opportunity to work with you and when the time comes for us to sell you can bet you will be my first phone call. We can't thank you enough!

Sean & Ashley Githens

Corona, California

October 8, 2013

Won Yu and Shannon Yu 937 Barbara Ave Placentia, Ca 92870

Dear Ron and Sue Arnold

It is our great pleasure and honor to be able to write a letter of recommendation to both of you. I still vividly remember when we were interviewing you several months ago. You have asked us what traits we are seeking in a realtor. We told you that truthfulness or transparency and availability would be the qualities we were seeking. You have demonstrated not only by your words but by your action in a truly God honoring manner.

You have helped us buy and then sell the properties in just over three months, not simultaneously but consecutively including the time spent for construction in between. They were not straightforward transactions by any means, including the several twist and turns in the process. As a physician, I can tell someone is an excellent doctor by way he or she handles stressful situation. That physician should be able to put patients above his or her interest and be able to create calm environment for the whole medical team. You definitely remind me of that great physician in the real estate field. We have had experienced different agents in the past but never experienced such a professional and truthful agent as you.

Your talents and calling are obviously God given, and we can tell He is using both of you as great tools to glorify Him. Because of you, I (Won) am being challenged to be a better physician in my field. This in turn can affect my patients in positive ways. Imagine what God is doing because of your faithfulness in your field!! All the glory goes to Him, but you certainly deserve to be called the one of best agent in the real estate industry! We would highly recommend you to anyone we know in need of real estate transaction. Thank you so much to be the faithful partner in this journey and please allow us to treat you with the dinner!!

Sincerely in Christ,

Won and Shannon Yu

7-00

From: Sent:

Zillow <no-reply@email.zillow.com> Monday, November 11, 2013 1:27 PM

To:

ronarnold@earthlink.net

Subject:

A Review About You From robasto Was Just Published on Zillow!



Mobile 🇯 🕏 Homes Mortgage Professionals Advice



Here is what robaato wrote:

How likely are you to recommend Ron Arnold?

highly likely

Rate Ron Arnold on specific characteristics

Local knowledge: 编合合音音 Process expertise: 合合合音台 Responsiveness: 会会会会会 Negotiation skills: 青春春春春

Summary of their experience

Ron Arnold is professional through and through. He has a strong command of the real estate markets and goes the extra mile in his analysis and effort. Highly recommend.

Service provided

Listed and sold a home or lot/land

Street address

18102 Carolyn Cir, Villa Park, CA 92861

Year

2010

What next?

- > Post a public response to this review
- > Request reviews from more clients
- > Ask robaato to share it on Facebook. Link to send to your client: http://u.zillow.com/w2Opz/
- Tweet this review
- Put a 5-star badge on your website, like this one:

Zillow \$ 5-STAR AGENT

Zillow Mobile Apps

From: Sent: joy lopez [jblopez_us@yahoo.com] Monday, April 24, 2006 5:16 PM

To:

ronarnold@earthlink.net

Subject:

Our Gratitude.

Dear Ron,

Hi and Good Afternoon.

I hope that everything is well with you and your family. I have not forgotten your request. We are very grateful for what you have done to Noel, Me and my family.

We commend you for a very outstanding job. KUDOS!!!

It was a thrilling ride doing this transaction since we both know that there was a coule of loopholes we encountered in the process, however, you still came up ready and on top of everything. You acted so fast that it resulted to a fast sell. I also would like to mention that we do appreciate you and your staff because of your continuos updates to us of what was going on eventhough you almost did everything for us.

With all your good advices and attractive materials not to mention very responsive team, we are very confident of your ability to deliver what you have discuss to us on our first meeting. You even exceeded our expectations.

A big Thanks and wishing you more success in your field.

You have become a part of our family and we will not hesitate to call you and refer you to our relatives and friends for our real estate needs.

Best Regards,

Noel and Joy Ayson Happy Clients

P.S. I will send a copy of this email with my siganture to your office. Thanks again.

Do You Yahoo!?

Tired of spam? Yahoo! Mail has the best spam protection around http://mail.yahoo.com

From: Sent: Zillow <no-reply@email.zillow.com> Friday, October 25, 2013 2:16 PM

To:

ronarnold@earthlink.net

Subject:

A Review About You From bevashworth Was Just Published on Zillow!



Homes Mortgage Professionals Advice Mobile 🏶

Here is what bevashworth wrote:

How likely are you to recommend Ron Arnold?

南南南南南

highly likely

Rate Ron Arnold on specific characteristics

Summary of their experience

Ron Arnold is not an ordinary real estate broker. He is more concerned with you as a person, with your goals, and with your personal concerns than he is with the bottom line. His Christian faith, integrity, and work ethic are clearly hallmarks of his character. I know from experience. I would highly recommend Ron Arnold and his services to anyone with real estate issues,

Service provided

Listed and sold a home or lot/land

Street address

701 Ziegler Way, Placentia, CA 92870

Year

2007

What next?

- > Post a public response to this review
- > Request reviews from more clients
- > Ask bevashworth to share it on Facebook. Link to send to your client: http://u.zillow.com/w2K2K/
- > Tweet this review
- > Put a 5-star badge on your website, like this one:

SANZIllow & 5-STAR AGENT

Zillow Mobile Apps

April 25, 2006

Ron Arnold is a genuine, caring, and compassionate person; he is also (secondarily but importantly) a knowledgeable, competent, and efficient realtor. Let me tell you my story. I sold my home in just two days; I realized soon thereafter that I really didn't want to move. I kept reminding myself that the anxiety I was experiencing would dissipate as I accepted the inevitable - but it didn't. The anxiety only increased. It was heightened by the fact that I wasn't finding a suitable place to relocate. Throughout the ordeal (and that is exactly what it was for me), Ron walked with me this difficult path. He was unwaveringly encouraging; he persisted in showing me property; he was patient in my indecision; he was kind and understanding when I pulled back from offers on another property. I was not an easy client. At the time of escrow closing, Ron told me the truth, which he could have conveniently concealed, concerning a possible escape from my contract. He concerned himself with my desires more than his financial bottom line. I am in my home today, because Ron Arnold was genuine to his principles of caring more for the person than for the sale. He is trustworthy and honest as a real estate agent and, more importantly, as a person.

Beverly Ashworth Mentor Teacher Whittier Christian High School

From: Sent: Zillow <no-reply@email.zillow.com> Monday, October 28, 2013 4:03 PM

To:

ronarnold@earthlink.net

Subject:

A Review About You From emhent Was Just Published on Zillow!

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Homes Mortgage Professionals Advice Mobile 🗯 🍿

Here is what emhent wrote:

How likely are you to recommend Ron Arnold?

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highly likely

Rate Ron Arnold on specific characteristics

Summary of their experience

It was truly a pleasure to work with Ron Arnold on the sale of my home! From our first conversation, Ron really listened to me and gathered what was important to my family. He gave us lots of great advice on staging the house, but he recognized that it was up to us to decide just what we wanted to do. He provided truly great references for cleaning and handyman services too. I only wish these were close enough to come to my new home. Ron and his wife Sue were very responsive, helpful, polite and respectful throughout the process. I could not have asked for a better real estate agent.

Service provided

Listed and sold a home or lot/land

Street address

151 S Beth Cir, Anaheim, CA 92806

Year

2013

What next?

- > Post a public response to this review
- > Request reviews from more clients
- > Ask emhent to share it on Facebook. Link to send to your client: http://u.zillow.com/w2Kcl/
- > Tweet this review
- > Put a 5-star badge on your website, like this one:

ZIIIOW 9 5-STAR AGENT

Anthony A. Valdez, M.D.

Michelle L. Valdez, M.D.

3807 Union Ave., Suite B

Bakersfield, CA. 93305

(661-324-2423)

11/08/2013

Dear Sir,

I am writing a letter of recommendation on behalf of Mr. Ronald Arnold. I had the distinct pleasure of working with Ron a few months ago, as he represented our family in the capacity of the selling realtor for our parents home.

The entire transaction was handled very professionally, and flawlessly by himself and his staff at the Century 21 office in Anaheim Hills. He and his staff were extremely well organized and very professional in their approach to the sales. They anticipated deadlines ahead of time, and got the necessary paperwork done timely. He is very knowledgeable about the realty business, and on that rare occasion when he didn't have the answer at hand he or his staff would quickly look it up and get right back to us. His courteous communication, and the timeliness of his response back was excellent.

Ron is a very honest person of high integrity. He did very well negotiating the best sales price, and screening for and finding the most highly qualified buyer. He keeps you abreast and well informed with the type of communication preferred; including: frequent call-backs, and/or text messages, email responses and fax when needed. He holds himself to a very high standard, and never had any 'loose ends' with closing the deal.

I recommend Mr. Ronald Arnold and his staff without any reservation, and I know you will enjoy working with 'real professional'.

Sincerely, Anthony A. Valdez, M.D.

Negotiation skills: ★★★★★

Ron is fantastic to work with and always gave me his honest opinion on whether I should purchase a home. While he'd walk me through a potential home he would point out the good with the bad. He is very respectful of your budget and tells you what he's been seeing in the market even if it means he says you should wait rather than buy. His home isn't first motto relates to his mentality that even though a home is important it's not as important as family and shouldn't hinder you from your other goals.

(0)



Highly likely to recommend

12/19/2013 - jrmaisch
Sold a Single Family home in 2013 for approximately
\$825K in Fullerton, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: 常文章章章

"THE superstar among the Superstars"

I have worked with Ron on three transactions: a bank-owned investment property in 2010, and a traditional "move-up" sale and purchase in 2013. Ron is a seasoned pro with an excellent breadth and depth of understanding about residential transactions. His ability to read people and situations makes him a superior negotiator. He has the sophistication to suggest creative strategies

and the flexibility to take direction when appropriate. His marketing skills netted me .top dollar for my sale property, and one of his negotiating ideas saved me thousands on my most recent purchase. And you won't meet a guy (let alone a realtor) with higher integrity.

In short, Ron is the guy you want in your corner, especially when the going gets weird as it often does in residential transactions. He is THE superstar among the Superstars and - believe me - he earned every penny of his commission and every star of this review.

Respond to review **3** Share on Facebook **3** Share on Twitter

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1 2 3 4 5 ... 7

Print page

Newest first



1 image



Highly likely to recommend

12/18/2013 - don689

Sold a Single Family home in 2002 for approximately \$450K in Brea, CA.

Local knowledge:

Process expertise: Responsiveness:

Negotiation skills:

含含含含含

Ron's knowledge of the market and potential buyers were a great plus. After he found a buyer, he negotiated a final price above what we even expected. Ron took all the worry out of the process for me and my wife.

Share on Twitter

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Highly likely to recommend



12/15/2013 - user8887974 Sold a Condo home in 2005 for approximately \$500K in Anaheim Hills, Anaheim, CA.

Local knowledge:

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Process expertise:

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Responsiveness: Negotiation skills:

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Bought and sold a condo with Ron, and have recommended him to many people. In 2002, when I bough my condo with him it was such a refreshing experience (organized, respectful of my time, energetic but not pushy,

accounting and bank on tan aftha

View all boards

Ron Arnold's Video

paperwork). In 2005, when I went to sell my condo Ron was the one and only realtor I called. Once again, Ron came through with his knowledge of the market, attention to detail, and following through which resulted in my condo getting a solid offer expeditiously.

(0)



Highly likely to recommend

12/15/2013 - glenandrews1212 Sold a Single Family home in 2009 for approximately \$300K in Ontario, CA.

Local knowledge: Process expertise: 常會會會 Responsiveness: 常會會會 Negotiation skills: 常會會會

Ron Arnold is a first rate, honest real estate agent who will do the right thing for you, even if it means not selling or buying a home. He will provide you with as much detailed analysis as you want on the marketplace and will also do an in depth questionnaire with you to acquire your goals.

Ron is person of the highest integrity. I would highly recommend Ron to everyone. A breath of fresh air in an industry full with "professionals" filled with hot air.

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Highly likely to recommend

·12/14/2013'- ayubkathrada Sold a Single Family home in 2011 in La Habra, CA.

Local knowledge: 青青青☆
Process expertise: 青青青章
Responsiveness: 青青青章
Negotiation skills: 青青青青

Ron was very professional and understanding. He was patient as he assisted with selling my former home and with the purchase of my new home. Given the unusual circumstances with the purchase of a foreclosed home, Ron was very flexible in the entire process. We probably saw more than 150 homes with Ron. Ron is a professional and I would highly recommend him to anyone in any situation.

Respond to review **6** Share on Facebook **Share on Twitter**

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Highly likely to recommend



12/10/2013 - BernardineDonato
Sold a Single Family home in 2013 for approximately
\$300K in Stanton, CA.

Ron and his team were very easy to work with. He had obviously done his homework on the area where I lived and was selling my home. His initial presentation was thorough and easy to follow



'Response from Ron on 12/16/2013

IT was really nice working with you Bernie. We're so happy for you that you have now settled into "east coast living". When you come back and visit, please give us a call. Sue and I would love to catch up over a lunch Thanks for everything! Ron





Highly likely to recommend

P

12/09/2013 - Tk buttkus Sold a Single Family home in 2012 for approximately \$650K in Yorba Linda, CA.

Fabulous experience. I was going through a difficult transition in my life, he was so helpful, kind, efficient, and had so much integrity.

He does his job well, as the house sold in 3 days above asking price, and I had a back up offer.

I would recommend him over and over again to friends and family.



Response from Ron on 12/10/2013

Thank you for your kind words Tricia! It was an honor to work with you. It was hard watching you in so much pain, but the Lord was with you through it all

(0)

★★★☆ Likely to recommend

12/06/2013 - user51812461 Bought a home in 2003.

Local knowledge:

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Process expertise:

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Responsiveness: Negotiation skills:

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Ron helped me in the process to purchase our first home. He was very patience in the process. He is very honest on his opinion and does not hide any facts if he knows about property. He is a kind of person who will tell you truth about market or property as it is at that point. I would recommend him to anyone who are in market to buy/ sell property.



Response from Ron on 12/10/2013

Thanks a million. It was been my distinct pleasure to work with you and your entire family. I loved it. Ron

Edit Delete **3** Share on Facebook
Share on Twitter

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Highly likely to recommend

12/06/2013 - lookslikerain2
Bought a Single Family home in 2008 for approximately \$400K in Norco, CA.

Local knowledge:

女女女女女

Process expertise:

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Responsiveness: 食養食素

As'first'time buyers, Ron's knowledge, availability and help was crucial. He never made us feel like rookies and handled our real estate transaction with integrity and our best interests at heart. We have referred Ron to others and he will be our first choice again if the need arises.



Response from Ron on 12/10/2013

Thank you Tracy! Working with the Wilhite Family was one of the most joyful things I've done in my real estate career! I watched as God performed an amazing miracle and gave you guys "above and beyond what you can ask or think of". I still am amazed at what He did there. And now it's a "house of hospitality" that blesses TONS of people. So happy

(0)



Highly likely to recommend

12/06/2013 - Steve Smith Sold a Single Family home in 2008 for approximately \$575K in Yorba Linda, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: 本章章章

Ron is a very gifted and amazing man. He knows his industry like the back of his hand. We are so grateful for Ron's expertise with all

the details to sell our home from beginning to closing. What could have been a drawn out 6-10 month process, Ron knew the precise tactic to generate the proper exposure involving very strategic pricing, marketing and negotiation to sell and close the sale of our home in just 8 weeks for near 10% more than asking price.

I highly recommend Ron Arnold as an expert Realtor for the Southern California Real Estate industry. No matter what the result of your experience, there is a high level of confidence knowing Ron has walked you through the best avenue possible to sell a home in a good or poor market.



Response from Ron on 12/10/2013

Thanks a million Steve---what a journey of faith you guys have been on. And I was privileged to be there at the beginning. When I first sat down with you guys, I could see worry on your faces, not knowing where God would eventually be leading you. But you took the first step in falth.....and He has blessed you beyond your wildest imagination. Simple Trust. I watched that and was in awe of your childlike faith. What a pleasure it was to be able to be near that...... Thank you. Let's catch up!!

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Highly likely to recommend

12/05/2013 - fry315
Sold a Single Family home in 2013 for approximately

\$525K in Cypress, CA.

Local knowledge:

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Process expertise:

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Responsiveness:

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Negotiation skills:

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Ron sold our house quickly and professionally. I would use him again, his wife is a peach!! They came in and took care of all the details, took pictures and made sure everything was represented as it was. Sue worked by his side and did many things to make it easy for us.



Response from Ron on 12/10/2013

Thank you Linda. I know leaving your family home was hard but we're glad it all went through. I'm glad you ankle has healed and you're all settled. How do you like Riverside? Sue and I will visit sometime.

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1 2 3 4 5 6 7

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Negotiation skills: 資食食食食

Amazing detail, cares for the buyer not just the sale. Helped us understands the process from begging to end. There are many questions during the buying and qualifying process and we didn't once worry that. Ron would not be able to answer all of them. We recommend Him highly. Ron is knowledgeable about many markets not just Orange County.

(0)



Highly likely to recommend

P

04/29/2014 - tlsanchez Sold a Single Family home in 2013 for approximately \$450K in Fullerton, CA.

Local knowledge: 有意含意 Process expertise: 含含含含 Responsiveness: 含含含含 Negotiation skills: 含含含含

We were looking to purchase a home during a very difficult time for buyers (low inventory, lots of cash buyers, multiple offers, prices creeping up). What a frustrating experience that would have been had it not been for Ron Arnold and his team.

Some of the things I appreciated about Ron...#1 He went above and beyond to find us a place, even walking neighborhoods and passing out flyers in hopes of finding a home not yet on the market. #2 He was always available to show us homes and responded quickly to emails and phone calls. Over the

homes and he never made us feel like it was a burden to him. #3 Ron was always realistic and honest when we looked at homes. He knows the process is an emotional roller coaster and he helps his clients to be cautious about "falling in love" with a home before its a done deal. #4 Ron is smart, a go-getter, and a total people-person. Those qualities help him to be an excellent negotiator for his clients.

After 8 months and 12 offers on homes (most of which ended up going to cash buyers) my husband and I faced the reality that we had been priced out of the market and stopped looking. Imagine our surprise when, 5 months later, we get a phone call from Ron saying he has a house he wants us to see. Even though we had stopped looking, he had not. Turns out the house was perfect and the deal closed quickly and easily due to Ron's experience and expertise.

We could not have been happier with our experience with Ron Arnold and would HIGHLY recommend him to anyone looking to buy or sell.

Respond to review Share on Facebook
Share on Twitter

(0)



Highly likely to recommend

04/29/2014 - ktdid0812 Sold a home in 2011 in Brea Chem, Brea, CA 92821.

Local knowledge: ★★★★
Process expertise: ★★★★
Responsiveness: ★★★★
Negotiation skills: ★★★★

Ron was so very helpful when selling my mother's home. Even though the home did not have great dollar value, he treated us with the same care and attention that he would treat a high value customer.

Ron's work ethic is strong and he maintains strong personal values!

Ron is a delight to deal with!

Respond to review **6** Share on Facebook **9** Share on Twitter

(0)



Highly likely to recommend



03/09/2014 - drvaldez Sold a Single Family home in 2013 for approximately \$400K in Montebello, CA.

Local knowledge: 中rocess expertise: 中常教育 Responsiveness: 中文章章章 Negotiation skills: 中文章章章

I had the distinct pleasure of working with Ron Arnold a few months ago as he represented our family in the capacity of the selling Realtor for our parents' home. The entire transaction was handled very professionally and flawlessly by Ron and his staff at he Century 21 office in Anaheim Hills. Ron and his staff were extremely well organized and very professional in their approach to the sale. They anticipated deadlines ahead of time and got the necessary paperwork done timely.

Ron is very knowledgeable about the realty

business, and on that rare occasion when he didn't have the answer at hand, he or his staff would quickly look it up and get right back to us. His courteous communication and the timeliness of his response back was excellent.

Ron is a very honest person of high integrity. He did very well negotiating the best sales price, and screening for and finding the most highly qualified buyer. Ron keeps you abreast and well informed with the type of communication preferred; including frequent call-backs, and/or text messages, email responses and fax when needed. Ron holds himself to a very high standard and never had any "loose ends" with closing the deal.

I recommend Mr. Ronald Arnold and his staff without any reservation, and I know you will enjoy working with a "real professional".

Sincerely,

Anthony A. Valdez, M.D.

Respond to review **6** Share on Facebook

Share on Twitter

(0)



Highly likely to recommend

02/10/2014 - gabeandallie Bought a home in 2009 in Brea Chem, Brea, CA 92821.

Local knowledge:

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Process expertise:

Responsiveness:

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Negotiation skills:

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Hought our first home with Kon and would highly recommend working with him. He was very knowledgeable, explained things clearly, understood our needs and our budget, and responded quickly to questions and concerns we had in the process (which were many, being first time home-buyers!). He even met us on a cold, rainy, day when he was clearly not feeling well to show us a house we requested seeing, but all had hesitations on because it was a short sale--it ended up being the house we fell in love with and bought. We would gladly work with him again and would recommend him to family and friends.

Respond to review Share on Facebook Share on Twitter

(0)



Highly likely to recommend



01/02/2014 - enankervis Sold a home in 2010 in Surfside, Huntington Beach, CA 92649.

Local knowledge: 食食食食 Process expertise: 食食食食 Responsiveness: 食食食食

Hello Ron,

I first want to start by thanking you for the tremendous amount of time, effort, and patience you both put into our deal. And getting us in to our first home. We could not have done it without you!

As we gradually settle in to our new home, every day we are reminded of how truly blessed we are to have got in to such a wonderful house, for the right price, in this

volatile market.

From our initial meeting all the way through closing, you both were there for us in so many ways.

As this is my first home-buying experience I knew nothing when I first walked in the doors to your office. You took the time to listen to our needs, wants, and requirements (most of which changed repeatedly) and continued to tailor fit your strategy and approach to pair us with the perfect home.

You both took the time and had the patience to answer my many, MANY questions in great detail as well as break things down in layman's terms as needed. By the time it came to closing, the knowledge and confidence that you imparted on me put my mind at ease that I was making an educated and right decision.

Not only were you our Real Estate Agents, but you were truly partners in our home-buying experience. You worked hard to earn my faith and trust and you have certainly earned it. It is difficult to put in to words and express the exact magnitude of the gratitude we both have for the effort you put in and the job well done. You both are a credit to your profession.

Should our small-family (for now) ever decide to move away from this perfect house, we will consider using no other to once again guide us in attaining our dreams.

We would be more than happy for you to list us as a reference to any potential client

Thank you,

Edward Nankervis

Share on Twitter

(0)

Highly likely to recommend

12/31/2013 - mauricemejan Sold a Condo home in 2013 for approximately \$325K In Placentia, CA.

Local knowledge: ★★★★
Process expertise: ★★★★
Responsiveness: ★★★★
Negotiation skills: ★★★★

We couldn't have been more pleased with Ron's handling of our sale. Through every hurdle and surprise Ron could absolutely be counted on for trustworthy, honest advice on how to proceed. Our situation presented several challenges - throughout the process and now looking back we're extremely grateful for Ron's character in never taking shortcuts and maintaining the highest standards in his responsibility to all parties. Ron's enthusiasm, optimism and knowledge make him a great leader for navigating the real estate market and we highly recommend him to anyone.

Respond to review. Share on Facebook
Share on Twitter

(0)



Highly likely to recommend

12/22/2013 - KristinCarter3

Bought a Townhouse home in 2013 for approximately \$425K in Orange, CA.

Testimonial letter for Ron Arnold

12/27/2013

Ron, let me just say that we have settled into our new home in Texas just fine.

Our move went so well and a big part of it was due to your handling. You did such a great job giving us advice on staging our home in California, which paid off big time!!

Not only did our house sell in 10 days, the process was worry free and there is no doubt in our minds that you helped us get top dollar for our home.

Thanks again for all your hard work?

John & Tina Hamacher

"Ron Arnold is not only ranked amongst the top producing agents at CENTURY 21 Award, he is also ranked amongst the top producing agents in the Orange County area. Only a small number of sales professionals in the CENTURY 21 System ever reach this elevated status that Ron has achieved for multiple years." — David Romero, President/CEO, CENTURY 21 Award.

Thank you, **David Romero President and CEO Century 21 Award**

"THE superstar among the Superstars"

I have worked with Ron on three transactions: a bank-owned investment property in 2010, and a traditional "move-up" sale and purchase in 2013. Ron is a seasoned pro with an excellent breadth and depth of understanding about residential transactions. His ability to read people and situations makes him a superior negotiator. He has the sophistication to suggest creative strategies and the flexibility to take direction when appropriate. His marketing skills netted me top dollar for my sale property, and one of his negotiating ideas saved me thousands on my most recent purchase. And you won't meet a guy (let alone a realtor) with higher integrity.

In short, Ron is the guy you want in your corner, especially when the going gets weird as it often does in residential transactions. He is THE superstar among the Superstars and - believe me - he earned every penny of his commission and every star of this review.

Jeff Maisch

Aera Energy LLC

714-924-1004

Greg Belleville, CPCU has recommended your work as Realtor at Century 21 Award.

Dear Ron, I've written this recommendation of your work to share with other LinkedIn users.

Details of the Recommendation: "I am a Ron Arnold client for life! His team sold our condo when no one else could. His knowledge of the industry and his contacts were the difference that got our condo sold!"

Service Category: Real Estate Agent

Year first hired: 2010 (hired more than once)

Top Qualities: Great Results, Personable,

Expert

12-24-15

Ron was very professional and knowledgeable in the Orange County market. Him and his team was able to sell my home in a short period of time at the listing price and they go above and beyond what needs to be done. If you want someone who knows their stuff, has a great team to get everything done in a short time frame and gets the best price, go with Ron Arnold!!

Tak Leung

January 2016

Ron helped me through a very difficult estate sale from beginning to end. I couldn't not have made it through this process without his help. I recommend him highly to anyone seeking a top-notch real estate agent.

Thanks Ron!

Marian Lawrence

01/30/2016

Ron Arnold not only assisted me in getting a great deal on my new home but went far beyond my expectations of a realtor. He was present for the home and termite inspections, and connected me with mortgage brokers, insurance agencies, contractors and decorators and was present when they viewed my house to give me their ideas. Ron offered his professional expertise in what renovations would increase the market value of my home. He helped me to avoid making emotional decisions based on personal preference which would not yield a return on my investment. I found Ron to be principled and forthright. I would highly recommend him without hesitation to my family and friends.

Dr. Barbara Nosai

01/13/2016

Ron is a professional in every way. Few times in my life have I met a more personal and empathetic person. I would hire him again in a heartbeat. He sold our home in a week.

Ron Daley

Dear Ron+ due,

Shark you so much be your time and attention during our home selling precess. It was a pleasure warking with you. We know it was a complicated situation and you were always gracined.

The ore especially gratiful for your thoughts, prayers and encouraging books during our family difficulties.

Here. In decline is slow and difficult to watch but shey know the Roed and are friding strength in thim. We pray all is well with your family.

Heat Regards,

Heart Joni Pettekes

July 25, 2006

Re: Ron Amold, Our Tenacious Advocate

The trek of selling our home in Orange County began in June of 2005, and ended in June of 2006. It was a long, sometimes painful journey for us. Our home was the largest model in our tract, meaning that our price was high for the neighborhood. In addition, there were some issues in our neighborhood that negatively affected us as sellers; unkempt yards, a neglected rear slope, mismatched garage doors on a neighboring house...and the unfortunate fact that the housing market had suddenly slowed down.

The inconvenience and lack of privacy, along with thoughtless and difficult Realtors and their clients, wore thin. We had the house on the market from June 2005 through October 2005, when we decided to take a break and reevaluate. Our realtor and trusted friend moved away, but referred us to Ron Arnold. We were discouraged, fired of the process, and, frankly, leary of having a new realtor who we didn't even know.

We liked Ron from the day we met him. His enthusiasm breathed new life into our dreams of selling, and he came in with some fantastic ideas on how to improve the visual appeal of the house. He was honest in his evaluation, yet sensitive to our feelings regarding our home. And he was right in his estimations of what would appeal to the buyers! We were back on the market.

The process was still hard; in fact, it was now a buyer's market. Our contact with other buyers' Realtors made it very clear to us that we had a gem in Ron. Whereas we had appointments set up with other Realtors who were an hour late, three hours late, blew us off altogether and never called and then just appeared at our doorstep unannounced two days later with an attitude, Ron was punctual to the minute. If Ron said he was going to be there, we could count on it. If Ron said he was going to do it, it got done. Always considerate, always upbeat, and always "out on the table". He was honest with us, even if it was something we weren't going to like. The man has integrity.

When our house sold, the heat really got turned up. We had a difficult and uncooperative buyer, who knew it was a buyer's market and was determined to take every advantage he could. Ron was our tenacious advocate, absolutely going to the wall for us. We were impressed! He was professional, yet savvy. We felt very confident with his recommendations, and he was right on each one. During the escrow, it came to light that we needed to make an additional disclosure. In all honesty, this was inconvenient for us. Again, Ron's integrity and honesty led the way. Even our buyer could count on him. In the end, Ron knew the law and he knew his business. What we had thought of as inconvenient had actually protected our family as well.

All this aside, Ron made it clear that his goal wasn't merely to make a commission. He really cared about us. We could tell. He had gained our trust. And now, after the whole

experience is behind us, he still has it. He is a breath of fresh air in a field filled with little integrity and with much competition and pressure. He is competent, honest, punctual (a huge plus when you're selling a house), and although he's a kind man, he can be appropriately assertive on his clients' behalf. We truly don't believe our sale would have gone through without Ron's specific abilities. It was a tough one. But he got it done, and we're grateful.

We would recommend Ron to anyone that we care about. We felt heard, protected, and well represented by him. If our children were buying a home, Ron is the one we would want to be representing them. There is no higher endorsement we could give than that. We say these things from the bottom of our hearts. Whoever has Ron for their agent is in good hands.

Scott and Denise Ganser

Highly likely to recommend

10/11/2016 - gorski5571 Sold a Single Family home in 2016 in Fullerion CA

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron and Sue Amold and the entire Team are very professional and experts in their field. They provided us with a plethora of background information and market research for not only the current real estate market but information about the homes in our area that were for sale. They walked us through the entire process guiding us every step of the way. Their advice was proven and precise for the real estate market in the area of our home. They are masters at market research. Their entire team is confident, friendly available at a moment's notice, and reliable. We did what they recommended to prepare our home for sale and our home sold within 2 days of being on the market. They are all consummate professionals and we recommend them highly. What a pleasant and rewarding experience to list our home with them. They always made us feel like a priority! Thank you so much Ron, Sue, and your entire team at Century 21!! Thank you and blessings to you all! Patrick and Robin GorskiLess

Highly likely to recommend

08/16/2016 - CABudig Sold a Single Family home in 2016 for approximately \$550K in Pico Rivera CA

Local knowledge: Process expertise Responsiveness Negotiation skills: Ron and Sue Amold are wonderful people and highly-skilled and extremely ethical realtors. They handled the sale of three homes for my family over the last two years Due primarily to Ron and Sue's expertise, honesty, patience and friendship, we were very pleased with both the process and the results of each of these sales. We would highly and unequivocally recommend Ron and Sue to anyone considering buying or selling a house.Less

Highly likely to recommend

08/13/2016 - user08742974

Sold a Aparlment home in 2014 in Bluff Heights, Long Beach, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: BIG DECISION for me and our family. 12 unit apartment complex in Long Beach! Family owned estate. Ron and his team were exceptionally helpful to us in making an informed decision. Not an easy task. Some family members wanted to sell, while others did not. 1) His expertise in RESEARCH yielded a PORTFOLIO that gave us a picture of pros and cons to selling the property. 2) He connected us to a potential LENDER if we chose NOT to sell the property! 3) What I really was impressed about the sale was the MANOR in which he dealt with our family members. He was always calm, concerned, sensitive, and extremely patient....

We chose Ron because we knew him on a personal level. He has always been a man of great integrity, trustworthiness, and character. In business, he is exactly the same! We definitely would recommend Ron and his team for any multi-unit or single property purchase or sale!

Thanks, Kenny JahnsLess

From:

Sent: To:

Subject:

Zillow <no reply@mailzillow.com>

Thursday, November 03, 2016 4:40 PM

ronarnold@earthlinknet

A Review About You From jandgtebay Was Just Published on Zillow!



Published Review

Here is what jandglebay wrote:

How likely are you to recommend Non Arnold?

44444

highly likely

Rate Hon Arnold on specific characteristics

Local knowledge: 含含含含含的 Process expertise: 含含含含的 Responsiveness: 含含含含物 Negotiation skills: 含含含含

Summary of their experience

Non did diligent and exhaustive research to determine the market value of our home. His marketing of our home through the real estate brokers tisting system was extensive and effective. We realized how important it was for a broker to be negotiating with the prospective buyers and their agents. He did that with respect and difference. He was extremely knowledgeable about how to negotiate with the several buyers who made offers on our home in order to get the best offer and most reliable buyer. He, his wife Sue and others on his staff did an excellent job of staging our home for sale. Hen and his entire staff conveyed to us that we were a high priority to them and that they were ready and delighted to serve us

Service provided
Listed and sold a home or lot/land

Street address 303 Ruby Dr. Placentia, CA 52670

Year 2016

What next?

Post a public response to this review

Request reviews from more clients

Ask jandglebay to share it on Facebook. Link to senil to your client http://u.zillow.com/wC6sC/

Tweet this review



11/30/2016 - dabogardus

Sold a Single Family home in 2016 for approximately \$900K in Orange, CA.

Ron and Sue have truly found their calling and mission in life. We have never worked with anyone in the Real Estate business that was more professional, skilled and gifted for this job. They sold our house in a very slow market in 10 days and worked with us until we found the home of our dreams.

Their entire team always put our interests first and then used their skills in sales and negotiations to make our best dreams happen. Their values for servings our interests, in telling us the truth in every situation and making great recommendations every step of the way made our experience with them the best we have ever had when buying or selling.

Transitioning from one home to another can be very stressful, emotional and trying at times. Don't let it be because you picked an agent that just wants to move homes and move on. With Ron and Sue it will always be about you and your family's goals. God Bless your entire team!

David & Alicia Bogardus

From: Sent: Zillow <no-reply@mail.zillow.com> Friday, December 16, 2016 10:58 AM

To: Subject: ronarnold@earthlink.net

A Review About You From roger mccarty Was Just Published on Zillow!



Published Review

Here is what roger mccarty wrote:

How likely are you to recommend Ron Arnold?

合合合合合

highly likely

Rate Ron Arnold on specific characteristics

Local knowledge: 青青青青 Process expertise: 青青青青 Responsiveness: 青青青青 Negotiation skills: 青青青青

Summary of their experience

Ron, Sue and their team came very highly recommended and they lived up to every expectation I had. I needed a realtor who could handle the details of the sale without complicating my life. We had a few challenges and a very unusual event occur during the process and Ron knew exactly how to handle them. I can't say enough good things about Ron, and I will not hesitate to rely on him in the future.

Service provided

Listed and sold a home or lot/tand

Street address

11534 Breckenridge Drive, Whittier CA 92620

Year 2016

What next?

Post a public response to this review

Request reviews from more clients

Ask roger mccarty to share it on Facebook. Link to send to your client: http://u.zillow.com/wCWF2/

Tweet this review

Put a 5-star badge on your website, like this one:

From: Sent: Zillow <no-reply@mail.zillow.com>
Friday, December 16, 2016 9:29 AM

To:

ronarnold@earthlink.net

Subject:

A Review About You From garryjm04 Was Just Published on Zillow!



Published Review

Here is what garryjm04 wrote:

How likely are you to recommend Ron Arnold?

青青青青青

highly likely

Rate Ron Arnold on specific characteristics

Summary of their experience

Everything was perfect! Ron and his team are the most professional team! have worked with in selling my home and buying a new one. From the very beginning, Ron had my family at ease with selling my home. The whole process was professionally done and way easier then we anticipated. He sold my home FAST! Also, he helped my family find a purchase a new home on the FIRST day we looked! Ron and the team new exactly what we wanted and found it for us. Easy, Simple and Awesome! And finally.... All of Ron's referrals from finance, home improvement, carpet cleaning, escrow work were perfect! He had the best people in the business helping out. I will tell everyone how great of an experience this was. Thank you Ron and team!

Service provided
Helped me find tenant for rental

Street address 306 Capistrano St, Placentia, CA 92870

Year 2016

What next?

Post a public response to this review

Request reviews from more clients

Ask garryjm04 to share it on Facebook. Link to send to your client: http://u.zillow.com/wCW7f/

From: Sent: Zillow <no-reply@mail.zillow.com> Friday, December 16, 2016 9:31 AM

To:

ronarnold@earthlink.net

Subject:

A Review About You From lieslperkins Was Just Published on Zillow!



Published Review

Here is what lieslperkins wrote:

How likely are you to recommend Ron Arnold?

立立立立立

highly likely

Rate Ron Arnold on specific characteristics

Local knowledge: 青山青山 Process expertise: 青山青山 Responsiveness: 青山青山 Negotiation skills: 青山青山

Summary of their experience

Ron and his team went above and beyond to make the sale of our home as stress-free as possible. After extensive research, Ron priced our home perfectly to draw A TON of activity while still getting us the best possible sale price. We had multiple strong offers within 24 hours of listing, largely due to Ron's detailed advice on staging the home and the AMAZING photos that were taken. It can be difficult in the real estate industry lo find agents who have their client's best interests at heart. I never had any doubt that Ron wS giving me sound, ethical, and honest advice in every aspect of the sale. Choose Ron and you are guaranteed a seamless and positive experience.

Service provided

Listed and sold a home or lot/land

Street address

2010 E Figwood Ln, Anaheim, CA 92806

Year 2016

What next?

Post a public response to this review

Request reviews from more clients

Ask lies|perkins to share it on Facebook. Link to send to your client: http://u.zillow.com/wCW7d/

Tweet this review

From: Sent: Zillow <no-reply@mail.zillow.com> Thursday, January 05, 2017 1:38 PM

To:

ronarnold@earthlink.net

Subject:

A Review About You From grammytwiga Was Just Published on Zillow!



Published Review

Here is what grammytwiga wrote:

How likely are you to recommend Ron Arnold?

highly likely

Rate Ron Arnold on specific characteristics

Local knowledge: 本本本本 Process expertise: 本本本本 Responsiveness: 本本本本 Negotiation skills: 本本本本

Summary of their experience

Ron, Sue and their team are more than capable and professional realtors! They listen and respond with wisdom, compassion and humor to your needs, wants and financial parameters. The creativity they implement as they walk you through staging your home, photographing your home and selling your home is effective and excellent. They have incredible knowledge of the industry and the market that provided very helpful in making a decision of the purchase of a new home. They were patient and kind as I searched for just the right one. Selling and purchasing a home can be very stressful. This particular season for me was very difficult and I was so thankful for Ron and Sue and the team for their encouragement and prayers for me and my family. They became more than my realtors, they became friends. You won't be disappointed with this team!

Service provided Helped me buy and sell homes

Street address 6280 Sandhill Pl. Etiwanda, CA 91739

Year 2016

What next?

Post a public response to this review

Request reviews from more clients

Ask grammytwiga to share it on Facebook. Link to send to your client: http://u.zillow.com/wCdiD/



★★★★★ Highly likely to recommend

02/07/2017 - zuser20160828112734819 Sold a Single Family home in 2016 in Boise, ID.

Local knowledge: ★★★★
Process expertise: ★★★★

Ron and Sue did an excellent job of selling my Anaheim home after I relocated to Idaho. Not an easy job when you are that far away. They were helpful and honest and kept me well informed on all aspects of the sale. I would recommend them and Century 21 to any of my California friends and family. I am also using Century 21 in the building of my new home in Eagle, Idaho and dearly love my realtor, Vicki Tollifson up here. Great experiance all around. Many thanks to the Arnolds! Theresa Nichols



6144 E Teton Ave Orange, CA 92867

Team Reviews

Write a review

Show All reviews (86

Sort

by: Newest first



★☆☆☆ Highly likely to recommend

01/04/2017 - olie1963

Sold a Single Family home in 2016 for approximately \$275K in Palm Desert, CA.

会会会会会 Local knowledge: 食食食食食 Process expertise: 含含含含含 Responsiveness:

Negotiation skills:

会合合合合

"Ron Arnold is sure on top of his game. He is friendly, knowledgeable and informative. The whole CENTURY 21 team works well together." I would, without a doubt, use Ron Arnold and CENTURY 21 for any future real estate dealings. I have already recommended Ron Arnold and CENTURY 21 to friends.

★★★★ Highly likely to recommend

01/03/2017 - grammytwiga

Sold a Single family home in 2016 for approximately \$600K in Etiwanda, CA.

Local knowledge: Process expertise: Responsiveness: Bl---Bi-Bi-- -1.341...

April 30, 2014

Ron is the utmost professional in every sense of the word. His experience, knowledge, and integrity is what distinguishes him from the typical real estate agent. We had a great experience with Ron and his team and will use him the next time we purchase and or sell a home.

Bradley Rooker

Ron's and his team's expertise in market trends was a tremendous plus in selling our home. We had wanted to sell for quite a few years and then when the right time came, Ron contacted us and in a matter of a few weeks our home was sold. Thanks again Ron!

Steven & Michelle Davila

5-8-2014

Ron did a wonderful job for us.

We had own the home for almost 50 years so it was not easy to let it go but Ron understood!

We no longer lived in the area and we needed a proactive realtor who would communicate and be up front with us. Ron was all that and more!

The Taylor Family

7-18-2014

Ron along with his entire team are real professionals. He helped me every step of the way with a very difficult out of state Estate sale. I could not have done it without him. I definitely would recommend Ron

Susan Guthrie

Ron was a friend of mine long before our real estate experience with him so I knew about his honesty and integrity. Our experience with Ron selling our home in Brea was absolutely perfect. If we were asked to say something negative about Ron or his service to us we could not do it. Ron handled everything perfectly and got us way more money for our home than we ever imagined. From staging our home through the whole sales process Ron was always on top of things and kept us informed about the whole process. We very happily recommend Ron Arnold to you.

Rod and Cathy Murphree

From Art and Jill Hill The Importance of Putting Our Needs Before His January 14, 2009

We have purchased a home in Allen, TX after a one year stay in California. With the money we saved by not buying in CA we paid cash for a great home there.

Finding a home in a new location is always a challenge. Jill and I were asked by my new employer to relocate to Mira Loma, CA. The first thing and the best thing we did was find Ron Arnold to help in a search for a new home. We actually found Ron through his internet website. We were impressed with his promise to put our needs first in our home search. In the end we did not purchase a home; choosing instead to lease a home in the area. Ron went above and beyond for us during the days he spent taking us around the area to view homes. In the end, the difficult home market at that time led Ron to advise us to wait before buying. This was the best financial decision we could have made. Ron put our needs ahead of his profit just like he advertised. We recommend Ron to anyone who is looking for a realtor filled with integrity and concern for his customer.



Karen Westmoreland Branch Leader, North Orange County Office kwestmoreland @century21award.com

June 5, 2014

To Whom it May Concern,

Every once in a while I get the privilege to work with a real estate agent who truly redefines the word REALTOR. Ron Arnold and his team of professionals are all examples of this!

Ron Arnold is a REALTOR who is driven by his personal passion to SERVE, EDUCATE, GUIDE and HELP his clients through a variety of real estate transactions. Ron goes to great lengths to ensure that his clients get the ultimate real estate experience. He anticipates every detail and expertly guides his clients, so they never feel alone as they make decisions.

As the Manager of the Century 21 Award Office located in North Orange County I have the unique opportunity to work with a variety of agents on a daily basis. I can honestly say there is no finer Realtor than Ron Amold. Ron treats every client as if they are his personal friend. He works with his clients in a spirit of partnership, respect and genuine concern for the welfare of his clients.

Ron and his team stay on top of emerging trends in the business. He attends a variety of seminars and educational opportunities to ensure that he is offering his clients the best technology tools that our industry utilizes. It is because of Ron's in depth knowledge of the business, his skilled negotiation strategies and his love of real estate that Ron has been recognized as both a Centurion and Double Centurion year after year. Century 21 Award President, David Romero says, "Ron Arnold is not only ranked among the top producing agent in the Century 21 system, he is also ranked among the top producing agents in all of Orange County." Ron has also been nominated by his peers as "Agent of the Year" for his willingness to help other agents and provide guidance when needed.

If I can ever offer a personal testimony to any client who may be thinking of working with Ron and his team, I would welcome a phone call to my office. My direct office phone number is (714) 497-4900!

Sincerely,

Karen Westmoreland

160 N Riverview Dr #350 • Anaheim Hills, CA 92808 (714) 974-4900

My husband and I strongly recommend Ron Arnold as your realtor. What impressed us the most, was the resources that Ron connected us to when staging our home inside and out. Our home looked like a home you see in a home and garden magazine when we listed our home and didn't cost a small fortune to stage the home. Ron and his team were always available when we had questions and/or concerns. We listed our home in early September and had a contract by mid November, not bad for this time in the real estate season. Ron helped us through the escrow process and kept us positive and encouraged. Ron makes sure that you understand every step in the escrow process.

If you have pets and you are trying to sell your home. Ron and his team are the ones for you. They are very respectful of pets and will keep everyone's best interest at heart when showing your home.

Selling a home can be very stressful. Ron and his team will be by your side and minimize the stress as much as possible.

Thanks Ron!!!! Blessings you and your team in 2015!

Suzanne and Bill Minor

We have used Ron Arnold to buy and sell 2 homes. Each time the experience was refreshing since he and his team have our best interest in mind, not theirs. He has advised us on a few occasions as well. If it is not in our best interest to sell, or to buy, he will gives us all the information we need to make an informed decision. We have now moved out of state but continue to refer him to others looking for a Realtor with integrity. Ron will always be considered a good friend to us.

Jana Reimer

July 15, 2015

Ron sold 2 homes for us in the last five years and everything was handled perfectly. From the start to the finish Ron was there for us. Simply the best!!

Tony & Denise Baca

The process of selling a home is far from simple. Add to that the unique stresses and circumstances surrounding each family's moving situation, and you have got a daunting task. Ron and his team stepped in, led us through the whole process painlessly, and brought about an outcome that met our needs perfectly.

He was first of all ethical and trustworthy. We knew there would be twists and turns along the path to closing, but he navigated them seamlessly and wisely. He crafted an agreement that was appealing to the buyers, while representing our interests with conviction.

When our property was in escrow, we had already moved out of state but Ron took care of all sorts of miscellaneous details for us so the closing would go smoothly.

We could not have hoped for a better experience.

Thank you Ron!!

Tim & Carla Mult

We had a great experience with Ron and Sue. They were always honest and straightforward with us in the whole process, even when the news wasn't as good as we would have liked. They were always quick to respond to any question we had, and we had a ton. They always made us feel as if we were their only client.

Brian Van Vleet

I highly recommend using Ron & Sue Arnold if you are in the market to buy or sell a home. We recently sold our home and they went above and beyond in making the process smooth and hassle free. Escrow was scheduled to close on 7/3 and I was due with a baby on 7/5 Ron and Sue went out of their way to make it easy on me. They were both so helpful and supportive. They took care of all the details more so than they needed too just out of the kindness of their hearts. If you are looking for a realtor that is honest and filled with integrity look no further than Ron!

In this industry it can be difficult to find a realtor who is trustworthy and is actually looking out for the customers best interest - I give you my word that Ron Arnold did not fall short of delivering on his promise of serving his clients with integrity. The entire sale process went so smoothly there was literally not one issue (if there was Ron dealt with it behind the scenes and resolved it). Ron and his team staged our home and made it look beautiful. We were blessed to get an amazing price for our home and as stressful as home selling and buying can be we had a wonderful experience because of Ron. I do not have anything negative to say about the service. I was so impressed and recommend if you are looking to sell or buy a home use Ron Arnold and his team. You will not be disappointed.

Dave & Amanda Cole

My husband and I can't say enough good things about Ron and his team! We interviewed several agents and both my husband and I felt that Ron was the person that we wanted to work with on the sale of our home. He came better prepared to talk to us the first time than any other agent. He answered all of our questions fully. Our home was listed on a Thursday and by Monday we had 4 offers. He negotiated a fabulous offer and the escrow closed within 30 days. He and his team were there for us every step of the way. Selling a home can be stressful, but Ron and his team made it a smooth process. Little things come up in every escrow and each time he was there always looking out for our best interest. He is an amazing person and a fabulous agent.

Michael & Orba Smith

07/16/15

Ron and his staff were excellent support when selling our families home of 70 years. They were professional and helpful every step of the way. I intend to recommend Ron to any of my clients who need real estate assistance.

Theresa Chapman

04/14/2017 - imackler

Helped me rent a Single Family home in Southeast Anaheim, Anaheim, CA.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will Lau listened carefully to what our ideal home would be, found that home for us to rent, and then... waited while we looked at a bunch of other potential places! He helped us get to know the area and waited patiently while we adjusted our budget and expectations several times. Ultimately, we ended up renting the home he had first showed us! In ways, Will Lau knew better than we did what we wanted! When we're ready to buy, I'll definitely be going with Will. Less

Highly likely to recommend

04/05/2017 - ods1 Sold a Condo home in 2017 in Anaheim Hills, Anaheim, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron was used in the buying of my daughters first home and I then used him to sell my mothers home right after that. I had many questions for both transactions and he amazed me with his knowledge of every aspect of the process. His foresight with things had me questioning him but in the end he was always right, even if it was not what I wanted to hear, ha! His service, as with others in the industry, is based on our trust in him and his experience and constant updated education with laws, market trends and comps. He was a true professional and a MASTER of the real estate business. I am one that likes to fully understand something, especially when it pertains to hundreds of thousands of dollars of mine, so when I would ask Ron for help or information, he was always patient and willing to help. Less

Highly likely to recommend

02/14/2017 - studio17 77 Sold a Single Family home in 2016 in Brea, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: After my mom passed away, I worked with Ron Arnold when it came time to sell her house. He asked what my expectations were of him and he met and exceeded each one. Ron is forthright and honest and did everything he said he would do in a very timely manner. He is also a very collaborative individual who provided me with ideas on how to make the house more appealing to buyers. Because of his expert negotiating skills we received \$50,000.00 over the asking price!!

Without hesitation I would highly recommend him and know I will partner with him on any of my future real estate needs.Less

Highly likely to recommend

02/07/2017 - zuser20160828112734819 Sold a Single Family home in 2016 in Boise, ID. Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron and Sue did an excellent job of selling my Anaheim home after I relocated to Idaho. Not an easy job when you are that far away.

They were helpful and honest and kept me well informed on all aspects of the sale. I would recommend them and Century 21 to any of my California friends and family. I am also using Century 21 in the building of my new home in Eagle, Idaho and dearly

love my realtor, Vicki Tollifson up here. Great experiance all around.

Many thanks to the Arnolds!

Theresa Nichols Less

Highly likely to recommend

01/05/2017 - olie1963

Sold a Single Family home in 2016 in Palm Desert, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: "Ron Arnold is sure on top of his game. He is friendly, knowledgeable and informative. The whole CENTURY 21 team works well together."

I would, without a doubt, use Ron Arnold and CENTURY 21 for any future real estate dealings. I have already recommended Ron Arnold and CENTURY 21 to friends.

04/17/2017 - siram rk

Listed, but didn't sell my home in 2016.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will Lau is very expert and knowledgeable realtor.

In the my first meeting itself, he shared all the information as per my requirements. I am impressed with his local knowledge and highly recommend for any serious home buyers.

Thanks

Highly likely to recommend

04/17/2017 - user5614293

Helped me rent a home in Northwood, Irvine, CA 92620.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will surprised us with his attention to detail, excellent preparation, and keen sense to what our family was looking for in a home. We visited over ten homes in a single afternoon and Will made the time enjoyable and efficient for us. I highly recommend him.

Highly likely to recommend

04/18/2017 - melodykao90

Bought a Condo home in 2016 in Northwood, Irvine, CA.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will helped my husband and me find our first home together. With his optimistic, encouraging, and patient attitude, he made what could have been a very stressful time (finding a place before the wedding) a much more pleasant one. Will took us to more than a dozen homes over the course of three months. He was always quick to listen to our feedback for each home and would send us new home options as we discovered our preferences. I liked that Will was up to date with current technology and was able to send us lists of available houses online. After we finally found our home, Will was extremely helpful with all the paperwork. He talked us through everything and was willing to answer our questions on the phone and in person, even with my husband's and my crazy schedules. I highly recommend Will Lau to help you find your home! Less

Highly likely to recommend

04/14/2017 - jrhee9595

Showed home in 2016 in Hawks Pointe, Fullerton, CA 92833.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills:

Will helped us with our first home buying experience and we couldn't be more thankful to have had somebody so caring attending to our needs. My wife and I were as nervous and anxious as any couple you can imagine, going through the home search process. Will was the most patient and understanding agent I've ever encountered. It seemed as though he didn't sleep based on the amount of work he did in researching and sending homes based on the preferences we shared. It really seemed as though he also LISTENED to our needs and wasn't insistent on forcing any preferences on us just to make a sale. We never felt pressured during the process, and we ALWAYS felt supported and cared for. If you're like us and want to find an agent who cares for you and not just the sale, Will's your guy... Less

Highly likely to recommend

04/14/2017 - Moses Cho Showed home in 2017 in Brea, CA 92823. Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: I am sincerely grateful for and commend Ron Arnold Team/When Home Isn't 1st, what they stand for, the genuine professionalism with which they serve their clients and especially for Real Estate Agent Will Lau who has so diligently, patiently and joyfully served me and my family by helping us look a new home. We left our previous residence in November of 2016 only after having leased there for a month due to its hazardous issues. It was a very heartbreaking and stressful time for us. But ever since we were introduced to Will he has consistently treated us with care, respect and understanding. We are so genuinely appreciative of him. We only wish that we were introduced to Will and his team earlier. Read their "Mission Statement" and "Core Principles" because they live up to both. The next time we move we hope to work with Ron Arnold Team/When Home Isn't 1st and Will Lau again. Less

04/20/2017 - viktoriyakrick

Showed home in 2017 in Brea Chem, Brea, CA 92821.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will Lau is professional, knowlagable and goes above and beyond to serve his customers. I really appreciated his dilIgence to look for a home that would meet our needs. I would highly recommend him.

Highly likely to recommend

04/20/2017 - user4835912

Bought a Single Family home in 2015 in Playa Del Rey, Los Angeles, CA.

Review for Former Member: Long Chang

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Long has helped us a great deal in a number of successful deals, either purchase and/or rent of detached house and condo, He provides us with professional, knowledgeable and honest services. Plus, his fluent mandarin Chinese is a good facilitator for us.

Highly likely to recommend

04/18/2017 - user52230968

Showed home in 2014 in Brea Chem, Brea, CA 92821.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will Lau truly has a passion to serve others and his job really lends itself to his gifts and abilities. He pays attention to details and is always thinking of ways to get you what you are looking for. A friend of ours almost had a rental property fall through due to an ungracious landlord and Will was able to not only handle the challenge but got them into the place after it seemed impossible! Can't recommend him enough and we have been so blessed by his guidance whether with business or residential properties! Less

Highly likely to recommend

04/19/2017 - user1047961

Showed home in 2017 in Dolley, Cerritos, CA 90703.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: I would recommend Will without hesitation. When showing us properties, he knew so much about the properties in advance! He was able to answer our questions which showed me he was prepared and diligent. He also informed us of things we should watch out for or pointed details about the properties that I wouldn't have otherwise thought about. He was always very willing to go out of his way to help us even when we had to change plans last minute. He was knowledgeable, professional and genuinely cared that we find the right home for us. Less

04/19/2017 - heoncho

Helped me rent a Condo home in Brea, CA.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will was our agent who helped us look for a rental home. He went beyond what was required of him, and went out of his way to search for the right home for us. He not only is very personable, patient, and kind, but he is very knowledgable. He took the time to really understand our needs and went the extra mile to search around and preview homes for us even during his off days. I would definitely recommend him to anyone. Less

05/09/2017 - zuser20161231090850972 Sold a Single Family home in 2017 in Placentia, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron and Sue Arnold are extremely knowledgeable in the market! We have used them twice to purchase homes and each time the transactions have been flawless. I have used them to sell and to purchase real estate (twice) and they are professionals on both sides of the transaction. What I value most is they truly look out for my family's best interest, I would be over the moon about a property and Ron would advise that the seller is asking too much and that it is not a wise investment. Other realtors would just smile at the fact that I wanted to spend my money! Thank you Ron and Sue for helping us find our forever home. Less

Highly likely to recommend

05/09/2017 - user3516567 Sold a Single Family home in 2017 in Brea, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Integrity. Quality. Reliable. Trustworthy. Knowledgable. Relatable. Joyful.

These are just a few words to describe Ron and his team. I could not imagine going through such a huge life change like selling and buying a house with anyone else. I count my experience with Ron Arnold and team as one of the top most enjoyable. And I say that with confidence even with it being such a big sale/purchase. Even after the sale and purchase are complete, I still look to Ron for advice on home care (and he responds!) and will not hesitate to call his office agin for any real estate needs.

Anyone considering buying or selling should call Ron first - and then not make any other calls to other agents! Less

Likely to recommend

05/08/2017 - zuser20161025110052991 Bought a Single Family home in 2017 in Magnolia Center, Riverside, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: We bought a home with Ron in Riverside. did all the backgroud on the home that was very helpful. we closed in less than 30 days. would recommend him to anyone looking for a home.

Highly likely to recommend

05/08/2017 - jgee581

Bought a Single Family home in 2017 in Northeast Anaheim, Anaheim, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron and Sue and the whole team provided an unbelievably easy, pleasurable experience, from start to finish. House hunting was a well thought out organized effort. Very professional, friendly, and organized. Ron and his team are amazing and I will be using them again when the time comes to buy and sell a home. Less

04/21/2017 - janet179 Sold a home in 2017 in Atwood, Placentia, CA 92870.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: My sisters and I met with several different agents and then decided to list our mother's home with Ron and Sue Arnold. We were so glad we made this decision! They were personable, caring, honest, trustworthy, and supportive in every step of the process. We all live out of the area, and even out of state, and they handled everything that came up in stride and reassured all three of us every step of the way. I would most definitely recommend them for anyone seeking a realtor in southern California. Less

07/14/2017 - stephanie steward21 Bought a Townhouse home in 2017 in Placentia, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Loved working with Ron and Sue. Both were very professional and very honest about what they thought would and would not work for our family. They were always there to point out the negatives in properties to help us make an educated decision on what were would be getting ourselves into. The Sellers were a complete nightmare but he worked through it with us and we finally closed! Thankful the whole process is over and I had a good team behind me! Less

Highly likely to recommend

07/11/2017 - Tatiana Salaverria Bought a Single Family home in 2017 in Lake Elsinore, CA. Review for Member: Jeffrey Munson

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Jeff was an AMAZING partner in buying my first home. He helped our family step by step from finding a great location, to submitting our name in programs that could help our family. He is very attentive and does research on his end to further the process along. I trusted him completely and that made the process all the easier. I would recommend using Jeff and his team any day. Thank you Jeff! Less

Highly likely to recommend

06/13/2017 - zuser20160804112028260 Bought a Single Family home in 2016 in South Corona, Corona, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron, his wife Sue and the whole team were very helpful, enthusiastic and caring during the process of finding a house for my wife and I. I would highly recommend calling Ron and having him put the same effort into finding a house for you.

Highly likely to recommend

05/13/2017 - Lmjmmccann

Bought a Single Family home in 2016 in College East, San Diego, CA.

Primary point of contact: Jeff Munson

Local knowledge: Process expertise: Responsiveness: Negotiation skills: I began by asking just a few questions. Jeff Munson was percipient with adaptive questions. He answered many ideas that I hadn't even come up with. Jeff was affable, friendly and asked questions then also provided information that only an expert in the field would bring forth as intellectual property. He anticipated my needs and expectations which is the high bar of World Class customer service. He also provided me with charts and graphs and other market related information that I noticed he was willing to impart! Less

09/06/2017 - user404049030 Sold a Single Family home in 2017 in Menifee, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: "I had a short meeting with Ron and Jeff about my rental/investment property and why I was selling. I am a busy guy and I'd rather be spending my time outside of work with my family. Century 21 Award made that possible! While the property was on the market and offers came in, Ron would give me a call and leave a message with an update and what his next steps were. He said, "Call me back with any questions." It was easy for me as his next steps were spot on to get me the most \$ as the seller and make it quick/painless. I'd follow with a text saying "Sounds good. Go ahead."

I can't tell you how smooth this process was for me as I am married with 3 kids and have a demanding job. This team met my needs and got 3 full price offers to choose from.

Thanks Ron and the Century 21 Award Team!" Less

Highly likely to recommend

08/03/2017 - atoaster

Sold a Single Family home in 2017 in Cerritos, CA.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: I actually purchased two homes through will. He was extremely helpful when I purchased my first home that when I had to move using him again was a no brainer. Not only was he great to work with, but his rate was good and I probably wouldn't have gotten such a good price on my home without him. Wouldn't hesitate to recommend him to anyone. Less

Highly likely to recommend

07/31/2017 - sd cogburn

Helped me rent a Condo home in Placentia, CA.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: My wife and I were living in Africa when we contacted Will to help us find a rental in Orange County. Being so far away, we really needed him to take care of everything for us, which he did with excellence. Will was quick to respond to our emails and questions, and he always visited potential properties we were interested in. All communication with landlords and others was done for us by Will, and he managed to get us a lower rental rate than what was listed by the seller. After we arrived back in the U.S. Will continued to walk with us through every step to make sure we were all set up, which included keys, the lease, the walk-through, and parking permits. We are very satisfied with our new home. It is a perfect fit for us, cheaper than we expected to pay, and we owe our thanks to Will for helping us find it and secure it. We would heartily recommend his service to anyone looking for a new home. Less

Highly likely to recommend

07/26/2017 - scottchu0

Bought a Single Family home in 2017 in Villa Park, CA.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will was extremely helpful in helping us navigate through a relatively large and stressful transaction. He was ALWAYS available and worked late hours to make sure that we put forward the most competitive bid possible. The best evidence for our high recommendation is that we got the home at the price we wanted!

He is extremely detail oriented and thinks through all the angles. What was most important to us was the trust factor. He was always 100% looking out for us and we felt that in every interaction. We know that purchasing a home is a numbers game, and there would be weeks/months without much inventory to choose from. However, Will was always very accommodating to our schedule and we never got the feeling that he "lost interest" in us as clients (which I've experienced with other agents). His high level of service extended well beyond close of escrow. He prepared a welcome basket, wrote a congratulations card, and even had a drawing of our old home framed and given to us.

Will's level of service will not disappoint! Less

Highly likely to recommend

07/19/2017 - jay mass 85 Bought a home in 2017 in La Cuesta Fontana, Fontana, CA 92336.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron and Sue Arnold, as well as the rest of their team, went over and beyond to make our first time home buying experience a blessing. We were naive about many parts of the process and they were so kind and explained everything without making us feel ignorant. With our difficult work schedule they still carved out time to show us potential homes. Ron was very honest with us about each place we saw in regards to its overall value and this put us at ease knowing we could trust him for honest feedback. He's an excellent negotiator and doesn't want his clients to ever feel uncomfortable or uniformed in the process. He and his wife Sue truly put you as the client first and will be in your corner, watchingbout for you throughout the whole process. Their expertise makes them in-expendable but their character makes them legitimately shine. We highly recommend them!! Less

, 10/20/2017 - Icheney442 Sold' a Single Family home in 2017 in Corona, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron and Sue Arnold went the extra mile in explaining the real estate market, helping in getting my rental ready for sale, staging the home and showing the property. If Ron or Sue were not available the had team member Will take care of us. They were definitely on on our side in the price negotiations. All and all a very professional experience. There fee schedule was very reasonable. Highly recommend. Less

Highly likely to recommend

10/19/2017 - smadisonwaits Bought a Single Family home in 2017 in Fullerton, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron, Sue, and Jeff worked with me and my husband to buy our first home. They impressed us from the very beginning when Ron brought out an entire binder filled to the brim with information and statistics! He was totally willing to step us through the process and work with the time and money constraints that we had. We had spoken with a few other realtors before that and Ron and Team were the only ones to offer up so much information and be so willing to work with our schedule.

We both work long hours and they worked with our schedule, making sure that even if they weren't available, they would send someone on their team who was (in our case that's where Jeff came in, and he was awesome too!) We actually found the house we decided to buy while out with Jeff! He helped put together several offers and comparisons for us, which was amazing.

Love this team and so happy we decided to go with them.Less

Highly likely to recommend

10/19/2017 - chapmandr61 Bought a Townhouse home in 2017 in Yorba Linda, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Ron and his team provided an outstanding combination of analytics, professionalism and customer service. After our initial conversation they brought us to homes that really fit our criteria and we found our home on our second day of searching. Once we selected our home he expertly negotiated our purchase and then he and the team stayed with us through purchase and beyond. I highly recommend using Ron and his team. Less

Highly likely to recommend

09/27/2017 - tracylcashman Sold a Single Family home in 2017 in Southwest Anaheim, Anaheim, CA. Local knowledge: Process expertise: Responsiveness: Negotiation skills: We finally convinced our 90 year old mother that she should come live with us. Now the difficult part; selling her home. We were referred to Ron Arnold by a friend. We explained our requirements to Ron with regards to our mom; no signs posted, limited viewing, contact through their office only, etc. Ron and his team went above and beyond to handle this sensitive situation where mom was very emotional and really didn't want to leave her home.

We had several offers and Ron and his team helped us weed through them to choose the best option for our mom. Unfortunately, the house fell our of escrow twice before actually closing with the right buyers. This had nothing to do with Ron Arnold and his team; just bizarre situations. All of this happened very quickly with a lot of juggling. With multiple offers and multiple contracts; there was some confusion and a few things were overlooked. No one is perfect. We would definitely use Ron Arnold's services again and recommend him to others. We appreciate all the extra effort and the hand holding through the whole process. Less

Highly likely to recommend

09/21/2017 - nicotravc

Showed home in 2017 in Olive, Orange, CA 92865.

Review for Member: Will Lau

Local knowledge: Process expertise: Responsiveness: Negotiation skills: Will is more than a real estate agent, he is a trusted friend. He helped us discover our needs, and showed us many properties. He truly knows the area and the business of real estate. I have no reservations in recommending him and would use him again.

03/08/2018 - alyonssmith Bought a Single Family home in 2018 in Huntington Beach, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: If you're looking for a PROFESSIONAL real estate agent team with a PERSONAL TOUCH, look no further! As first-time home buyers, we didn't know what to expect from the process or from our agents. We were referred to Ron and Sue by a friend who had recently purchased a home in Newport Beach with their help. We gave the office a call and they accommodated our schedule for our first meeting in their office. From the very beginning, they made us feel like their #1 priority. Before our initial meeting they gathered information about us and the neighborhoods we were considering so they could be prepared with statistics and information during our first in-person meeting.

Ron and Sue were very patient with us and helped us narrow down exactly what we were looking for in our home. They took us to over 30 houses over a few months and there was never a time or day they could not accommodate. They were happy to move at our pace and we never felt pressured to make a decision. Frankly, they made the process fun!

Once we found the perfect home, Ron and Sue helped us craft a winning offer. They were patient with our numerous questions and walked us through the many steps of buying a home. Their many years of experience were integral in negotiation of repairs request and we leaned on them for guidance in working with the escrow company and mortgage broker.

We would ABSOLUTELY recommend Ron and Sue to any potential home buyers – you will be in good hands! Less

Highly likely to recommend

01/15/2018 - missuzyq

Sold a Single Family home in 2017 in Southwest Anaheim, Anaheim, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: The thought of selling our family home was overwhelming to me and I believed impossible. There were so many complications that I was sure we would have to walk away. Ron and his team came out and assured me with great confidence that with a bit of work we could sale it and not only that make a profit. I was skeptical BUT it was sold for well above the asking price! It was a process and we had a couple of back outs BUT the entire journey was almost stress free. Ron handled everything with such honesty and integrity and was consistently keeping me informed of the progress. He and his team were such cheerleaders and on close day were as happy for us as we were. Less

Highly likely to recommend

12/17/2017 - kathryn1122

Bought a Single Family home in 2017 in Sierra del Oro, Corona, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: My Husband & I just bought a BEAUTIFUL home in Corona, off of Green River, and we couldn't be happier with having Ron & Sue Arnold helping us with their professional expertise...!!!

They calmed our nerves, and knew which was the right bid to put in to get our Dream Home.

They are Honest, and work HARD at getting back to you with answers to your questions so you don't stress.

If you want to know, WITHOUT A DOUBT, that you are in GREAT HANDS working with Such a HUGE Step in your life as buying a home, - Then that is when you will want Ron & Sue On Your Side...!!! They guide and direct you through all the legal stuff involved, and not to mention "ALL" your emotions involved with it.

We would HIGHLY recommend Ron & Sue, and, ... WE are just SO glad that they were OUR Realtors...!!!!!!!! - "THANK YOU RON & SUE...!!!" Less

Highly likely to recommend

12/14/2017 - zuser20161008101905563 Bought a Single Family home in 2017 in Orange, CA.

Local knowledge: Process expertise: Responsiveness: Negotiation skills: We contacted Ron because we already had high-regard for his integrity and thoroughness. He was able to demonstrate his market knowledge and clearly had the experience to help us find the house we were seeking. One of the benefits of enlisting Ron's help was the added bonus of Sue Arnold actively working with Ron on our requirement. We also received much help from others on the team.

Ron and Sue are realistic advisers and negotiators. They knew what issues to push on and what not to. They also brought a list of very helpful, local contractors with whom we consulted. In one instance, based on Ron and Sue's insights and those of the contractors we hired, we cancelled escrow on a seemingly good house that turned out to be a money-pit. We did not want a "project" for a house, and Ron and Sue factored that into their advice. That said, they advised us, but did not push us. They helped us make an informed decision.

What was so relieving is that neither Ron nor Sue ever put their own interests ahead of ours. They sought our best interest and were willing to lose a commission when we walked away from the aforementioned home. Informative, energetic, thorough, but never pressuring us to buy or "do something." This is one reason we called them back when we decided to start the house search again.

When they did find the house for us, Ron kept us on track through the escrow process, including staying on top of our lender. Ron did his own agent inspection of the home along with our physical inspection contractor.

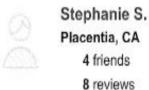
We have already recommended Ron and Sue, along with the whole team, to all of our family and friends. We could not do this for the agent who helped us buy our first home 17 years ago. What a complete and totally different experience. Happy to have found a reliable, competent and joyful agent for our residential real estate interests. Less

Highly likely to recommend

11/16/2017 - zuser20160821160031828 Bought a Single Family home in 2017 in La Habra, CA. Review for Member: Jeffrey Munson Local knowledge: Process expertise: Responsiveness: Negotiation skills: Jeff just helped my wife and I but our first home in La Habra and was really great to work with. He had a lot of knowledge and great recommendations for us, but also gave us space to bring our own ideas to the table. He made the whole process feel easy, really listened to what we wanted, and always took the time to answer our questions. Less

4/11/2018

Ron Arnold Team - Real Estate Agents - 675 Placentia Ave, Brea, CA - Phone Number - Yelp





Loved working with Ron and Sue. Both were very professional and very honest about what they thought would and would not work for our family. They were always there to point out the negatives in properties to help us make an educated decision on what were would be getting ourselves into. The Sellers were a complete nightmare but he worked through it with us and we finally closed! Thankful the whole process is over and I had a good team behind me!

Alex L. Pasadena. CA

1 friend

12 reviews

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3/8/2018We would absolutely recommend Ron and Sue to any potential home

buyers - you will be in good hands!

As first-time homebuyers, we didn't know what to expect from the process or from our agents. We were referred to Ron and Sue by a friend. From the very beginning, they made us feel like their #1 priority. Before our initial meeting they gathered information about us and the neighborhoods we were considering so they could be prepared with statistics and information during our first in-person meeting.

Ron and Sue were very patient with us and helped us narrow down exactly what we were looking for in our home. They took us to over 30 houses over a few months and there was never a time or day they could not accommodate. They were happy to move at our pace and we never felt pressured to make a decision. Frankly, they made the process fun!

Once we found the picture-perfect home, Ron and Sue helped us craft a persuasive offer. They were patient with our numerous questions and walked us through the many steps of buying a home. Their many years of experience were integral in negotiation of repairs request and we leaned on them for guidance in working with the escrow company and mortgage broker.

If you're looking for a professional real estate agent team with a personal touch, look no further!

Was this review ...?

Useful

Funny

Cool

2/9/2018Ron, Sue and the whole team went above and beyond! They were So helpful and NEVER made us feel like an inconvenience. They answered all of our questions and were very truthful and honest. Such warm and sincere people are hard to come by. Would highly highly recommend.

0

Jana R. Yorba Linda, CA 0 friends

3 reviews

Was this review ...?

Useful

Funny

Cool

Cortney P.
Yorba Linda, CA
0 friends
1 review

2/14/2018Ron and Sue are so kind and generous! I felt like they were old friends immediately upon meeting them!

Was this review ...?

Sandy Lou 5670 Knollside Way Chino Hills, CA 91709 626-202-2510

Dear Ron.

Hope all is well! It's been three weeks since I moved to my new house and things have been settling down quite a bit. I finally get some time to sit down and enjoy this beautiful house. I want to thank you deeply from the bottom of my heart for all great thoughts and effort that you put in to make this happen.

This is a very first house that I purchased on my own, which means a big decision, a huge commitment and a lot nerves and concerns involved. But I am so fortunate to have a trustworthy agent to walk me through the whole process. Before I met you, I was out in the market actively searching for the right house for over 3 months and got declined for two other offers. I almost dropped the plan to buy a house until I found this house online and decided to give a my again. It was genuinely a pleasure to that with you about the current housing market condition and heard your perspectives on owning a property at our first appointment. Your philosophy of "When Home isn't I"!" was such a refresh to me and triggered my decision to choose you as my real estate agent because I knew I can trust someone who really looks for people's best interest.

The overall whole process was smooth, no surprise and no gimmick, just like you disclosed to me at the very beginning. Not only you convinced the seller to take on my offer over 3 other attractive offers but also got me the price lower than I expected. Kudos to your strong negotiation power! Of course, your honesty and integrity was the key to seal the deal to the best interest of all parties.

Because of the stiff lending market, we had a blocup in the loan process. But again, if it wasn't for your great referral of a reliable loan officer, we probably wouldn't be able to close the escrow on time. Thanks again for being there and walking me out of my frustration when dealing with the bank requiring all kinds of proof and documentation. The knowledge and experience that you gave me would definitely benefit me in a long run.

There are many other things that I would like to thank you here but I know how valuable your time is, I'd rather to save your time so you can help more people in need. You have gained me as a client for life as well as my family and friends.

(P.S. Please extend my thanks to Judy Casterline, who was great pleasure to work with and kept me ornanized over the whole transaction.)

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Salah Toa.

Robert A. Turner, D.D.S., Inc. general & cosmetic dentistry dental implants

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January 20, 2011

530 El Mirador Dr. Fullerton, CA 92835

RE: Ron Arnold

To Whom It May Concern,

Our family recently had the privilege and wonderful pleasure of working with Ron. We began our search for a home, equipped with Ron's expertise, in November. On our third outing, we found it! A blessing indeed.

Ron is a dedicated and passionate servant. His character is a reflection of all he provided for us in this project. He was available, responding to our requests or questions the same day. An honest, outstanding work ethic is perhaps a person's greatest asset in the work place, and this truly was our experience with Ron. He is most knowledgeable in the myriad of details of real estate, detail oriented, encouraging, thereby releasing our stress while keeping a delightful sense of humor. He also provided the best inspector who focused on every detail, giving us an accurate picture of expenses.

We look back on this experience with thankfulness for having been connected to the best agent ever. For those looking for a home, we believe, from experience that Ron will consistently provide excellent service This is who he is.

Sincerely.

Sherri and Bob Turner

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